

# Preparatory Briefing on The Republic of Korea

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## **Objectives**

The aim of this "preparatory briefing" is to provide up to date information on the cluster landscape in the Republic of Korea (Korea) in order to support European cluster organisations and their small and medium enterprises (SME) to familiarise themselves with the country and explore its potential for collaboration and market opportunities. More specifically, this briefing paper provides an overview of the country's economy and sectoral trends/strengths where clusters contribute. In addition, it aims at giving an idea of the existing cluster community, the cluster policies/local support to clusters and the cluster programmes - including their historical development and internationalisation activity when relevant.

The content of this report is provided through desk research and confirmed by relevant local contact points.

A complementary report, "discussion paper", provides an overview on the existing EU- Korea cluster cooperation, presents related good practices/success stories and opportunities for future exchange.





# 1. Korean Economy: focus on sectoral trends

#### 1.1. Overview

With a GDP of USD 1,414b in 2016, Korea is the world 15<sup>th</sup> richest country. The country has had a spectacular development in the past fifty years, from a developing country in the 1960's to one of the world's most developed countries. Such development is the result of a 10% annual growth rate between 1962 and 1994, fueled by increasing exports and increasing saving and investments. <sup>1</sup>

Korea has a **strong export-oriented economy**. Indeed, by 2010, South Korea had emerged as the world's 5th largest exporting country.<sup>2</sup>

The EU and Korea are important trading partners. Korea is the EU's ninth largest export destination, with the EU being Korea's third largest export<sup>3</sup> destination after China, the US and Vietnam<sup>4</sup>. EU trade deficits with Korea significantly reduced, from €14b in 2008 to only €0.2b in 2017. Most of the trade concerns manufactured products: they represent 84% of European exports and 96% of Korea imports.<sup>5</sup>

The EU- Korea Free Trade Agreement has been provisionally applied since July 2011 and was formally ratified in December 2015. It is the first of a new generation of FTAs lifting trade barriers and represents the EU's first trade deal with an Asian country. The FTA eliminates duties on nearly all trade in goods as well as tariff barriers to trade, with specific focus on the automotive, pharmaceuticals, medical devices and electronic sectors, creating new opportunities for access to many markets. Imports to and from Korea are closely monitored by the European Commission and a yearly monitoring report is produced and presented. The EU- Korea FTA agreement has had positive results: EU exports goods to Korea increased by 59% between 2010 and 2016. Simultaneously, EU export of services to Korea increased by 49%.<sup>7</sup>

There are however a number of barriers in place between the EU and Korea for certain sectors of trade<sup>8</sup>. The longest standing barrier to trade is for bovine products, which was put into place on December 1<sup>st</sup> 1996. Other barriers to EU- Korea trade include cosmetics (9 July 2008) and new

7 Ibid



<sup>&</sup>lt;sup>1</sup> World Bank, Republic of Korea, Overview, <a href="http://www.worldbank.org/en/country/korea/overview">http://www.worldbank.org/en/country/korea/overview</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>2</sup> MIT, Observatory of Economic Complexity, Korea <a href="https://atlas.media.mit.edu/en/profile/country/kor/">https://atlas.media.mit.edu/en/profile/country/kor/</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>3</sup> European Commission, Trade, Policy, South Korea, <a href="http://ec.europa.eu/trade/policy/countries-and-regions/countries/south-korea/">http://ec.europa.eu/trade/policy/countries-and-regions/countries/south-korea/</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>4</sup> Harvard University, The Atlas of Economic Complexity,

http://atlas.cid.harvard.edu/explore/?country=121&partner=undefined&product=undefined&productClass=HS&startYear=undefined&target=Partner&year=2016, consulted on 07/08/2018

<sup>&</sup>lt;sup>5</sup> European Commission, Eurostat, South Korea-EU - trade in goods, <a href="http://ec.europa.eu/eurostat/statistics-explained/index.php/South">http://ec.europa.eu/eurostat/statistics-explained/index.php/South</a> Korea-EU - trade in goods, consulted on 07/08/2018

<sup>&</sup>lt;sup>6</sup> European Commission, South Korea Trade Policy, <a href="http://ec.europa.eu/trade/policy/countries-and-regions/countries/south-korea/">http://ec.europa.eu/trade/policy/countries-and-regions/countries/south-korea/</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>8</sup> European Commission, Market Access Database, Trade Barriers, South Korea, http://madb.europa.eu/madb/barriers\_result.htm?sectors=none&countries=KR&measures=none



technologies for cars (10 February 2014). The European Automobile Manufacturers Association for example underlines the difficulty for EU automobile companies to enter the Korean car market.<sup>9</sup>

# 1.2. Opportunities for Europe – investment, trade and Science, Technology & Innovation cooperation

Korea is considered to have a very stable macroeconomic environment and one of the strongest according to the Global Competitiveness Index<sup>10</sup>, being ranked 26/137 in the world. The GDP Growth Rate in Korea averaged 6.3% from 1980 to 2015, 3.3 % in 2014, 2.6% in 2015 and is projected to be 3 % in 2019<sup>11</sup>. In terms of **political stability**, Korea has a balanced image: the World Bank rates Korea's political stability from 1996 to 2014 with an average value of 0.35 points and 0.11 in 2014<sup>12</sup> (on a notation where the minimum of -2.5 means weak; maximum 2.5). In 2014 it was ranked as the 84<sup>th</sup> most politically stable country in the world.

According to the EU Gateway to Korea, "the **EU remains the largest foreign investor in Korea** (€6 billion, i.e. 1/3 of total FDI into Korea in 2014 and with an accumulated stock of €43 billion)." There is a "potential for European business in Korea based on a large, dynamic economy with average annual GDP growth of 5%, the presence of globally competitive firms with 17 Korean firms in fortune 500. This makes Korea a global test market with sophisticated consumers." <sup>13</sup>

A number of pro-European support organisations for entering the Korean market exist. For example, EU Gateway organises and funds business missions in high technology sectors for European companies to develop their business with Korea. The Programme offers financial and logistical support, strategic preparation and a tailored search for business contacts.<sup>14</sup> The European Chamber of Commerce in Korea, established since 2012, supports business relations.<sup>15</sup> Most EU countries operate an agency that supports businesses going international (e.g. AWEX – Belgium, Business France, BPI – France, etc.).

Meanwhile the Korea Trade-Investment Promotion Agency (KOTRA) provides market information and investment support<sup>16</sup> and a dedicated business incubation centre and investment support facility for foreign investors has been founded through Invest Korea Plaza.<sup>17</sup>

<sup>&</sup>lt;sup>17</sup> Invest Korea, <a href="http://www.investkorea.org/en/ik/ikp.do">http://www.investkorea.org/en/ik/ikp.do</a>, consulted on 07/08/2018





<sup>&</sup>lt;sup>9</sup> http://www.acea.be/industry-topics/tag/category/south-korea

<sup>&</sup>lt;sup>10</sup> World Economic Forum, The Global Competitiveness Report 2017-2018, Republic of Korea, <a href="http://reports.weforum.org/global-competitiveness-index-2017-2018/countryeconomy-profiles/#economy=KOR">http://reports.weforum.org/global-competitiveness-index-2017-2018/countryeconomy-profiles/#economy=KOR</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>11</sup> World Bank data, Republic of Korea, global economic prospects, forecast, <a href="https://data.worldbank.org/country/korea-rep">https://data.worldbank.org/country/korea-rep</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>12</sup> The Global Economy, Political Stability in South Korea, based on world bank data:

https://www.theglobaleconomy.com/South-Korea/wb\_political\_stability/, consulted on 07/08/2018

<sup>&</sup>lt;sup>13</sup> EU Gateway Korea, <a href="https://www.eu-gateway.eu/content/korea">https://www.eu-gateway.eu/content/korea</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>14</sup> Delegation of the European Union to the Republic of South Korea, The EU-ROK Free trade Agreement, http://eeas.europa.eu/delegations/south\_korea/eu\_rok/trade\_relation/index\_en.htm, consulted on 07/08/2018

<sup>&</sup>lt;sup>15</sup> European Chamber of Commerce to Korea, Vision & mission statement, <a href="https://ecck.eu/about-ecck/vision-mission/">https://ecck.eu/about-ecck/vision-mission/</a> consulted on 07/08/2018

<sup>&</sup>lt;sup>16</sup> Korea Trade-Investment Promotion Agency, http://english.kotra.or.kr/kh/index.html consulted on 07/08/2018



Korea is considered as a rather innovative economy according to the Global Competitiveness Report, being ranked 12<sup>th</sup> in the world, in 2018, with strength in the business environment, human capital and research, ICT use, GERD performed and financed by business enterprise resulting in strengths in patent applications and research talent in business enterprises.<sup>18</sup> In 2016 it had the second highest GERD in the world (4.23% of GDP)<sup>19</sup>. Korea also has a high score for technological readiness. The Global Competitiveness Index 2017 gave the country's technological readiness a score of 5,6 points, ranking it 29<sup>th</sup> in the world.<sup>20</sup>

In terms of Science, Technology and Innovation (STI) cooperation, an Agreement on the Scientific and Technological Cooperation between the EU and Korea has been in force since 2007. It builds on an Agreement for Cooperation between Euratom and Korea in the field of fusion energy research that has been in force since 2006.<sup>21</sup> An EU-Korea Joint Science & Technology Cooperation Committee (JSTCC) is set up and has been taking place biennially since 2007 (the latest JSTCC having been held in Brussels in September 2017<sup>22</sup>). Cooperation has been agreed on the following five research areas: 5G technologies and systems, nanoelectronics, nano-safety, clean energy innovation, automated driving systems, disaster-resilient societies and polar research. Indeed, during the JSTCC 2015, both sides underlined their agreement to "deepen, scale up and open cooperation in selected thematic areas of mutual benefit. These areas include a joint call on 5G-next generation communication networks, Internet of Things and cloud services, a twinning call on CO2 capture technologies, and cooperation through multilateral initiatives on nano-safety and on infectious disease preparedness." Other new common priority topics could include nanoelectronics, materials modelling, innovative medicine, medical devices, and satellite navigation.<sup>23</sup> Under the Horizon 2020 Work Programme for 2016/2017, there are two EU-Korea joint calls in ICT (5G, IoT, and Cloud Computing) and Energy (Carbon Capture).<sup>24</sup> The Science & Technology Agreement was recently reviewed (2013), and puts cluster collaboration among its recommendations for further cooperation enhancement.<sup>25</sup>



<sup>&</sup>lt;sup>18</sup> Global Innovation Index, Republic of Korea, <a href="https://www.globalinnovationindex.org/analysis-economy">https://www.globalinnovationindex.org/analysis-economy</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>19</sup> OECD, Gross Domestic Spending on Research and Development, <a href="https://data.oecd.org/rd/gross-domestic-spending-on-r-d.htm">https://data.oecd.org/rd/gross-domestic-spending-on-r-d.htm</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>20</sup> Global Competitiveness Index 2017, Korea, Rep. p. 180,

http://www.mlsi.gov.cy/mlsi/kepa/kepa\_new.nsf/0971B9AB2CD95049C22581D20034D44D/\$file/TheGlobalCompetitivenessReport2017%E2%80%932018.pdf, consulted on 07/08/2018

