EUROPEAN CLUSTER COLLABORATION PLATFORM .eu

Webinar: Tips & Tricks on how to best use ECCP's Partner Search Tool

Jacques Viseur - EUROTOP

Brussels – 20 Feb 2017

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Why to use the ECCP Partner search

"Business today in globally connected industrial economies is all about relationships; so being able to demonstrate our relationship with complementary expertise across Europe is a crucial ingredient."

Jonathan Williams, Marine South East – United Kingdom

ECCP offers a Partner search platform to find complementary expertise to :

- jointly address international markets,
- host and support SMEs in other Countries,
- find providers of specific expertise / offer your own expertise to others,
- jointly apply for funding and EU supported projects in specific themes,
- exchange human resources for training, coaching, etc..
- regroup forces to face challenging ventures (negotiation, thematic groupings,..)

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What can you do with the partner search ?

	Read posting on partner search	Initiate posting on partner search	Reply to a posting on partner search	Read replies to a posting on partner search
Anonymous	✓	✗	✗	✗
Authenticated User (logged in)	✓	✗	✓	✓
Member of a cluster org. with a published profile	✓	✓	✓	✓
Member of a cluster org. with a non-published profile	✓	✗	✓	✓

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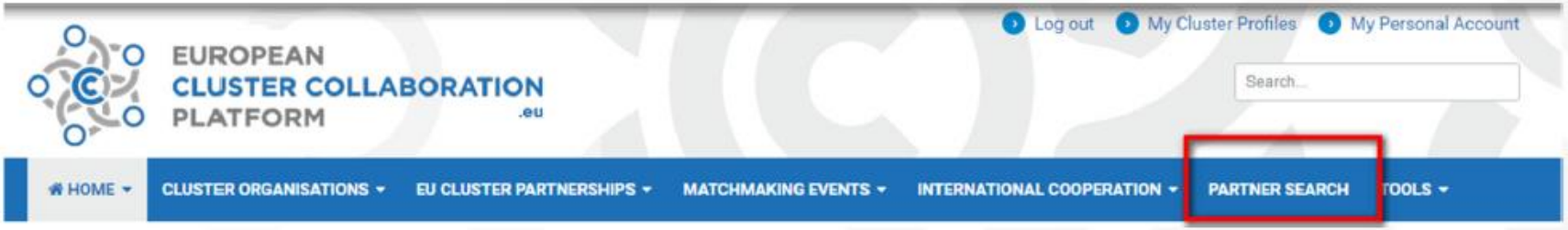
How to use the ECCP partner search

Where to find the “Partner Search” on the ECCP Platform?

In the main menu:



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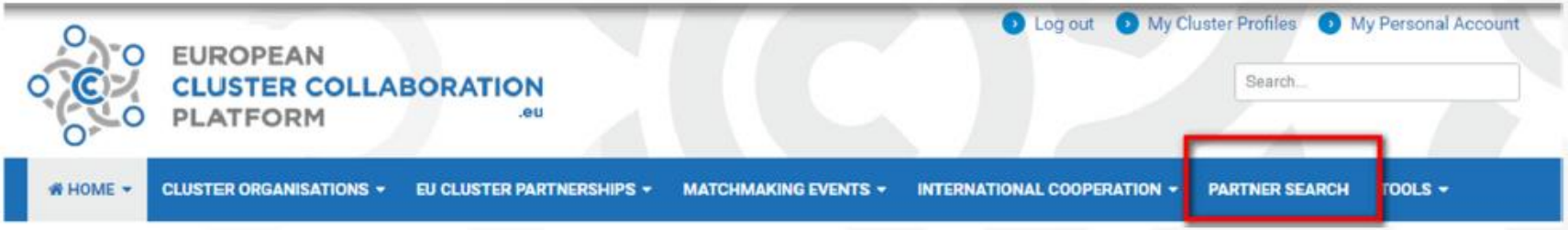

Your possibilities to use the Partner search will depend on your access rights!

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How to use the ECCP partner search

Partner Search

Partner Search | ESCP S3 Requests | Archive

This tool supports partnering and partner search among clusters organisations and their services. You can enter in discussion with potential partners to match your expertise and your interest. Only **registered cluster organisations** and their colleagues from the cluster management team as cluster profile administrators can post a new request. Login or register as a user and contact your cluster manager from this list to get access.

! If you want **to INITIATE a Partner Search** (or POST your offer/demand), **FIRST** you have to be registered (logged in) and be a "**member**" of a **published cluster profile**.

