



Dialogue with EU Businesses on Economic Partnership Agreements

19 October 2022 - 10:0 - 12:40 (Brussels time)

Draft program

10:00 – 10:05	Introductory remarks <ul style="list-style-type: none">Ms. Cristina Miranda Gozalvez – Head of Unit, DG TRADE C.1
10:05 – 10:20	<u>Session 1: Economic Partnership Agreements: facts and figures on trade flows and market access</u> <ul style="list-style-type: none">Mr. Ivano Casella – Trade Affairs Officer, DG TRADE C.1
10:20 – 10:30	<u>Session 2: How businesses operate in Africa? Presentation of a study</u> <ul style="list-style-type: none">Mr. Emmanuel Moyart – Team Leader, Trade, Private Sector Development, and Engagement (TPSD/E) Facility
10.30 – 10.40	<u>Session 3: Presentation from The European Business Council for Africa (EBCAM)</u> <ul style="list-style-type: none">President or Secretary General (tbc)
10.40 – 11.25	<u>Session 4: Roundtable & open discussion: EU businesses and access to EPA markets today – opportunities, needs and constraints</u> <p><u>Presentations from EU businesses operating in ACP countries (10 min)</u></p> <ul style="list-style-type: none">Mr. Louis Hinzen – Economic Affairs Senior Manager, FoodDrinkEurope (Belgium) (tbc)Mr. Jelle Poschet – Business Developer, International Trade Compliance Team, SGS (Belgium) (tbc) <p><u>Roundtable & open discussion (35 min)</u></p> <p><i>Input questions to feed the discussion:</i></p> <ul style="list-style-type: none">- Why are you investing (or not investing) in EPA markets?- Which barriers to trade do you encounter when accessing the market of an EPA partner?- How do learn about business opportunities on the African/ EPA markets?- Do you get support from EU Member States to gain access to African/ EPA markets? If so, how?- Have you had any interactions with the EU Delegations to the country?



11.25 – 11.35	<p><u>Session 5: The Global Gateway and opportunities for European Businesses</u></p> <ul style="list-style-type: none">Mr. Carsten Sorensen – Deputy Head of Unit, DG INTPA E.2
11.35 – 12.35	<p><u>Session 6: Roundtable & open discussion: Future perspectives: how can DG TRADE support EU businesses in ACP countries through the EPAs</u></p> <p><u>Wrap up and lessons learned from Session 4 (main barriers to trade) to kick-start the conversation (15 min)</u></p> <ul style="list-style-type: none">Ms. Urszula Maria Stepkowska – Deputy Head of Unit, DG TRADE C.1 <p>Presentation from EU business operating in ACP countries (5 min)</p> <ul style="list-style-type: none">Mr. Alfonso Tena García – Director of Institutional Relations, INDRA (Spain) <p><u>Roundtable & open discussion (40 min)</u></p> <p><i>Input questions to feed the discussion:</i></p> <ul style="list-style-type: none">- How can EPAs better reflect current and future business needs?- How can the European Commission support your presence in African /EPA markets?- What can DG TRADE / EU delegations / EU Member States do in this respect?
12.35 – 12.40	<p><u>Concluding remarks</u></p> <ul style="list-style-type: none">Ms. Dora Correia – Director, DG TRADE



As a follow up of this event, a survey will be distributed by email to participants in order to gather information on trade and investment modalities concerning EU businesses operating in ACP countries