<sup>&</sup>lt;sup>21</sup> European Commission, 1 0 years of EU - Korea research and innovation cooperation, https://ec.europa.eu/research/iscp/index.cfm?pg=korea, consulted on 07/08/2018

<sup>&</sup>lt;sup>22</sup> See the joint statement here: https://ec.europa.eu/research/iscp/pdf/policy/eu-korea\_jstcc\_statement.pdf

<sup>&</sup>lt;sup>23</sup> http://ec.europa.eu/research/iscp/index.cfm?pg=korea; For example, both sides agreed to launch a joint call in the autumn of 2015 addressing the topics of 5G communication networks, Internet of Things and brokerage of mobile cloud services with an estimated budget of € 12 million (€6 million from each side). This is the implementation of a bilateral ICT cooperation as a follow-up of the joint declaration signed in June 2014. See more detailed information in the EU-Korea Joint Statement: <a href="http://ec.europa.eu/research/iscp/pdf/policy/eu-korea">http://ec.europa.eu/research/iscp/pdf/policy/eu-korea</a> jstcc statement.pdf#view=fit&pagemode=none. The Konnect project (FP7-funded) also provides a number of good information concerning EU-Korea STI collaboration: http://www.haneurope.or.kr/member/en/index.do

<sup>&</sup>lt;sup>24</sup> http://eeas.europa.eu/delegations/south korea/eu rok/science technology/index en.htm

<sup>&</sup>lt;sup>25</sup> Prof. Bernard BOBE and Dr Patrick CREHAN, for European Commission Directorate-General for Research and Innovation International Cooperation, A Review of the S&T Agreement between the European Union & the Republic of Korea, 2013, p10; <a href="http://ec.europa.eu/research/iscp/pdf/policy/korea">http://ec.europa.eu/research/iscp/pdf/policy/korea</a> review.pdf



### 1.3. Sectoral strengths

Traditionally, Korea's economic growth is based on a **strong manufacturing sector**. Services are historically less developed, but their growth has been emphasized during recent years.<sup>26</sup> In 2017, services accounted for 52,8% of the GDP whilst industry and agriculture accounted for 35.9% and 2.0% respectively.<sup>27</sup>

The following figure provides an overview on Korea's strategic technologies for 2013-2017:

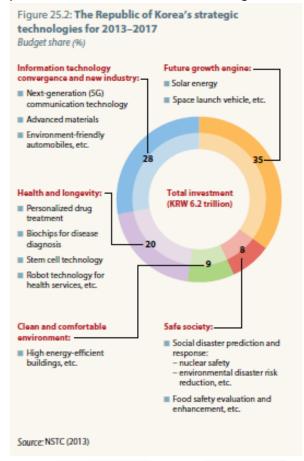


FIGURE 1 - KOREA'S STRATEGIC TECHNOLOGIES FOR 2013-2017<sup>28</sup>

<sup>&</sup>lt;sup>28</sup> UNESCO Science Report: towards 2030 - Republic of Korea, 11/2015, p. 665





<sup>&</sup>lt;sup>26</sup> "In recent years, the government has taken the first steps to developing a stronger service sector, but more concerted actions and more popular support are needed. Other economies around the world—both mature and developing—face or faced this same challenge as manufacturing jobs are erased by automation, new technologies, and more efficient use of labor. In South Korea, however, both the problem and the opportunities are particularly acute. Its economy is more reliant on manufacturing than any other country in the Organisation for Economic Co-operation and Development (OECD), partially because the government's sustained focus on manufacturing siphoned capital, talent, and other resources away from the domestic-service industries. As a result, the service sector today has ample room to grow. [...] Services account for 58 percent of the economy in South Korea." Richard Dobbs, Roland Villinger, Beyond manufacturing, in: South Korea: Finding its place on the world stage, 04/2010

<sup>&</sup>lt;sup>27</sup> Statista, South Korea: distribution of gross domestic product (GDP) across economic sectors from 2007 to 2017, https://www.statista.com/statistics/375580/south-korea-gdp-distribution-across-economic-sectors/, consulted on 07/08/2018



#### Important players in the Korean economy that contribute to the country's sectoral strengths:

- Industrial complexes: Industrial complexes are industrial agglomerations of one or several economic sectors on a specific territory one could translate them into "industrial parks/science parks". An industrial complex corresponds to physical infrastructure; it is the result of a centralised policy building infrastructure throughout the country on the basis of historical industrial strengths. Industrial complexes can be found all over the Korean territory.
- Mini Clusters: So called Mini Clusters are what in Europe generally would be called "clusters". They are generally part of industrial complexes as being grouped in physical infrastructure and have a governance structure, as well as triple helix members. Mini clusters in Korea, as well as the industrial complexes, are managed by a cluster promotion agency with a centralised structure, Korea Industrial Complex Corp. (KICOX; see more details in the following chapters).
- Chaebols: Chaebols are usually family-owned corporate groups, typically global multinationals controlled by a chairman that oversees all operations. Chaebols often translated as "business conglomerates" are major economic actors and contribute highly to the Korean GDP, but play also an important role in politics and the Korean society in general. The four major chaebols are Hyundai Motor Company, SK Group, Samsung and LG.<sup>29</sup>

The most important sectors for **exports from the EU to Korea** are machinery and appliances, transport equipment and chemical products.<sup>30</sup>

A variety of sectors in Korea are well developed / present a market potential. Clusters can be found in all these economic sectors, with an emphasis on high-tech applied to a variety of applications (digital sector/video/ IT, electronics, medical sector/health/biotech, materials, machinery/automotive/transport...), the heavy and chemical industry having still a strong presence, too (see more details about the cluster community in chapter 3).

The following are sector examples (non-exhaustive list) with importance in Korea and potential for EU companies:<sup>31</sup>

Food/beverages have a certain potential, Korea importing more than 70% of its needs for food products. The agro-alimentary deficit was close to €18 billion in 2016.<sup>32</sup> Also, according to EU Gateway to Korea, Korea is the second largest market in Asia for processed organic Food & Beverage and shows a significant growth potential: 19% growth is expected for processed organic food until 2020. The majority (60% - 70%) of organic food in Korea is imported, including 75% of the ingredients used in organic food processing and a high market potential for EU companies exists.<sup>33</sup> Relevant

<sup>&</sup>lt;sup>33</sup> EU Gateway, Market Opportunity Korea, <a href="https://www.eu-gateway.eu/sites/default/files/collections/document/file/market-opportunity-organic-food-beverage-korea.pdf">https://www.eu-gateway.eu/sites/default/files/collections/document/file/market-opportunity-organic-food-beverage-korea.pdf</a>, consulted on 07/08/2018



<sup>&</sup>lt;sup>29</sup> CNET, The chaebols: The rise of South Korea's mighty conglomerates, <a href="https://www.cnet.com/news/the-chaebols-the-rise-of-south-koreas-mighty-conglomerates/">https://www.cnet.com/news/the-chaebols-the-rise-of-south-koreas-mighty-conglomerates/</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>30</sup> European Commission, Trade Policy South Korea,, <a href="http://ec.europa.eu/trade/policy/countries-and-regions/countries/south-korea/">http://ec.europa.eu/trade/policy/countries-and-regions/countries/south-korea/</a> consulted on 07/08/2018

<sup>&</sup>lt;sup>31</sup> See also interesting information from Business France, <a href="http://export.businessfrance.fr/coree-du-sud/librairie-specialisee.html">http://export.businessfrance.fr/coree-du-sud/librairie-specialisee.html</a>

<sup>&</sup>lt;sup>32</sup> Government of Canada, Agriculture and Agrofood, Market Overview, South Korea, <a href="http://www.agr.gc.ca/eng/industry-markets-and-trade/international-agri-food-market-intelligence/asia/market-intelligence/market-overview-south-korea/?id=1507826747944">http://www.agr.gc.ca/eng/industry-markets-and-trade/international-agri-food-market-intelligence/asia/market-intelligence/market-overview-south-korea/?id=1507826747944</a>, consulted on 07/08/2018



<u>cluster in Korea:</u> FOODPOLIS, national food cluster located in Iksan city along the west coast of Korea. It has been established by the Korean Ministry of Agriculture, Food and Rural Affairs (MAFRA) and is focused on global agri-food exports and research and development (for more information on the cluster see: <a href="http://eng.foodpolis.kr/">http://eng.foodpolis.kr/</a>).

Similar to the popularity of brands in food/beverages products, design and quality **clothes** are sought for, the sales of ready-made clothes having reached €25 billion in 2017 with a 2.5% growth compared to 2016.<sup>34</sup>. Korea is world-leading in the consumption of **cosmetics** products per inhabitant (market of €6.1 billion in 2016)<sup>35</sup>, being the eight world market, and organic-based cosmetics seem to be a priority. Relevant clusters in Korea: Textopia Textile Information Center, Seoul Fashion Center, Dongdaemun Fashion Cluster, Textile in Daegu City, cosmetics in Osong Bio-technopolis.<sup>36</sup>

Also, the **medical sector** is of interest, as it seems as if "Korea has positioned (itself) as the hub of global **clinical studies** in Asia because it has the necessary infrastructure in its rich labour force in areas such as basic science, life science, and clinical research, which are needed as foundations to developing new drugs."<sup>37</sup> **Clinical devices** are a strong import sector – it represents a €2,5 billion market (2015) and imports account for 63.3% in the sector.<sup>38</sup> <u>Relevant cluster in Korea</u>: Osong Biotechnopolis and the Daegu-Gyeongbuk High-tech Medical Cluster.

Since the 1960s, the **chemical industry** in Korea has importantly contributed to the country's economic growth. Nowadays, Korea's chemical industry is in the process of transforming from a large-scale commodity industry to one that produces innovative, high-value-added products.<sup>39</sup> The manufacturing sector reaching maturity, Korea's major chemical companies are strongly exploiting the electronic materials business as a new growth market.

The **material industry** as the basis of the manufacturing businesses appears to be on the rise with good potential e.g. for information and electronic materials (it accounts for example for 10.4% of LG Chems total sales, Korea's largest chemical company). Korea ranks fifth in the world in terms of sales. Relevant cluster in Korea: parts and materials in the Seoul zone, Gyeonggi Zone and Busan



<sup>&</sup>lt;sup>34</sup> Business France, Le marché de l'habillement en Corée ; <a href="https://export.businessfrance.fr/coree-du-sud/001B1803836A+le-marche-de-l-habillement-en-coree-du-sud.html">https://export.businessfrance.fr/coree-du-sud/001B1803836A+le-marche-de-l-habillement-en-coree-du-sud.html</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>35</sup> Export.Gov, Doing Business in Korea, Cosmetics, <a href="https://export.businessfrance.fr/coree-du-sud/001B1803836A+le-marche-de-l-habillement-en-coree-du-sud.html">https://export.businessfrance.fr/coree-du-sud/001B1803836A+le-marche-de-l-habillement-en-coree-du-sud.html</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>36</sup> For more information see: <a href="http://www.textopia.or.kr/new/english/index.html">http://www.textopia.or.kr/new/english/index.html</a>;

https://www.sba.seoul.kr/eng/jsp/business/fashion.jsp; Hyungjoo Kim et al, Science & Technology Policy Institute Korea, From Crisis to Opportunities? Korea's Fashion Industries in Changing Global Production Networks and Upgrading towards the Dongdaemun Fashion Cluster; http://www.kcdc-

phrp.org/pb/assets/raw/Health%20Advance/journals/phrp/OBTech.pdf and http://eng.osongbio.kr/home/contents/view.do?menuKey=437&contentsKey=198

<sup>&</sup>lt;sup>37</sup> KPRIA, Korea Research based Pharma Industry Association, <a href="http://members.krpia.or.kr/company/ceo.asp">http://members.krpia.or.kr/company/ceo.asp</a>; consulted on 07/08/2018

For more information on the Biopharmaceutical industry in Korea see: BIOPHARMACEUTICAL - Invest Korea

<sup>&</sup>lt;sup>38</sup> KHIDI, Korea Health Industry Development Institute, Korea Medical Device Market Status, https://www.khidi.or.kr/board;jsessionid=hNTLbpzXQW1y4JB6xJyWwJfLTJrBzSNt8xDQrYwfJJ9b1CFFRyVJ!442644672?men uld=MENU01252&siteId=null consulted on 07/08/2018

<sup>&</sup>lt;sup>39</sup> Il Moon et al., The Chemical Industry of South Korea: Progress and Challenges in American Institute of Chemical Engineers (AIChE), 12/2011.