If you are not yet a member of any cluster profile, please **either register a profile** for your cluster organisation **or ask your colleague** who administrates the profile to add you as a **cluster profile member.**

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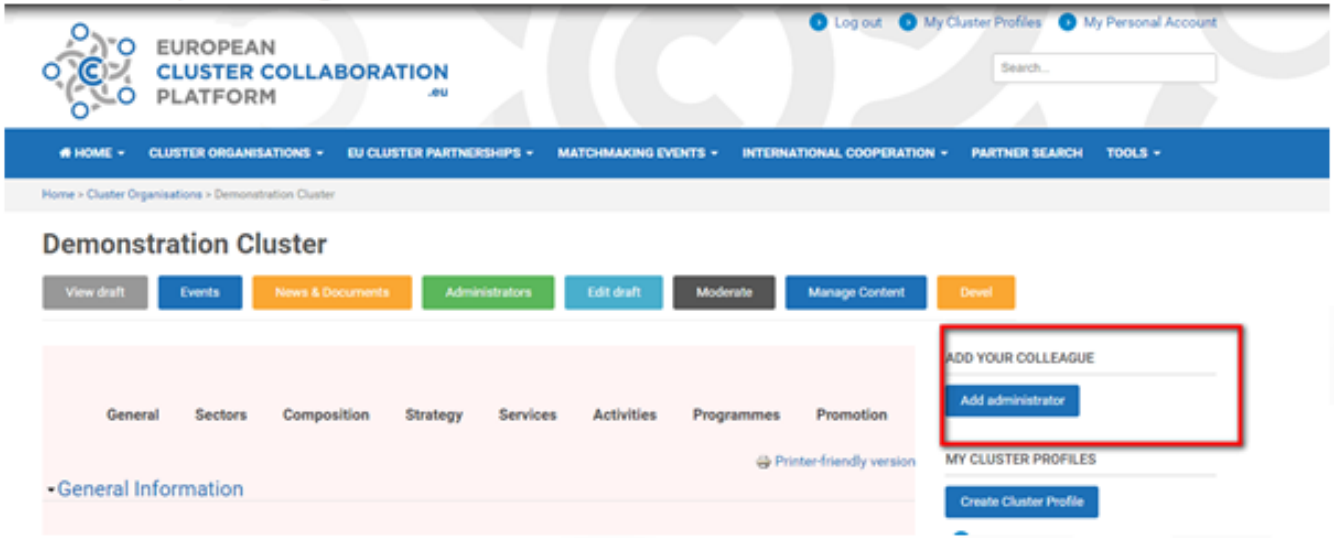
How to add members to a Cluster profile?

1. Go to your cluster profile page
2. Click on Add your colleague



3. Enter the email address of your colleague in the field "Registered email address". Please note that this email address **has to be registered in the ECCP already** (the respective colleague must have his/her own ECCP personal account).
4. Click on Add and the system should give you a feedback message on the success of the procedure.

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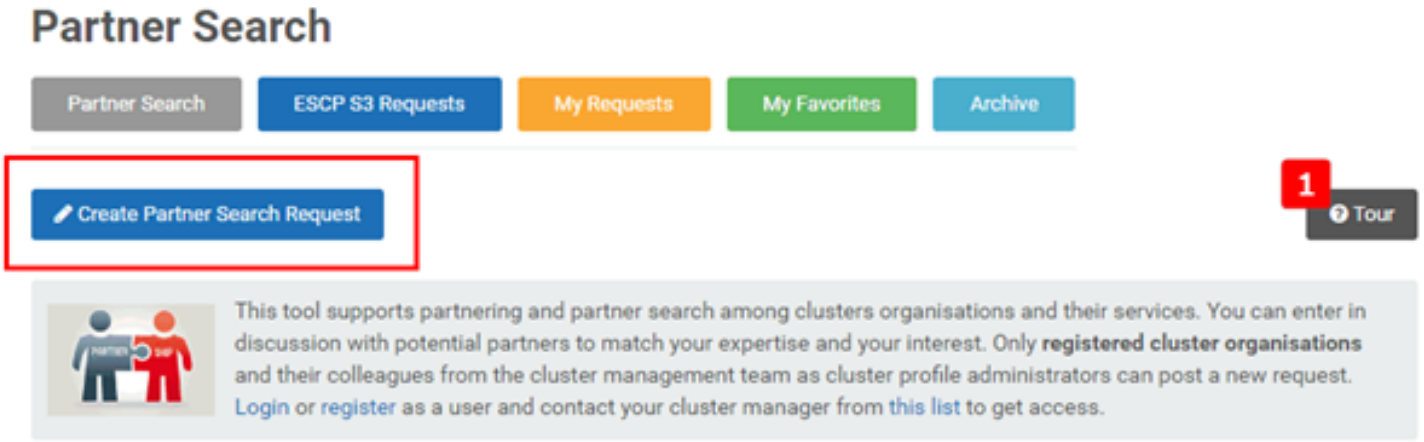
How to use the ECCP partner search