<sup>&</sup>lt;sup>40</sup>Business Korea, Expanding Electronic Materials Businesses, <a href="http://www.businesskorea.co.kr/english/news/industry/1381-korea%E2%80%99s-chemical-industry-expanding-electronic-materials-businesses">http://www.businesskorea.co.kr/english/news/industry/1381-korea%E2%80%99s-chemical-industry-expanding-electronic-materials-businesses</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>41</sup> Invest Korea, Specialty Chemicals, <a href="http://www.investkorea.org/en/world/fine.do">http://www.investkorea.org/en/world/fine.do</a>, consulted on 07/08/2018



Zone, new materials in the Gangwon Zone, fine chemistry in the Ulsan Zone, petrochemicals in the Gwangju and South Jeolla Zone.<sup>42</sup>

Machinery and in particular the **automotive** sector are well developed in Korea, even though the economic crisis has caused some downturn of sales on the domestic and international market.<sup>43</sup> Korea is still the fifth largest auto parts producer in the world, with five major companies Hyundai Mobis, Hyundai Wia, Mando, Hyundai Powertech and Hyundai Dymos.<sup>44</sup> A number of organisations strongly support the sector, e.g. the Korea Association of Machinery Industry (KOAMI, the leading industrial organisation for the machinery sector), the Korea Machine Tool Manufacturers' Association or the Korea Automobile Manufacturers Association.<sup>45</sup> Strong trade relations in the sector exists with the US.<sup>46</sup> Relevant cluster in Korea: the automotive cluster in the Daegu-Gyeongbuk-Gyeongnam region with 1.9 million production units per year and the "Ulsan Autovalley Project", a regional cluster for automobile manufacturing and distributing enterprises in the Ulsan city area.<sup>47</sup>

Of course, Korea has a well-developed Information and Communication technologies (ICT) sector: mobile phone market penetration reaches 110% of the population, over two thirds of the population uses smart phones, 4G is well spread – the necessary infrastructure is present. The software and IT services market is estimated at USD25.6 billion (2013) with an annual growth rate of 8%. The Korean "in house" service is here particularly strong, visible through well-known brands such as Samsung, LG, etc. (The so-called Chaebols, business conglomerates or multinational companies have in particular in the IT sector strongly supported the economic development in Korea.)

With regards to video gaming, Korea is well-known as a producer and consumer market — it generates on its own 6.3% of the world sales revenues in the sector, accounting for USD10.7 billion (growth rate between 2012 and 2013: +5.6%). The "creative economy" concept is put forward in Korea since the Park Geun-hye Administration (2013) in the context of Korea's transition to an advanced innovation-driven economy. It is defined by Park, "as the idea of creating new engines of growth and employment through the convergence of science and technology with industry, the fusion of culture and industry, and the blossoming of creativity in the very borders that were once permeated by barriers." With the aim of creating new growth and employment opportunities, the focus on new forms of convergence of information and communications technologies (ICT) with traditional industries, as well as culture and content is put forward. This new policy's scope is to strengthen the relations between the public and the private sector and as such to enhance the impact of Korea's substantial R&D investments, as well as to improve the regulatory environment for innovative entrepreneurs. SMEs are specifically encouraged to seize the opportunities of the digital

<sup>&</sup>lt;sup>47</sup> Daegu-Gyeongbuk Free Economic Zone Authority, <a href="http://www.dgfez.go.kr/eng/page.php?mnu\_uid=361&">http://www.dgfez.go.kr/eng/page.php?mnu\_uid=361&</a> and <a href="http://static.sdu.dk/mediafiles//Files/Om\_SDU/Institutter/Graenseforskning/konference/Ingo/KimAbstract.pdf">http://static.sdu.dk/mediafiles//Files/Om\_SDU/Institutter/Graenseforskning/konference/Ingo/KimAbstract.pdf</a> consulted on 07/08/2018





<sup>&</sup>lt;sup>42</sup> Individual cluster websites are available on the e-cluster portal, however in Korean only, e.g. https://www.e-cluster.net/metro/main/index.jsp

<sup>&</sup>lt;sup>43</sup> Korea Automobile Manufacturers Association, Korean Automobile Industry, Annual Report 2014, 2014

<sup>&</sup>lt;sup>44</sup> Invest Korea, Auto Parts, <a href="http://www.investkorea.org/en/world/car.do">http://www.investkorea.org/en/world/car.do</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>45</sup> https://www.koami.or.kr/, http://www.komma.org/komma/eng/Introduction.do and http://kama.or.kr/eng/AK/K\_eng\_ak1.jsp

<sup>&</sup>lt;sup>46</sup> See interesting elements on US investments and trade relations with Korea in the machinery sector on <a href="http://www.trade.gov/mas/ian/build/groups/public/@tg\_ian/documents/webcontent/tg\_ian\_002600.pdf">http://www.trade.gov/mas/ian/build/groups/public/@tg\_ian/documents/webcontent/tg\_ian\_002600.pdf</a>



economy.<sup>48</sup> Relevant clusters in Korea: Gangnam Seoul mobile cluster, Gumi National Industrial Complex.<sup>49</sup>

Korea's comparative advantage lies in technology and design, not in resource-intensive heavy-manufacturing industries, which will inevitably lose market share to competitors in China. New growth areas exist such as alternative energy, green technologies, and biotechnology.

### 1.4. Zoom: "Green technologies"

Korea aims to be one of the top 7 renewable energy powerhouses by 2020 and among the top 5 by 2050, with public investments in this sector set to reach €3.75 billion in 2017.<sup>50</sup> Statistics Korea has undertaken an analysis of Korea's development towards the objective of becoming a "green nation" on the basis of a number of elaborated OECD indicators and concludes that "Korea is changing its direction towards a greener economy".<sup>51</sup>

#### Green technologies in Korea's policy strategy

Korea is one of the first countries to enshrine green growth in its national development strategy.<sup>52</sup> In 2008, the country dedicated 80 percent of its fiscal stimulus plan to green growth projects, particularly infrastructure and transportation<sup>53</sup>. Indeed, the Korean Government has launched its strategic plan "Low Carbon, Green Growth" in 2008.

<sup>&</sup>lt;sup>53</sup> Korea. Net Korea Leads the Green Way <a href="http://www.korea.net/NewsFocus/Sci-Tech/view?articleld=104426">http://www.korea.net/NewsFocus/Sci-Tech/view?articleld=104426</a>, consulted on 07/08/2018





<sup>&</sup>lt;sup>48</sup> Sean Connel, Korea Economic Institute of America, Building a Creative Economy in South Korea: Analyzing the Plans and Possibilities for New Economic Growth, 12/2013 and OECD, KOREA - Policy Priorities for a Dynamic, Inclusive and Creative Economy, 10/2015. More information can also be found in UNESCO Science Report: towards 2030 – Republic of Korea, 11/2015.

<sup>&</sup>lt;sup>49</sup> For more information see: <a href="http://www.pmcomplex.go.kr/Front">http://www.pmcomplex.go.kr/Front</a> Eng/02 Gumi/01 Introduction.asp and Gumi High-tech Valley National Industrial Complex - Invest Korea

<sup>&</sup>lt;sup>50</sup> EU Gateway, Green Energy Technologies Korea, <a href="https://www.eu-gateway.eu/business-missions/missions-calendar/green-energy-technologies-korea">https://www.eu-gateway.eu/business-missions/missions-calendar/green-energy-technologies-korea</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>51</sup> See details on the OECD indicators and analysis results in Statistics Korea, Korea's Green Growth based on OECD Green Growth Indicators, 03/2012

<sup>&</sup>lt;sup>52</sup> More information in: Whang Jooho, KOREA'S GREEN ENERGY POLICIES AND PROSPECTS, in: KOREA'S ECONOMY, Volume 27, 2011, p.49ff. Besides, even before, Korea had started its orientation towards new technologies with environmental aspects – as writes Prof. Dr.-Ing. Kim, Gi Eun in Technology Innovation & Green Policy in Korea, 2010: "During and after the Korean economic crisis in 1998 the so called 5 T's (information technology, biotechnology, nanotechnology, environmental technology and culture technology) had been strategically planned as growth engines for the further development in the 21th century.

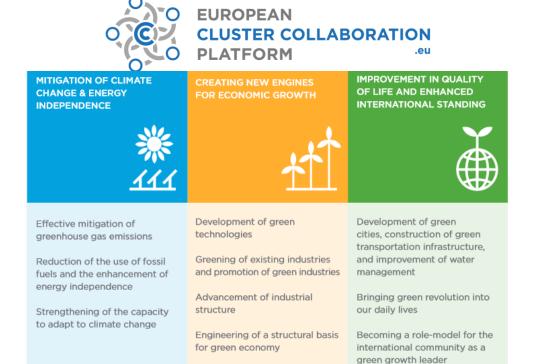


FIGURE 2 - THREE OBJECTIVES AND TEN DIRECTIONS OF THE STRATEGIC PLAN "GREEN GROWTH"54

It then announced in 2009 a « Green New Deal », programme of USD38.5 billion investment between 2009 and 2012 into "green" technologies: transports, water management, waste, air and forests, as well as sustainable construction... It included also the objective of reducing by 2020 the country's  $CO_2$  emissions by 35% and thus favoured the introduction of new technologies that could support the energy efficiency efforts in industry, buildings and transports. It was supported by a National Strategy for Green Growth, 2009-2050 which aims to promote eco-friendly new growth engines, enhance people's quality of life and contribute to the fight against climate change. It is supported by the Framework Act on Low Carbon Green Growth, enacted in 2010.  $^{55}$ 

The "Green New Deal" was aimed at being "more than just an environmental policy but a new paradigm of progress and - changing people's behavior and way of thinking". 56

<sup>&</sup>lt;sup>56</sup> Pan Sang HAN - Minister Counsellor, Korean Delegation to the OECD, Sustainable and Green Tourism - Korea's Green New Deal and 4 Rivers Restoration Project, 06/2010





<sup>&</sup>lt;sup>54</sup> Sang Dae Choi, The Green Growth Movement in The Republic of Korea: Option or necessity?, <a href="http://www.greengrowthknowledge.org/sites/default/files/kggp\_knowledge%20note%20series\_01.pdf">http://www.greengrowthknowledge.org/sites/default/files/kggp\_knowledge%20note%20series\_01.pdf</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>55</sup> OECD, Green Growth in Action: Korea, <a href="https://www.oecd.org/korea/greengrowthinactionkorea.htm">https://www.oecd.org/korea/greengrowthinactionkorea.htm</a>, consulted on 07/08/2018