*Before creating your Partner Search Request, we recommend that you follow the TUTORIAL (Click on **"? Tour"** (1))*

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Login or register as a user and contact your cluster manager from this list to get access.
Download the Partner Search Guidelines in pdf.

iCool - internationalization of Cool Silicon e.V.

Topic: Other | **Deadline:** 17/05/2017

Cool Silicon started in 2017 with the internationalisation of its cluster, thanks to winning a grant by the German Ministry of Science. The project named iCool will deal not only with the development of an internationalisation strategy, but also with the development of new services for its members with regard to innovation management, research and international collaboration. Furthermore, at least 3 projects will be developed with international...More

Sectoral Industries: Information Technology and Analytical Instruments | **Technology Fields:** Process automation | Last updated: 17/02/2017 - 10:25 | Log in or register to post comments

Cool Carbon Concrete - Making Concrete Smarter

Target Country: Germany | **Topic:** Expertise | **Deadline:** 17/12/2017

The project, which is called Cool Carbon Concrete, will aim at exploring precise collaboration potentials and project ideas for integrating micro- and nanoelectronics, e.g. sensors, into carbon concrete, thus enabling new functionalities. "Cool Silicon e.V." and the partner "Carbon Concrete Composites e.V." currently preparing for a succesfull project. Key will be an innovative and creative incorporation of the players from both...More

Sectoral Industries: Construction Products and Services | **Technology Fields:** Creative products | Last updated: 17/02/2017 - 10:27 | Log in or register to post comments

PARTNER SEARCH FILTERS

Search for keyword

Topic of Collaboration

Joint Meeting/Event

Open Call

- Any -

Targeted Country

- Any -

Sectoral Industries

- Any -

S3 EU Priority Areas

- Any -

Technology Fields

- Any -

Apply | Reset

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How to use the ECCP partner search

ESCP S3 Partner Search Requests

Partner Search | ESCP S3 Requests | Archive

Only Towards European Strategic Cluster Partnerships for smart specialisation investments - Open Call specified requests are visible! Your request will be visible here as well as in Partner Search tab in case you choose the open call mentioned above in your request.

Vanguard Initiative - Efficient and Sustainable Manufacturing (ESM)

Topic: Other | **Deadline:** 01/04/2017

The Vanguard pilot on "Efficient and Sustainable Manufacturing" poposes technologies, methods and tools aimed at: Increasing throughput, quality, environmental and social sustainability of manufacturing activities while reducing costs; Reducing energy, materials consumption, emissions and increasing the inclusion of humans in the factories. Increasing the inclusion of humans in the factories Vision: Manufacturing should become efficient...More

S3 Priority Areas: Advanced manufacturing systems | Last updated: 14/02/2017 - 13:45 | Log in or register to post comments

PIMI - Photonics for Industrial Modernisation

Topic: Open Calls | **Deadline:** 31/03/2017

The "Photonics for Industrial Modernisation Initiative" (PIMI) that is proposed within the call for expression of interest for European Strategic Cluster Partnerships for Smart Specialization Investments has been developed and set up to support regions and their SMEs to ensure key enabling technologies (KETs) such as photonics can be engaged to support industrial modernisation. The unique three-dimensional approach designed by PIMI seeks to ensure...More

Sectoral Industries: Information Technology and Analytical Instruments | **Technology Fields:** Optical Networks and Systems | **S3 Priority Areas:** Photonics | Last updated: 27/01/2017 - 14:08 | Log in or register to post comments

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How to create a partner search request

Fields that are part of a Partner search request (**bold** means information is required):