#### **Green New Deal**

#### Background & Key projects

- Green New Deal announced in Jan. 2009 9 key projects and supporting projects
- focused on job creation as well as building the foundation for low carbon economy transition

Project Name		Bud	get (billion K	RW)	Job Creation (# of jobs)			
	Project Name	2009	~ 2012	total	2009	~ 2012	Total	
	total sum	4,363	45,687	50,049 (\$41billion)	93,360	863,060	956,420	
K	• 4 Major River Restoration	488	13,990 (\$11billion)	14,478 (\$12billion)	7,000	192,960	199,960	
Е	Green Transportation	1,835	7,819	9,654	25,042	113,025	138,067	
Y	Integrated Territory     Management	25	347	372	816	2,304	3,120	
R	Water Resource Catchment	185	758	942	3,063	13,069	16,132	
J	Green Car & Clean Energy	321	1,732	2,053	1,643	12,705	14,348	
Е	Waste Resource Reuse	51	879	930	2,377	13,819	16,196	
C	• Forestry	313	2,104	2,417	22,498	148,204	170,702	
s	Green Home, Green School	-	8,050	8,050	-	133,630	133,630	
	Ecological River	5	479	484	393	10,396	10,789	
	Support Projects	1,140	9,530	10,670	30,528	262,038	141,639	

FIGURE 3 - THE KOREAN "GREEN NEW DEAL"57

Korea established the Presidential Committee on Green Growth (PcGG) for the implementation of its "green" policy as the highest inter-ministerial institution, with broad engagement from the private sector. This Committee was co-chaired by the Prime Minister and a representative of the private sector, and consisted of relevant government ministers and representatives from private stakeholders.<sup>58</sup>

In addition, the Korean administration released its Development Strategy for New and Renewable Energy Industry in October 2010, planning to invest USD36.4 billion in new and renewable energy areas between 2011 and 2015 in order to build the country into the fifth-biggest renewable energy producer in the world.

According to Korea.net, "the current government also aims to increase Korea's dependence on renewable energy for all energy needs from 2.4 percent last year to over 11 percent by 2030. The Renewable Portfolio Standard, mandatory usage of renewable energy for public buildings, the One Million Green Homes Project, and green car development are some of the government's plans that are under way to realize this scheme." <sup>59</sup>

<sup>&</sup>lt;sup>59</sup> Korea. Net Korea Leads the Green Way <a href="http://www.korea.net/NewsFocus/Sci-Tech/view?articleld=104426">http://www.korea.net/NewsFocus/Sci-Tech/view?articleld=104426</a>, consulted on 07/08/2018





<sup>&</sup>lt;sup>57</sup> Pan Sang HAN - Minister Counsellor, Korean Delegation to the OECD, Sustainable and Green Tourism - Korea's Green New Deal and 4 Rivers Restoration Project, 06/2010

<sup>&</sup>lt;sup>58</sup> Sang Dae Choi, The Green Growth Movement in The Republic of Korea: Option or necessity?, http://www.greengrowthknowledge.org/sites/default/files/kggp\_knowledge%20note%20series\_01.pdf



#### Green tech industry strengths and strategic initiatives

Korea is also leading the global industry in green technology development. The top 30 private enterprises invested KRW 22.4 trillion (circa USD 26.2 billion) in green technologies between 2011 and 2013.60

For example, the Korean companies LG and Samsung cover 40% of the global market for lithium secondary batteries that are used to power smart phones and electric cars and eco-friendly green car development is equally performant. The country's high competence in the secondary battery market equally influences the eco-friendly green car development. "In 2010, Hyundai Motor Company developed the nation's first full-speed battery electric vehicle, the BlueOn. The Korean government has promised to support the private sector in developing the parts and materials needed for electric vehicles manufacturing, and it is already providing a subsidy of USD 18,000 for each first-time buyer."

Korean actors, as strongly supported through its dedicated policy, are clearly aiming to be leader in green technology. The city of Songdo, for example, is about to become a smart city, comprehensively intertwining physical and technological infrastructure. Reduction of land use for new construction, pollution and wasted energy, as well as waste water management and green transport are among the priorities.<sup>62</sup>

Recently the European Commission has launched a "Gateway Europe | Korea" portal with focus on being a "green gateway"; its mission is to promote technologies, products and services that offer solutions with regards to sectors related to the environment, water, renewable energies, energy efficiency and construction materials. The EU Gateway | Business Avenues took-off on the 4-8 July 2016, targeting Green Energy Technologies in Korea for its inaugural business mission.<sup>63</sup>

Green Technologies are strongly supported by the Korean government, e.g. a policy research centre / government-funded think-tank specialising in green climate technology has been established in 2013, the Green Technology Centre (GTC).<sup>64</sup> GTC serves as Korea's gateway for global green technology cooperation, as it connects developed and developing countries for growth and diffusion of green technology and strategies.<sup>65</sup> The <u>Global Green Growth Institute</u> is an outgrowth of President Lee Myung-bak's (2008-2013) commitment to next generation energy sources and technologies and Korea's Presidential Committee on Green Growth focuses on climate change issues.<sup>66</sup>

<sup>66</sup> http://www.worldbank.org/en/news/feature/2012/05/09/Korea-s-Global-Commitment-to-Green-Growth





<sup>&</sup>lt;sup>60</sup> UNESCO Science Report: towards 2030 – Republic of Korea, 11/2015, p. 663

 $<sup>^{61}</sup>$  Korea. Net Korea Leads the Green Way  $\underline{\text{http://www.korea.net/NewsFocus/Sci-Tech/view?articleld=104426}}$ , consulted on 07/08/2018

<sup>62</sup> World Bank, Korea's Global Commitment to Green Growth,

http://www.worldbank.org/en/news/feature/2012/05/09/Korea-s-Global-Commitment-to-Green-Growth, consulted on 07/08/2018

<sup>&</sup>lt;sup>63</sup> EU Gateway, <a href="https://www.eu-gateway.eu/business-missions/missions-calendar/green-energy-technologies-korea">https://www.eu-gateway.eu/business-missions/missions-calendar/green-energy-technologies-korea</a> and European Union Delegation to South Korea,

http://eeas.europa.eu/delegations/south\_korea/press\_corner/all\_news/news/2016/20160712\_en.htm, consulted on 07/08/2018

<sup>&</sup>lt;sup>64</sup> The Green Technology Center (GTC) defines itself as "a green climate technology policy research center that contributes to the realization of the creative economy through climate change technology policy and through research on international cooperation, also contributing to Korea's national development by strengthening global leadership." See: <a href="http://www.gtck.re.kr/frt/en/main.do">http://www.gtck.re.kr/frt/en/main.do</a>, consulted on 07/08/2018

<sup>65</sup> http://www.greengrowthknowledge.org/organization/green-technology-center-korea-gtc-k



Korea has also invested to spreading green tech solutions in other regions/countries: it has quadrupled its foreign assistance budget since 2000, to US\$800 million in 2009, and it has pledged to boost financing of green energy, conservation and development projects to 30 percent of the total aid budget by 2020. E.g., in the framework of the East Asia Climate Partnership support has been provided to Sri Lanka and the Korea International Cooperation Agency has intervened in Azerbaijan on water resources management.<sup>67</sup>

A number of clusters around "green technologies" have been created<sup>68</sup> – <u>Cluster examples</u>: Renewable energy/wind power cluster in Jeonbuk Province, Daegu water cluster, Chungcheong solar energy cluster/ Chungnam Techno Park, the "Asia Solar Valley" and a cluster for next-generation electric cell industry at the Ochang Scientific Industrial Complex.<sup>69</sup>

# 1.5. Summary of the analysis of various sectors with regards for their potential for cluster cooperation

A number of sectors have high potential for cooperation between European and Korean companies, both for trade and investments. EU Gateway Korea summarises it well: "The five targeted sectors are: Green Energy Technologies, Healthcare & Medical Technologies, Environment & Water Technologies, Construction & Building Technologies, and organic Food & Beverage."<sup>70</sup>

<sup>&</sup>lt;sup>70</sup> https://www.eu-gateway.eu/news/eus-innovative-companies-promising-industries-come-korea





<sup>&</sup>lt;sup>67</sup> http://www.worldbank.org/en/news/feature/2012/05/09/Korea-s-Global-Commitment-to-Green-Growth

<sup>&</sup>lt;sup>68</sup> An interesting analysis on the potential of green clusters in Korea – though dating from 2010 – stipulated that "The Daegu, Gyeongsang and Chungcheong (including Jeollabuk-do) regions are promising in the field of solar cells and the southeastern region has potential in wind power. The Gyeongsang region (Daegu, Gyeongbuk and the southeastern regions) has the highest potential in hydrogen/fuel cells, and the Chungcheong and Gyeongsang regions (Daegu, Gyeongbuk and the southeastern regions) are both promising regions in bioenergy. In the LED sector, the Honam region is promising, whereas the southwestern region holds potential in green cars." More can be found here: Green cluster to vitalize regional economy, The Korea Herald, 09/2010, <a href="https://www.koreaherald.com/view.php?ud=20100930000451">https://www.koreaherald.com/view.php?ud=20100930000451</a>

<sup>&</sup>lt;sup>69</sup> More information here: <a href="http://www.investkorea.org/jeollabuk-do">http://www.investkorea.org/jeollabuk-do</a> en/industry/industry03.do;
<a href="http://www.businesskorea.co.kr/english/features/special-reports/4089-daegu-metropolitan-city-setting-global-hub-water-industry;">http://www.businesskorea.co.kr/english/features/special-reports/4089-daegu-metropolitan-city-setting-global-hub-water-industry;</a> <a href="http://www.investkorea.org/chungcheongbuk-do">http://www.investkorea.org/chungcheongbuk-do</a> en/industry/new industry04.do



## 2. Cluster community in Korea

Korea today counts a large number of "industrial complexes" clusters and subsequent Mini Clusters, each composed of a variety of large companies, SMEs, research institutes, universities, etc. Clusters are supported through an industrial-complexes based cluster programme (2005-on-going) – indeed, in Korea a majority of clusters are based on the "industrial complexes" which shows that they have predominantly grown out of industrial agglomerations, mainly due to the historic fact that Asia used to be "the factory of the world". They are nowadays operated in an "integrated information network to nurture local industry and promote an academia-industry-research network". This means, "industrial complexes" provide the physical infrastructure as some sort of industrial parks (as result of centralised policy building infrastructure throughout the country), whereas the Mini Clusters regroup the different triple helix actors. The cluster management is provided on a centralised level by the cluster promotion agency Korea Industrial Complex Corp. (KICOX), and the Mini Clusters do not have dedicated cluster manager. The figure below shows the concept of clusters in Korea:

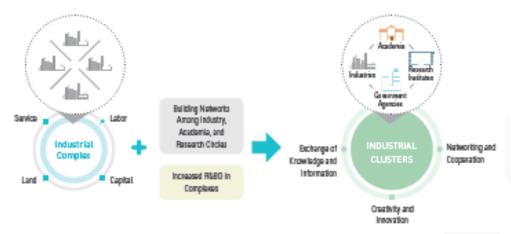


FIGURE 4 - THE CONCEPT OF CLUSTER<sup>72</sup>

Korea currently counts 45 industrial complexes nationwide, covering a large variety of industrial sectors and being spread over all Korean regions. They regroup some 78 Mini clusters; e.g. the G-Park industrial complex (science park) counts 5 mini clusters (Health ICT, ICT Infrastructure...). The figure below presents the 45 industrial complexes and how they are classed in separate groups by KICOX:

<sup>&</sup>lt;sup>72</sup> Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.3





<sup>71</sup> http://www.kicox.or.kr/home/eng/industrial/industrial complex.jsp



23 national industrial complexes	(Seoul Digital, Bupyeong, Juan), Nam-dong, Bukpyeong, Paju Publication, Paju Tanhyeon, Sihwa, Asan, Seokmun, Gumi, Osong Gwahak, Changwon, Ulsan, Onsan, Anjeong, Myeongji Noksan, Yeosu, Gunsan, Gunjang, Iksan, Gwangju High-tech,Daebul, Gwangyang Yeongwan
10 general industrial complexes	Bukpyeong, Janghowon, Daegu Dalseong II, Sacheon, Busan Gwahak, Sinho, Jeonggwan, Sinpyeong Janglim, Giryong I, Gimhae
9 foreign investment zones	Gumi, Cheonan, Inju, Ochang, Osong, Sacheon, Pyeongdong, Daebul, Dalseong
3 rural industrial complexes	Donghwa, Samgye, Jeonggwan

FIGURE 5 – LIST OF INDUSTRIAL COMPLEXES NATIONWIDE

## 2.1. Cluster mapping

**Korea Industrial Complex Corp. (KICOX)** launched in 2015 the platform Cluster, presented as "a gateway to business friendly industrial clusters across Korea". The website, which has an English portal created an interactive map of all mini clusters of the country.<sup>73</sup>



<sup>&</sup>lt;sup>73</sup> Cluster, Mini Cluster map <a href="https://www.cluster.or.kr/en/index.jsp">https://www.cluster.or.kr/en/index.jsp</a>, consulted on 07/08/2018



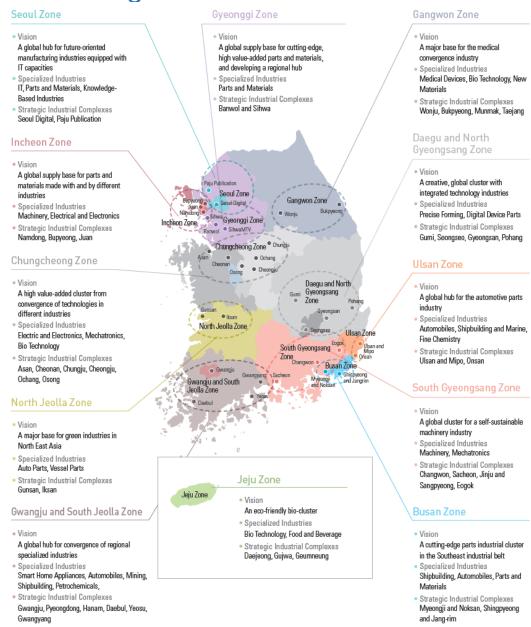


FIGURE 6 - REGIONAL SPREADING OF KOREAN INDUSTRIAL CLUSTERS<sup>74</sup>

The industrial complexes are mainly sectoral and geographical production agglomerations that were supported by the government through its industrial cluster policies (see chapter 4) in order to network, implement projects, develop the innovation ecosystem and establish a governance and management system.

**KICOX** is in charge of the industrial complexes management and operation.

The web portal for industrial clusters (https://www.cluster.or.kr/en/index.jsp)<sup>75</sup> set up by KICOX provides a basic map of regional industrial clusters. When clicking on the map on the website, further



<sup>&</sup>lt;sup>74</sup> Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.9

<sup>&</sup>lt;sup>75</sup> The Korean Industrial Complex Corp. (KICOX) E-cluster portal, http://www.e-cluster.net/en/index.jsp



information on the main regional hubs and different complexes is provided with up to date information. An example for the North-Western region (appearing when clicking on "IT Parts & material) is provided below.

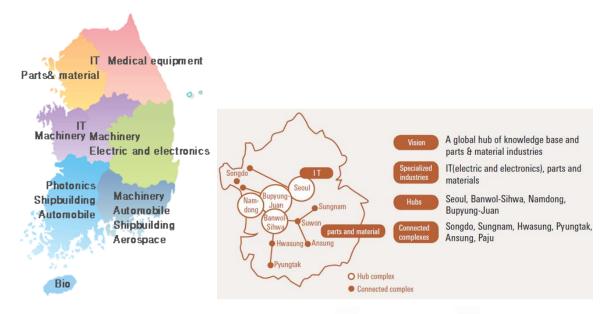


FIGURE 7 - MAP OF REGIONAL CLUSTERS ON THE KOREAN WEB PORTAL E-CLUSTER.NET<sup>76</sup>

The list of the currently 78 Mini Clusters can be found in Annex 6.4. In addition, for each Mini Cluster that is part of an industrial complex, a specific website exists, however in Korean available only. They can be accessed when scrolling over the map provided and are listed in a separate box for each geographic area (see example below for Seoul):

<sup>&</sup>lt;sup>76</sup> KICOX Cluster portal, <a href="https://www.cluster.or.kr/en/index.jsp">https://www.cluster.or.kr/en/index.jsp</a>, consulted on 07/08/2018







FIGURE 8 - MINI CLUSTER MAP<sup>77</sup>

#### Additional information on the Korean cluster mapping:

The Koranet project has analysed a number of Korean clusters and provides an overview of their historic development and focus.<sup>78</sup> Some clusters have also themselves developed promotional presentations that show their development and modus operandi.<sup>79</sup>

On the previous European Cluster Collaboration Platform, only KICOX was profiled.

Additional detailed cluster profiles can be found on international web pages, e.g. the profiles of the Cluster Ansan and the Daedeok Innopolis Science Park are available on the International Cooperation portal of the German Ministry for Education and Research – though only in German.<sup>80</sup>

Several sophisticated mappings and listings of Korean industrial clusters had been elaborated in different publications related to the Governmental Industrial cluster policy, such as *The industrial Complex Cluster programme of Korea*, Ministry of Knowledge Economy et al, November 2010, p.147-149 or *The industrial Complex Cluster program of Korea – Summary, Second edition,* Ministry of Knowledge Economy et al, November 2011 (mapping p.9, 26-27), but the information is no longer up



<sup>&</sup>lt;sup>77</sup> KICOX Cluster portal, <a href="https://www.cluster.or.kr/en/index.jsp">https://www.cluster.or.kr/en/index.jsp</a>, consulted on 07/08/2018

<sup>&</sup>lt;sup>78</sup> Koranet, Overview on Existing Publications on S&T and Cluster/Networks Statistics (Part 2, Cluster), p.11ff

<sup>&</sup>lt;sup>79</sup> See the example of Gumi: http://www.koranet.eu/ media/12 Gumi KICOX Jeoung.pdf

<sup>&</sup>lt;sup>80</sup> See: <a href="http://www.kooperation-international.de/innovationsportal/clusterportal/ansan.html">http://www.kooperation-international.de/innovationsportal/clusterportal/ansan.html</a> and <a href="http://www.kooperation-international.de/innovationsportal/clusterportal/daedeok-innopolis-science-park.html">http://www.kooperation-international.de/innovationsportal/clusterportal/daedeok-innopolis-science-park.html</a>



to date. Another web portal of KICOX provides a description of industrial complexes as well, but the cluster portal has now replaced that website.<sup>81</sup>

# 3. Cluster policies and programmes in Korea

# 3.1. Historic evolution of the Korean cluster policy

In 2003, the Korean government started to emphasize the cluster paradigm as part of both science and technology policy and industrial policy. As a result, many ministries started their own cluster policies. There were several representative policies such as Daedeok Innopolis, Technoparks, Miniclusters in Industrial Complexes and S&T complexes of regional governments.<sup>82</sup>

A number of **policies dedicated to strengthening (industrial) clusters** have been implemented in Korea. Some government-led projects promoting building infrastructure, developing technologies, and enhancing networking nationwide such as "Promoting Regional Strategical Industries" focused on regional R&D capabilities and was implemented in two phases from 2002 to 2008 in several regions, as well as "nurturing Hub Universities for Industrial Collaboration" implemented from 2004 to 2008 to promote regional collaboration between universities and industrial parks. Meanwhile, other projects were focused on building the core capabilities of particular regions such as "Nurturing Daeduk R&D Special District", "Building Osong Bio-Health Science Park" and "High-Tech IT Complex" at Sangam, Seoul. However, other clusters led by global companies such as Semiconductor and Digital Valley in Suwon-Giheung and LCD Cluster in Paju were formed spontaneously and developed.<sup>83</sup>

As analyses Koranet "In Korea, there are several kinds of innovation cluster policies. Not only the former Ministry of Science and Technology (MOST) but also the former Ministry of Commerce, Industry and Energy (MOCIE) have implemented cluster policy with different objectives and targets. MOST focused more on science and research-based clusters while MOCIE did on production-based industrial clusters and regional Technoparks. MOST changed the legal status of old Daedeok Science Town to Daedeok Innopolis in order to make it the world-class innovation cluster by making full use of the accumulated S&T capabilities of public research institutes and universities located near Daedeok. MOCIE, instead, has focused on existing industrial production complexes and tried to encourage university, research and industry networks in the name of the innovation cluster policy. It also has chosen and designated 17 regional Technoparks with the regional governments as of 2008. Other ministries – such as the former Ministry of Health and Welfare (MW, then Ministry for Health, Welfare and Family Affairs) - has also come up with an innovation cluster by targeting certain areas with technology specialties. In addition, regional governments have also implemented their own

http://www.kicox.or.kr/home/eng/industrial/industrial complex.jsp and subsequent pages

<sup>83</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p. 23ff





<sup>81</sup> Official presentations of the zones from the KICOX website:

<sup>82</sup> Koranet, Overview on Existing Publications on S&T and Cluster/Networks Statistics (Part 2, Cluster), p.40



innovation clusters, as Digital Media City (Seoul Metropolitan City), Gwanggyo Technovalley and Pangyo Technovalley (Gyeonggi Provincial Government)."84

# 3.2. Zoom: The development of industrial clusters – the Industrial Complex Cluster Programme

From the early 2000s, Korean policies concentrated on innovation-led growth through the promotion of industrial clusters – combining production and R&D capacities in one location (for information on previous policies and development see Annex 6.1).<sup>85</sup>

Industrial cluster policies in its beginning were based on **three main principles**: specialised development by region – inter-connected development of the regions – improvement of spatial quality and life quality. A number of cluster projects emerged in the following on the basis of the cluster programme launched (see Annex 6.2), among which "Turning industrial complexes to innovation clusters" and "Industrial Complex Cluster Programme".<sup>86</sup>

The Industrial Complex Cluster Programme (ICCP) was launched in 2005, as a main cluster programme, with the aim of converting Korean industrial complexes from geographic agglomerations with sector-focus into some sort of science / techno parks.<sup>87</sup> This was seen as crucial for economic development, from agglomerations of production units to places of innovation and development of new knowledge to gain competitiveness in a global knowledge economy. Under this policy, industrial clusters are defined as a: "geographically proximate group of interconnected companies, universities, institutes and associated governmental institutions in a particular field, the intention of which is to create new knowledge and technology by promoting cooperation among them"<sup>88</sup>. Indeed, the policy focus was shifted from quantitative to qualitative economic growth. The today purpose of the programme is "to build self-sustainable clusters based on the network of industry, academic, research, and government fields". It aims at the "execution of R&D programmes to bolster the innovative capabilities of SMEs as well as networking activities to promote exchange and cooperation among industry, academic, research, and government fields as well as building up of industrial clusters."<sup>89</sup>.