- **Title**
- **Topic of collaboration** select one option of:
  - Expertise
  - Joint meeting / Event
  - Open calls
  - Study visits
  - Training
  - Other
- Open Call: select an option from the open calls that are referenced in the ECCP at http://www.clustercollaboration.eu/open-calls
- Other Open Call: if the user wishes to address an open call that is not referenced in the ECCP, he can do so by specifying the name of the call in this field.
- Target Country
- **Cluster profile** that is initiating the request
- Sectoral and industrial targets:
  - Sectoral Industries
  - Technology fields
  - S3 EU Priority Areas

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How to use the ECCP partner search

- **Description:** text to describe what is searched or offered
- Other associated partner(s): select options from published cluster profiles and ESCP-4i profiles
- **Attachement :** upload a file document, pdf, etc.
- **Deadline:** date after which the partner search will be unpublished
- **Restricted visibility:** make the partner search request visible to all users or only users who belong to a cluster organisation profile

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Partner Search

Partner Search | ESCP S3 Requests | Archive

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Space4Globe

Topic: Open Calls | **Deadline:** 31/03/2017

OPEN CALL Towards European Strategic Cluster Partnerships for smart specialisation investments - Call for the expression of interest Space Clusters Industrial Diversification and smart specialization We aim to create a European Strategic Cluster Partnership for smart specialization investment (ESCP-S3) between European Space Clusters and other key European diversification clusters, technology centres and business networks. Building on the experience...More

S3 Priority Areas: Space | Last updated: 09/01/2017 - 17:25 | Log in or register to post comments

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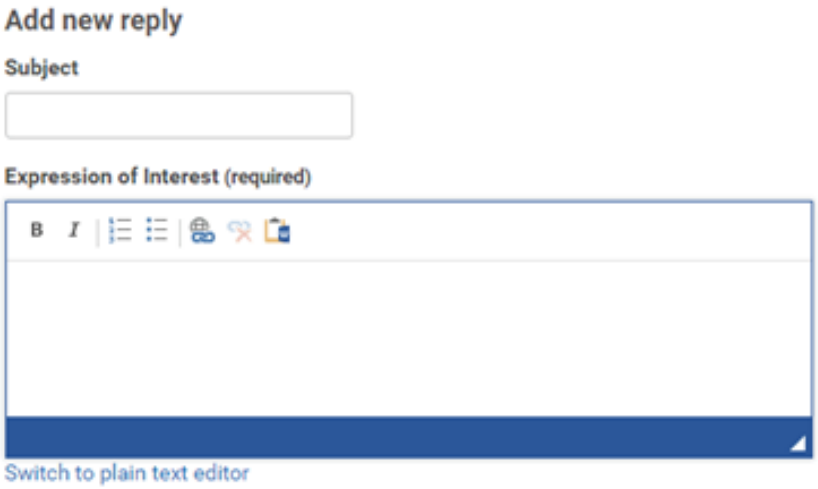
How to reply to a partner search

If the partner search is open to everyone, anyone with a filled user account (logged in) can reply to it.

If the user is not a member of any published cluster profile, then his organisation name from his user profile will be displayed, as well as the website URL if provided.

Replies are only visible for logged in users

If the user is member of one or more published cluster profile(s), he/she will have the option to select the cluster profile he/she wishes to include in the reply:



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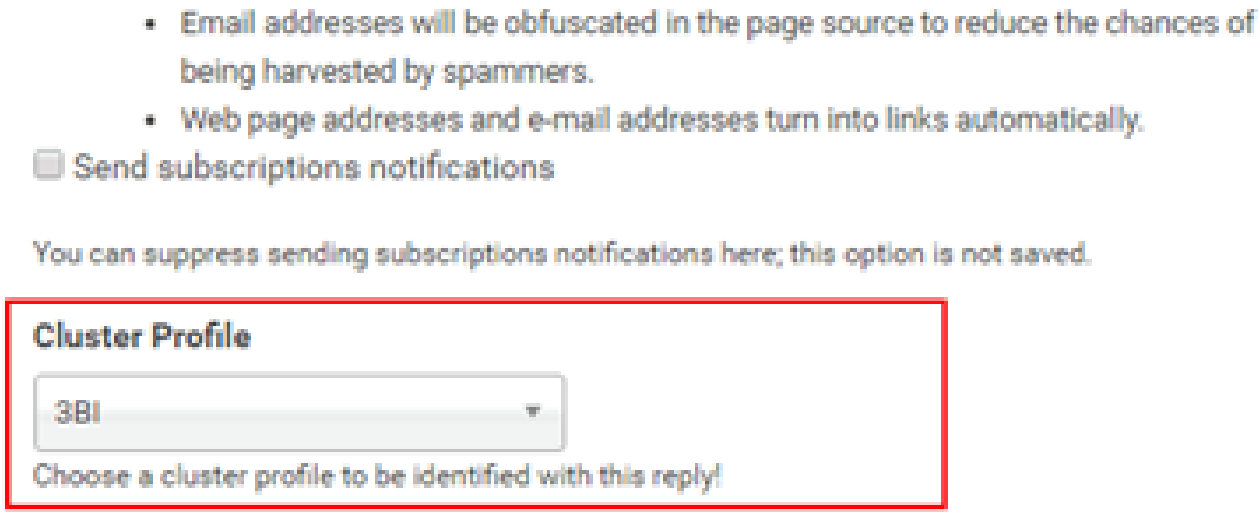
How to reply to a partner search