The ICCP is supervised by the Ministry of Trade, Industry and Energy (MOTIE) (formerly "Ministry of Knowledge Economy" from 2008 to 2013), which oversees the whole programme, from planning policies to modifying laws and systems. It has spent KRW 630 billion (= about €502 million) between

<sup>&</sup>lt;sup>89</sup> Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.6f





<sup>&</sup>lt;sup>84</sup> Koranet, Overview on Existing Publications on S&T and Cluster/Networks Statistics (Part 2, Cluster), p.3; information on the evolution of the cluster policy in Korea can be found on p. 9ff.

<sup>85</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p. 20ff

<sup>&</sup>lt;sup>86</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p. 26

<sup>&</sup>lt;sup>87</sup> See also Koranet, Overview on Existing Publications on S&T and Cluster/Networks Statistics (Part 2, Cluster), p.22ff for more information

<sup>88</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010.



**2005-2015** on the programme.<sup>90</sup> The Ministry outsourced the tasks of controlling, planning, evaluating, and managing the whole programme to the **Korea Industrial Complex Corp. (KICOX)**<sup>91</sup> that was assigned as a Cluster promotion agency in 2004.<sup>92</sup>

Within the ICCP, having during the first years concentrated on building sectoral innovation systems and regional development, the government started to promote a **pan regional cluster programme** in 2010 and then to expand it into all **industrial complexes and clusters nationwide** (2015). The programme's initial targets (7, then 12 pilot complexes) have since expanded nationwide and the connection between the different types of complexes (state general cutting-edge metropolitan, agricultural and knowledge-based) is being strengthened.<sup>93</sup> Information and a figure in Annex 6.3 provide a good overview of the progress.

The management of the clusters has evolved as a result of the programme's different phases, from "Cluster agencies" established for each complex, with the responsibility of making extended plans for their clusters as well as discovering, implementing, and evaluating specific projects, to a restructuration with **11 regional headquarters** to operate the tasks previously performed by cluster agencies.

They consist each of a number of **Mini Clusters** which they operate (with companies in the complexes, universities and research institutes), supporting organisation alliances (with local governments, innovation parks) and a pool of experts in the field.<sup>94</sup> The current state of Mini Clusters can be found in Annex 6.4 - it has increased from 49 in the first year of the programme to 78 in 2016 (an example: the Changwon cluster with main focus on machinery has composed and operated Mini Clusters that specialise in machine tools, moulds, transportation equipment, mechatronics and metal materials).

The tables in Annex 6.5 summarise the evolution of the cluster policy and thus the programme since 2005 and provide further information on the different support systems and support programmes. As part of the support programmes, a number of Corporate Growth Support Centres provide consulting services in industrial clusters on issues such as technologies, business activities and finances. <sup>95</sup>

The Industrial Complex Cluster Programme (ICCP) was started in 2005 and is aimed at being completed in 2016. Its development can be divided into **three phases** – the Formation Stage (2005-

<sup>&</sup>lt;sup>95</sup> For more information, see Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.16f





<sup>&</sup>lt;sup>90</sup> Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.6; see also an overview of budget spent between 2005-2009 in Koranet, Overview on Existing Publications on S&T and Cluster/Networks Statistics (Part 2, Cluster), p.26

<sup>91</sup> Korea Industrial Complex Corporation, http://www.kicox.or.kr/home/eng/index.jsp

<sup>&</sup>lt;sup>92</sup> KICOX presents itself as follows: "KICOX - Korea Industrial Complex Corp. is a sole, public and national level industrial complexes' management and supervising agency established in 1997 after integrating 5 regional complex management corporations operating independently. KICOX is headquartered in Daegu City and configured as 6 regional headquarters and 18 branch offices nationwide. KICOX has been operating an industrial complex-based cluster programme targeting all industrial complexes nationwide since 2005. The project to strengthen competitiveness of industrial complexes has established and operated 65 "mini-clusters (the industry-academia-research labs alliance composed according to industry/technical field)" that find and provide support for solutions to problems coming from overall corporate activities covering technology development, marketing, and management all the time."

<sup>93</sup> Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p. 6ff

<sup>&</sup>lt;sup>94</sup> See more information on the role of Mini Clusters in Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.12



2008), the Growth Stage (2009-2012) and the Independence Stage (2013-2016); an overview can be found in Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.7.

The particularity of the programme consists in the fact that it promotes projects that are established in a **bottom-up approach**, responding to difficulties discovered by resident companies in industrial complexes through the activity of the small-sized industry-university-institute alliances – the Mini Clusters, constantly supported through the programme management.<sup>96</sup>

The **ICCP** is promoted through а dedicated web-portal, the e-cluster (https://www.cluster.or.kr/en/kicox/kicox menu/kicox broch list.jsp# ). More details on the programme can easily be found in Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010. No official publication with information on the programme is available on the web-portal after 2011, though, but a recent publication from March 2016 can be obtained from KICOX upon request. The web portal is maintained operational.

#### What is the status and the future of the ICCP?

Since its launch in 2005, the programme has undergone three phases: (1) creating a Korean cluster model (first phase 2005-2008), (2) sharing the benefits of the programme with other parts of the nation (second phase 2009-2012) and fostering global innovation clusters (third phase 2013-2018).

KICOX states that the ICCP was "ranked no.1 R&D project in 2015 and 2016 from the Korea government of R&D evaluation". 97

In January 2016, the KICOX president declared that "KICOX should carry forward the project of innovation support centres, which are scheduled to be set up in four regions – Bupyeong, Changwon, Yeosu and Daebul – as planned, so that it can advance businesses in the outdated complexes and become a facility to support the growth of its businesses."<sup>98</sup>

In 2017, KICOX applied for the evaluation to extend the ICCP and it was approved by the government. Thus, the current ICCP will continue by 2020. At the same time, KICOX is also planning for the next phase of the Cluster Policy for Korea. In order to implement the new government initiative, the agency has to pass the government feasibility evaluation. They are preparing for applying to the evaluation within this year, so that the new initiative could be launched from 2021.

### 3.3 Zoom: the National Innovation Clusters

In parallel, the Korean government is working on a new policy called "national innovation cluster", which entails to consolidate the current concept of industrial complex, by linking it to more institutes. The overall framework and policy of the National Innovation Cluster is planned by the

<sup>&</sup>lt;sup>98</sup> Business Korea, Driving Creative Economy - KICOX Pledges to Make Korean Industry Base of Creative Economy, 6 January 2016, <a href="http://businesskorea.co.kr/english/news/industry/13473-driving-creative-economy-kicox-pledges-make-korean-industry-base-creative">http://businesskorea.co.kr/english/news/industry/13473-driving-creative-economy-kicox-pledges-make-korean-industry-base-creative</a>





<sup>&</sup>lt;sup>96</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p. 58

<sup>&</sup>lt;sup>97</sup> Exchange with Ms Sohee Jeong, manager of the cluster team at KICOX; a detailed overview of achievements can be found in Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.18ff



Korean Institute for the Advancement of Technology (KIAT<sup>99</sup>)(Senior researcher, Jeon Chan ho) and the MOTIE (Ministry of Trade, Industry and Energy).

KIAT is a government agency, created in 2009 based on the merger of 6 government agencies. Gathering over 250 staff, its responsibilities are industrial technology policy planning, industry-academy cooperation, industrial technology cooperation, technology commercialization, regional industrial development and support to medium-sized businesses.

The project is co-constructed between MOTIE and 14 cities and provinces. The laws enabling the implementation have been passed and full-scale implementation is planned for November 2018.

The National Innovation Clusters aim to enable sustained and balanced growth in the country. Basically, it aims at boosting industry in Provinces outside of Seoul to counter-balance the unipolar growth in the Seoul metropolitan area <sup>100</sup>To foster the regional industries, the National Cluster Policy aims at strengthening existing local industrial bases and developing them into centres for innovative growth, thank to reinforcing industry-university cooperation.

The overall aim of the policy is to provide an innovation space that creates new industry by connecting with innovation entities through integrated policy support, including R&D, regulations, taxation, subsidies. Two types of clusters are planned:

- The R&D type, which aims to support large-scale demonstration projects for promoting new industries by region and support commercialisation including developing business models;
- The non-R&D type which aims to establish innovation systems of clusters by city and province, support networks for promoting commercialisation and provide global connections

# 3.3. Cluster internationalisation policy support programmes

As part of the Global Cluster Exchange and Cooperation Programme (that is part of the ICCP), "support is provided for exchange and cooperation among industrial clusters at home and abroad." <sup>101</sup>

Indeed, KICOX indicates that it "does not follow specific cluster internationalisation activities, but that they have contracted MoU with China, Germany and the U.S. respectively." It has also signed a cooperation agreement with TCI in June 2014 and since closely collaborated, e.g. for the organization of the TCI 2015 Global Conference. 102

In 2018, MOTIE and KICOX signed a MoU with the DG Growth of the European Commission on cluster collaboration., "to facilitate linkages between clusters in the Republic of Korea and the European Union, in the fields of mutual interest in order to promote growth and job creation through increased trade, investment, research and innovation partnerships". The parties chose to cooperate on several

<sup>&</sup>lt;sup>102</sup> Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.34; more information of such existing collaboration will be specified in the ECCP "Discussion paper" on Korea.





<sup>99</sup> About KIAT, http://www.kiat.or.kr/site/engnew/index.jsp, consulted on 31/10/2018

<sup>100</sup> Interview with Joon Hyung, Lee, on 12/10/2018

<sup>&</sup>lt;sup>101</sup> Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.6



activities: promoting the potential of EU-Korea cluster collaboration through conferences and meetings, create links between the Korean "Cluster" Platform and the European Cluster Collaboration Platform, to provide regular updates on clusters activities in both the EU and Korea and disseminate updates and collaboration opportunities of the two platforms.

Following the signature of the MoU in May 2018 with the European Commission, KICOX will participate in the 1st EU-Korea Cluster Matchmaking event in November 2018 in Austria, along with KIAT, Techno Park, KPU of Korea.

In practice, the ICCP strategy on cluster internationalisation rather targets Korean clusters being internationally visible and comparable. According to the cluster management analysis of 2010, "in 2016, when the third phase concludes, it is predicted that Korean clusters will get abreast of and compete with world prestigious clusters like Silicon Valley in the U.S. [...]."<sup>103</sup>

#### Box 25.1: The Republic of Korea's Silicon Valley

Moving away from its earlier focus on catch-up technology, the Republic of Korea has invested in a dedicated world-class science and business duster in and around the city of Daejeon, less than an hour's journey from Seoul in a high-speed train. The International Science Business Belt dates from 2011. It is the country's biggest research complex, home to 18 universities, several science parks and dozens of research centres, both private and public.

The jewel in the crown will be a heavy ion accelerator, due for completion by

2021. It will form part of the multifunctional research facility now called RAON. Here, researchers will be able to carry out groundbreaking research in basic science and look forward to discovering rare isotopes. RAON will be hosted by the Institute for Basic Science, which is itself under construction. It should open its doors in 2016. The institute plans to attract world-renowned scientists and to cultivate an environment that maximizes the researcher's autonomy; it intends to make its mark among the top 10 world-class research institutes in basic science with a measurable impact on society by 2030.

In order to foster synergies and convergence between basic science and business, high-tech companies and leading enterprises are being invited to group themselves around hubs such as the Korea Basic Science Institute.

The ultimate aim is to build a global city combining science, education, culture and art, where creativity, research and innovation can flourish, as they do in Silicon Valley in the USA or in the cities of Boston (USA), Cambridge (UK) or Munich (Germany).

Source: NTSC (2013), www.isbb.or.kr/index\_en.jsp, http://ibs.re.k

FIGURE 9 - KOREA'S AMBITION OF INTERNATIONAL CLUSTER STANDARDS 104

For example, the Research & Business Develop (R&BD) promotion programmes that are part of the Industrial Complex Cluster Programme aim at promoting the business and research activities of companies by providing support for pilot production, industrial property rights application, market expansion and international certificates.

In addition, the industrial complex clusters of Korea have started collaborative activities with clusters all over the world. A map summarising such activities can be found in Ministry of Knowledge Economy et al, The industrial Complex Cluster program of Korean – Summary, Second edition, p.22f and the current "global cluster network" is mapped in Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.30f

<sup>&</sup>lt;sup>104</sup> UNESCO Science Report: towards 2030 – Republic of Korea, 11/2015, p. 673





 $<sup>^{103}</sup>$  Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p. 146



### 4. Conclusion

With regards to cluster collaboration, Korea is a country of great interest for the European Clusters.

First and foremost, Korea is a stable and economically dynamic country. It is characterized by spectacular growth, fueled by an export-oriented economy. The nations export strategy has reinforced the competitiveness of the country. Korea is also highly innovative and is particularly renowned for the ease of doing business, the quality of its human capital and research capacities.

The country most interesting economic sectors for cluster collaboration are the following:

- Food and Beverages: as Korea is neat importer of food with an increasing market;
- Clothes and cosmetics, as the economic development of the country is conducting to an increasing demand;
- Medical devices, with high-tech local innovations and sustained imports of products;
- The chemical industry with very strong local enterprises, turned towards innovation. The chemical market in Korea is specialized in green chemicals and chemicals linked to materials;
- The car industry, as Korea is a major car parts producer;
- The green technologies industry: a bombing industry, sustained by high demand on public programmes and the development of highly competitive local technologies;
- ICT, with world leaders of the smartphones industry (Samsung, LG...)
- And the creative industry.

Korea has made cluster development a clear policy strategy for several years (and preparatory policies for decades) and supports cluster development in dedicated programmes. Clusters are developed throughout all Korean regions, building on and contributing to regional sectoral strengths. There are three types of clusters in Korea:

- Industrial complexes: Industrial complexes are industrial agglomerations of one or several economic sectors on a specific territory one could translate them into "industrial parks/science parks".
- Mini Clusters: So called Mini Clusters are what in Europe generally would be called "clusters". They are generally part of industrial complexes as being grouped in physical infrastructure and have a governance structure, as well as triple helix members.
- Chaebols: Chaebols (or business conglomerates) are usually family-owned corporate groups, typically global multinationals controlled by a chairman that oversees all operations. The four major chaebols are Hyundai Motor Company, SK Group, Samsung and LG.

A clear cluster dynamic and high priority of its support through the government make **favorable framework conditions for engaging in cluster collaboration** with Korea. Regarding internationalisation, if the initial policy did not integrate international dimensions, Korean Industrial Complexes are becoming more and more international. In addition, a **MoU between MOTIE**, **KICOX** and the DG Growth of the European Commission has been signed in May 2018 to foster cluster collaboration.







[report v2 by CG, inno TSD, August 2018]





### 5. Annexes

# 5.1. Korean policy that led to the development of cluster industrial programmes

Over the past 50 years and following the Korean War (1950-1953), Korea has implemented **industrial location policies** (e.g. the steel industrial complex in Pohang, the machinery complex in Changwon or the petrochemistry complex in Ulsan) in order to rebuild the country and then boost the national economic growth and industrialization. Development policies thus concentrated on investment into strategic locations and specific areas, namely locations with good logistics potential (large cities, harbours).<sup>105</sup>

#### Changes in Industrial Location Policies

Category	1960s	1970s	1980s	1990s	2000s	2010s
Development stage	Industry formation	Development of the heavy and chemical industries	Industrial structure adjustment	Take off	Growth and expansion	Development and expansion of new industries
Industry focused	The light industry The heavy and chemical industries		The technology The information intensive industry technology industry		The knowledge industry	The convergence industry
Location policy	Industrial land development planned and attempted The land selected for export-oriented light industry	·A large-scale industrial complex for the heavy and chemical industries established ·Restraints on metropolitan area development	Industrial complexes improved Balanced regional development implemented Development of agricultural and industrial complexes	·Location diversified ·Regulation eased ·The name-change of industrial complexes ·The development process simplified	Specialized clusters Support for the knowledge econorny and cluster development - Cluster programs implemented	Multi-purpose complexes built     Cutting-edge urban complexes expanded     The old industrial complexes revitalized     Specialized Complexes built
Characteristics	·The Ulsan Industrial Center established ·Korean Export Industrial Complex (Guro)	·A large-scale industrial complexes built in Gyeongsang Province (Changwon, Gumi, Ulsan) ·Free export zone development	·A large-scale industrial complexes built in the Southwest ·Agricultural and industrial complexes developed ·Apartment-type plants built	The name-change of industrial complexes     The development process simplified     Individual locations expanded     Technoparks established	·Cutting-edge urban industrial complexes ·Cultural industrial complexes ·Foreign investment regions · Advancement of industrial complex structures	· Multi-purpose districts · Industrial-academia- convergence districts · Rienewal of old industrial complexes · Specialized industrial complexes

FIGURE 10 - INDUSTRIAL LOCATION POLICIES OVER THE TIME 106

It dates back to these decades and the policy pursued that R&D and production sites were geographically separated (Daeduck was a concentration for R&D, Seoul for planning and management and other regions for production). As this division was a strong blocking point for further economic development, Korean policies changed in the early 2000s in order to stimulate innovation-led growth through the promotion of industrial clusters – combining production and R&D capacities in one location. <sup>107</sup>

<sup>&</sup>lt;sup>107</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p. 20ff





<sup>&</sup>lt;sup>105</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p.16f

<sup>&</sup>lt;sup>106</sup> Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.5. The evolution of the cluster policy in Korea is also well described in Sam Ock Park et Yangmi Koo, Innovation-driven cluster development strategies in Korea, <a href="http://revel.unice.fr/eriep/?id=3514">http://revel.unice.fr/eriep/?id=3514</a> and an overview of the Changes of Korean Industrial Location Policies over the decades can be found in Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p. 19



### 5.2. Overview of cluster programmes in Korea

Types		Status and Details						
Government- Supported	The Industrial Complex Cluster program	Drawing up a comprehensive plan(June, 04) and implementing it in 12 industrial complexes Changwon, Gumi, Ulsan, Gwangju, Banwol, Wonju, Gunsan, Namdong, Daebul, Noksan, Seongseo, Ochang Consolidating networking through 36 mini clusters Support for troubleshooting in R&D and marketing(\$53.2 million, 07 budget)						
	Promoting Regional Strategic Industries	Supporting regional strategic industries: 4 regions(2nd phase) and 9 regions(1st phase) Support for infrastructure building, technology development, and education in a package(\$368 million, 07 budget) 4 areas of 2nd phase("04—08) and 9 areas of 1st phase("02—"07) Regional R&D capability reinforcement through RIS and Regional Technology Innovation Project						
	Nurturing Daeduck R&D Special District  Special District  Special District  Special District  Special District  Starting Special District Support Center(Sep. 05) and concentrating on creating special district business models Constructing global venture eco-system including Institute company establishment support and high-tech company foundation(\$43.4 million, 07 by							
	Nurturing Hub Universities for Industrial Collaboration	<ul> <li>Promoting collaboration and inspiring the need for collaboration between universities and neighboring industrial parks by supporting 13 universities in various regions for educational system reform, technology development, and manpower training("04~"08)</li> </ul>						
	Building Osong Bio-Health Science Park	Planning to move 5 government-run organizations including Korea Food and Drug Administration(KFDA)(until '10) Carrying out development for the site and completing distribution of production facility sites(Oct. '07)(\$262.3 million, 07 budget)						
	Building Clusters for Regional Culture Industry	Building specialized culture industry clusters and culture industry promotion districts in various regions     Support for regional culture industrial clusters in 6 regions including Daegu (providing space and equipment, etc.) and planning to designate culture industry promotion districts(\$128.3 million 07 budget)						
	High-Tech IT Complex	Creating a high-tech complex in DMC, Sangam to help Korea leap into East-Asian IT hub     Inducing domestic and foreign excellent IT companies and R&D centers     (\$127 million, 07 budget)						
	Regionally Specialized IT Clusters	Running IT specialized institutes in 3 regions to strengthen regional IT R&D capability and IT coordinative committee to help nurture specialized sector by region (Daegu, Kyongbuk, and Gangyang Regions)(\$3.9 million, 07 budget)						
Privately- Led	University- Centered Clusters	Nurturing POSTEC(Pohang) into a supply base of high-tech materials     Nurturing Hanyang University and Korea Polytechnic University(Banwol-Sihwa)     into university-institute-industry linking clusters						
	Company- Centered Clusters	Samsung Electronics(Suwonn, Giheung): semiconductor-digital valley (sales goal of 08: \$41.7 billion)      LG Philips(Paju): LCD cluster(sales goal of -10: \$17.4 billion)						

FIGURE 11 – OVERVIEW OF THE KOREAN CLUSTER PROGRAMMES<sup>108</sup>

<sup>&</sup>lt;sup>108</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p.25







# 5.3. The Industrial Complex Cluster Programme (ICCP) early developments

The cluster programme started with seven pilot industrial complexes in 2005: Gumi (electronics), Changwon (machinery), Ulsan (automobiles), Banwol-Sihwa (parts and materials), Gwangju (photonics), Wonju (medical equipment) and Gunsan (machinery auto parts). In 2008 five more complexes were added in order to expand it to a nationwide programme: Namdong (machine parts), Mungji Noksan (machinery), Seongseo (mechatronics), Daebul (shipbuilding) and Ochang (electronic information). 109

The Korean government adopted 5 **strategies** to promote the programme in 2005. The programme's **objective** was to build sectoral innovation systems through networking and establishing systems through which companies, universities, institutes and local governments in the region would cooperate and pursue development in their region. The programme has been recognised for having "achieved a remarkable outcome of revitalising industry-university-institute networks and reinforcing the R&D capability of the complexes" 110.