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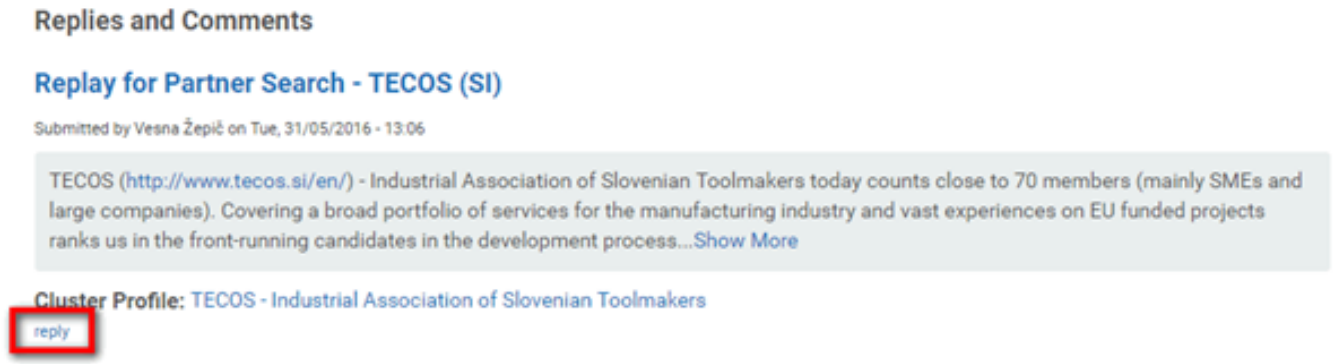
How to reply to a partner search

- Each reply will send a notification email to the user that initiated the partner search request.
- It is possible to comment or reply to a reply by clicking here (notifications for replies are also sent by the system automatically):



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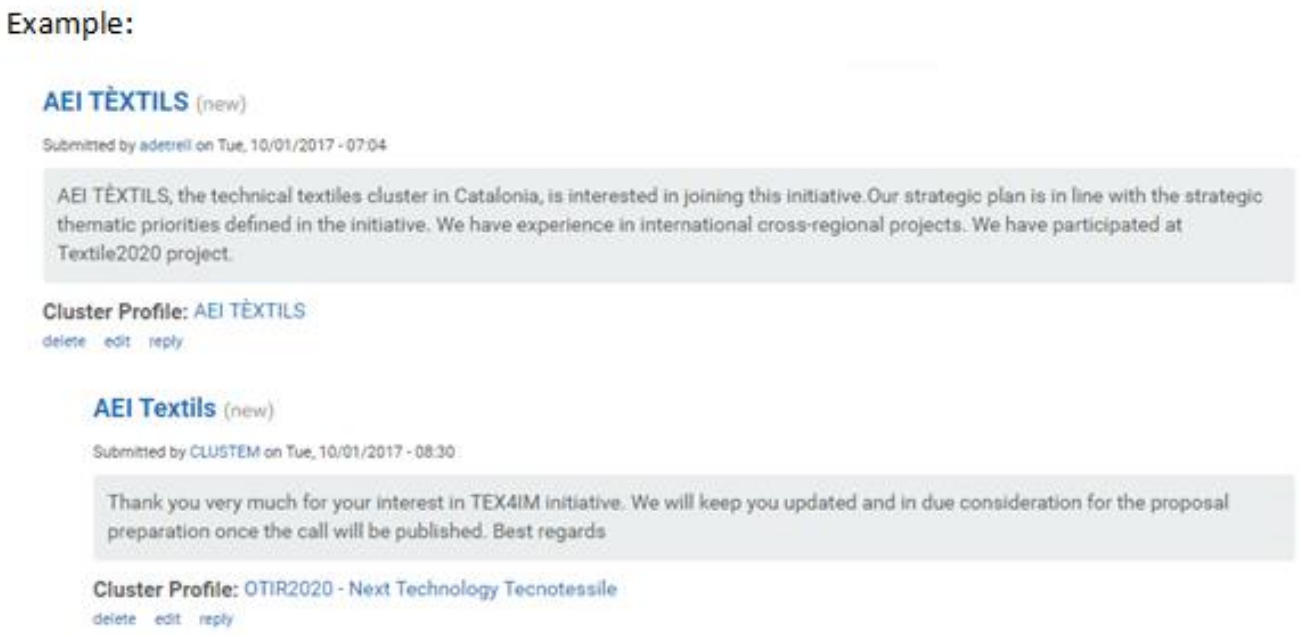
How to reply to a partner search

Example:



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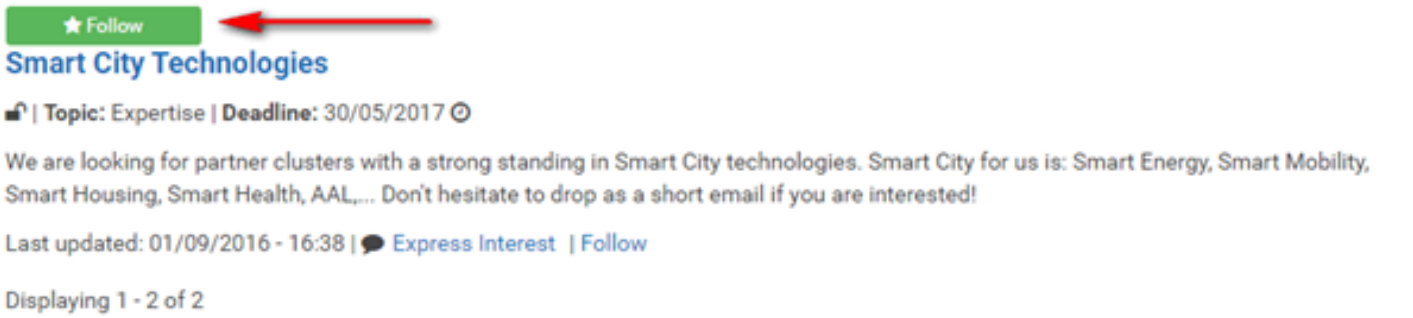
How to reply to a partner search

The FOLLOW functionality

If you do not wish to comment or reply to a partner search but still would like to be notified of replies to it, or updates, you can follow the partner search.



It is possible to unsubscribe from the notifications at any time by clicking on the specified links at the end of the notification email.

Please see below an example of a subscription email digest:

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Greetings Ms User,

Your subscriptions on European Cluster Collaboration Platform notify you of the following changes since the previous digest:

========== 1 of 1 (commented)

Partner Search Request: Smart Grids in S3

Author: Jl Hormaeche

Cluster Profile: Basque Energy Cluster (Cluster de Energía)

Summary:

Towards the power grids of the future, through the concept of Smart Grids. Partnership for clusters and regions both representing smart grids roll-out plans and/or experience and capacities in the field of power grids to be developped through their smart specialisation strategies.

Replies and Comments: 1

New reply:

Title: Smart Grids in S3

Dear Coordinator,

Please consider out interest in the Partnership you are organizing on Smart Grids. This theme is aligned with our current and future priorities.

Sincerely,

The EnergyIN Team

Author: TeresaBertrand

Author's Cluster Profile: EnergyIN - the Competitiveness and Technology Cluster for Energy | Portugal

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Direct unsubscribe link (thread):

http://www.clustercollaboration.eu/s/del/node/nid/2450/-1/447/a5f32425616 11f14b1d1c62300ec01d8

-- European Cluster Collaboration Platform ==========

This is an automated message. Please do NOT reply to the sender address!

To manage your subscriptions go to http://www.clustercollaboration.eu/user/447/subscriptions

www.clustercollaboration.eu

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Example of good practice:

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Partner Search Guidelines

:

http://www.clustercollaboration.eu/sites/default/files/eccp_partner_search_guidelines.pdf

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Thank you !

eurotop cooperation partners

Jacques Viseur | EUROTOP

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