#### [Target Complexes of the Industrial Complex Cluster Program] al equipment dical equipment Banwol-Sihwa Banwol-Sihwa Parts and mater & Information O Electronics O Gumi Electronics Gunsan Machinery, auto parts Mechatronice O Ulsan Automobiles O Ulsan Automobiles Machinery First phase 7 complexes: 2005 Second phase 12 complexes: 2008

FIGURE 12 - MAP OF THE TARGETED COMPLEXES OF THE INDUSTRIAL COMPLEX CLUSTER PROGRAMME 111

In 2009 the government adjusted the programme from focusing on the then current 12 industrial complexes to future pan regional economic zones. In its System Improvement Plan of 2010 the Ministry of Knowledge Economy announced the expansion to "hub-spoke type pan regional clusters with 193 industrial complexes". It also announced strategies for building sustainable and self-sufficient clusters with 25 hubs and 168 spokes.<sup>112</sup>

<sup>112</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p. 33





<sup>109</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p. 33

<sup>&</sup>lt;sup>110</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010

<sup>111</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p.34



#### [Building UP Pan Regional Clusters]

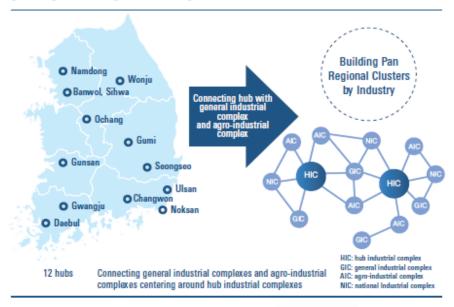


FIGURE 13 - PAN REGIONAL CLUSTERS 113

The pan regional clusters were meant to disseminate what had been achieved through the existing cluster programme nationwide to other industrial complexes; the **5+2 pan regions** designated were Seoul Metropolitan region, the Chungcheong, Honam, Daekyung and Dongnam regions, plus the Gangwon and Jeju regions; they all have specialised industries.<sup>114</sup>

The following figure provides an overview of the progress throughout the years:

<sup>&</sup>lt;sup>114</sup> Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p. 35ff





 $<sup>^{113}</sup>$  Ministry of Knowledge Economy et al, The Industrial Complex Cluster Program of Korea, November 2010, p. 35

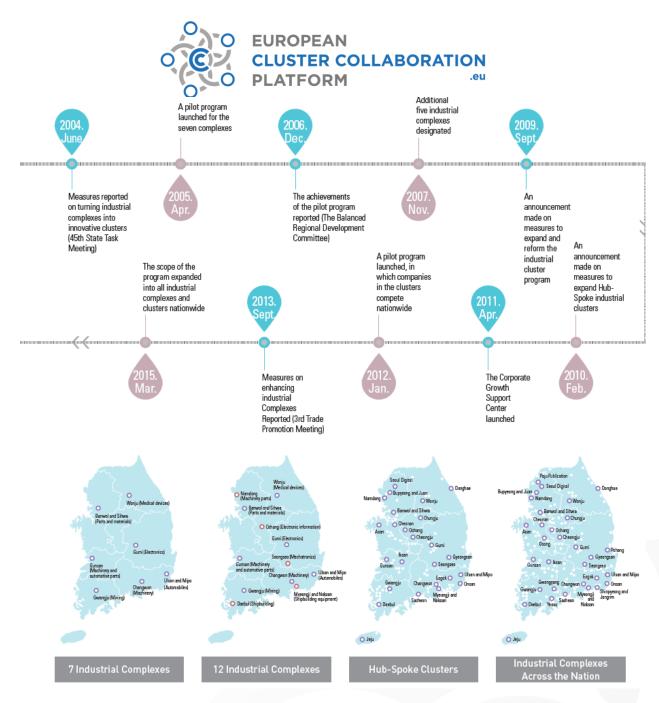


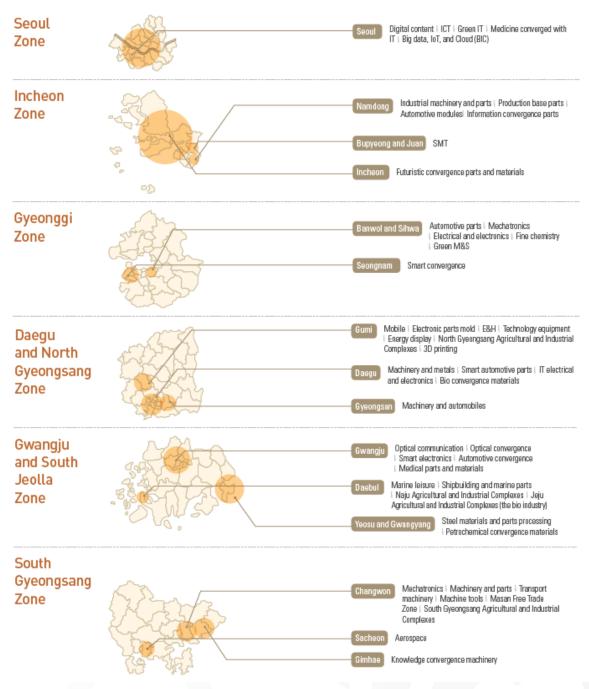
FIGURE 14 - PROGRESS OF THE ICCP FROM 2004 TO 2015<sup>115</sup>



<sup>&</sup>lt;sup>115</sup> Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.8



#### 5.4. Current state of Mini Clusters





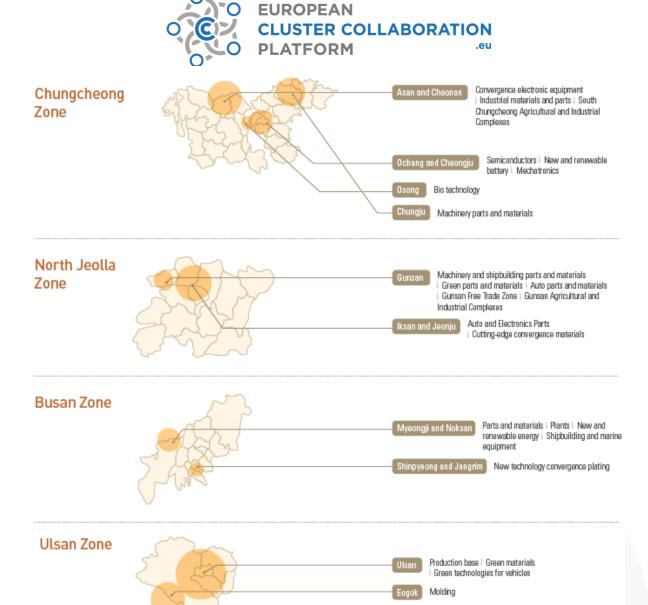


FIGURE 15 – CURRENT STATE OF THE MINI CLUSTERS 116

<sup>&</sup>lt;sup>116</sup> Current state of Mini Clusters in Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p.14f





Medical devices | Medical care and bio technologies

Gangwon Agricultural and Industrial Complexes

Bukpyeong New convergence materials | Functional bio technology

Safe Life Car (SLC)

Gangwon

Zone



# 5.5. Support systems and support programmes of the ICCP and budget spent

Category	2005 (1 <sup>st</sup> ) — 2007 (3 <sup>rd</sup> )	2008	5 (1 <sup>st</sup> ) – 2007 (3 <sup>rd</sup> ) 2008 (4 <sup>th</sup> ) – 2009 (5 <sup>th</sup> )		j <sup>th</sup> )	2010 (6 <sup>th</sup> ) — 2014 (10 <sup>th</sup> )			7	2015 (11 <sup>th</sup> ) - Current				
Focus	Guidelines enacted Business model development	Pilot clusters expansion Performance-centered operation and management				Expansion of clusters Bolstering of global competitiveness					Promoting innovative clusters to create high added values			
Execution Organization	The innovative clus	ter executi	on team	1		Six Major Headquarters of Korea Industrial Complex Corp.  11 Regional Headquarters of Korea Industrial Complex Corp.								
(Governance)	Creation of a pool of experts and coordinators in each industrial complex													
Complexes in the Program	7 12					193 ⇒ All across the nation al				and s	All across the nation and selected individual locations			
Areas Supported (by Industry)	One specialized industry per complex  One to four specialized industries per zone													
Process	Support for technology developm	nent, produ	ction, ar	nd comm	ercializa	ation on	a regula	r basis a	ccording	to the p	oroduct o	levelopn	nent stage	
Support Systems	An integrated information network of industry, academia, and research fields (e-cluster)     — Industrial complex and cluster news alerts, industrial cluster status, etc.      The Cluster Management System (CMS) — A real-time R&D program management system     The Real time Cash Management System (RCMS) — Real-time program cost management (The Ministry of Trade, Industry and Energy)      Program outline, performance, support programs, outstanding cases      Cluster Data Base (DB), Universities, Research Institutes, Support Organizations, R&D Equipment, Patents, Espain and Complex information, statistics, management plans, publications      An integrated information network of industry, academia, and research fields (e-cluster)      News and notices, bidding advertisements      ISO 9001 certification Re (Dec. 18, 2007)								n onal Registrar 17) a siness					
	Details	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	
	Operating mini clusters	0											0	
	R&BD support programs	0											o	
Support Programs	R&BD promotion programs	0											C	
	Exchange and cooperation among clusters at the international level						0						•	
	Corporate growth support centers							0					0	





Category	Prog	ırams	Annual Subsidies	Amount	Details	Requirements		
Category	Flog		Aimuai Jubsiules	(of the Total)				
R&BD support programs	Commercialization of production technologies	Development of field-customized technologies  Commercialization of transferred technologies	KRW 200 million or less	SMEs: 75% or less Middle-standing Companies:66% or less Large corporations:	New product or new technology development Transfer and commercialization of developed technologies	Two companies or more		
	Bolstering maverick	companies	KRW 300 million or less	33% or less	Development of independent products and brands			
	Prototype productio	n	KRW 20 million or less	60% or less	Prototype development	One company or more		
	Application for industrial property rights	Domestic patent Utility models Foreign patent PCT	KRW 2 million or less per case KRW 7 million per case	70% or less	One company or more			
		Advertising and PR	KRW 10 million or less		supported) PR videos and catalogues	Two companies or more		
		Domestic exhibitions Foreign exhibitions	KRW 3 million or less KRW 8 million or less		Booth rents, PR material production costs	Three companies or more		
	Marketing	Market expansion overseas	KRW 5 million or less	70% or less	Airfare, costs occurred to identify buyers			
R&BD promotion		Marketing overseas	KRW 8 million or less		Costs from consulting professional organizations			
programs		Certificates from foreign authorities	KRW 7 million or less		Certification fees	One company or more		
	On-the-job training		KRW 50 million or less	80% or less	Employee training (Simple OA, and language skills excluded)	Two companies or more		
	Promotion of technology	Use of technologies for potential transfers	KRW 7 million or	70% or less	Technology execution costs (temporary) License-related	One company or more		
	transfers	Deferment of license fees	1622		expenses (temporary)	nore		
	R&BD planning con	sulting	KRW 3 million or less	70% or less	Two companies or more			
	Support for mini clu innovative idea	ster's creative,	KRW 3 million or less	70% or less	Customized support except for detailed support programs	Five companies or more		

FIGURE 16 - SUPPORT SYSTEMS AND SUPPORT PROGRAMMES OF THE ICCP (INCLUDING BUDGET)<sup>117</sup>

<sup>&</sup>lt;sup>117</sup> Ministry of Trade, Industry & Energy et al, The Industrial Cluster Program of Korea, March 2016, p. 10ff



