













and processes focused on clean TECHnologies







Programme for Competitiveness and Innovation (CIP), the call for proposals "Promoting

international cluster activities in CIP participating countries"

Worldwide intercluster initiative for new materials and processes focused on clean technologies", WHNTECH

Agreement No. SI2.613741 - 3/G/ENT/CIP/11/C//N04C011

## Technical Implementation Report & Financial Statement for Period 09/01/2013 - 08/02/2014

Report Due Date: 15<sup>th</sup> April 2014 Actual Submission Date: 22<sup>th</sup> April 2014

Project Start Date: 09/01/2012 Project End Date: 08/02/2014 (due to one month extension accepted)

Coordinator's name : Mrs Sophie BERTRAND, Directorate General for competitiveness, industry and services (DGCIS)

Project co-funded by the European Commission within the Competitiveness and Innovation Framework Programme (2007-2013)

#### Dissemination Level

PU Public

PP Restricted to other programme participants (including the Commission Services)

RE Restricted to a group specified by the consortium (including the Commission Services)

CO Confidential, only for members of the consortium (including the Commission Services)

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#### **PREAMBLE**

The project "Worldwide intercluster initiative for new materials and processes focused on clean technologies", so-called WIINTECH, is proposed within the European Commission initiative launched in april 2011 aiming to promote the internationalization of European cluster and to develop world class cluster practices. In particular, the project is addressing the strand 1 part of the EC call 3/G/ENT/CIP/11/C/N04C011 "Promoting international cluster activities in CIP participating countries" and is co financed under the Framework Programme for Competitiveness and Innovation (CIP).

The project WIINTECH is coordinated by the Directorate General for competitiveness, industry and services (DGCIS) from the french Minstry of Industry. BPI France, French public body for SMEs innovation, funding and guarantee is also partner to deal with the management of the project. UbiFrance, the French Agency for International Business Development as a subcontractor in this project has an important role at the operational level for this project and brings all its knowhow on the preparations of international missions.

The clusters consortium is constituted by eight leading world-class clusters belonging to the chemical and materials sector - the French cluster Plastipolis, the Austrian cluster Clusterland, the Italian clusters Proplast and Veneto nanotech, the Spanish cluster Plastival, the German cluster Bayern Chemie Cluster, the British cluster NEPIC and the Portuguese Poolnet are going to be part of the partnership with a complementary invited cluster partner from Switzerland.

As the coordinator of the project WIINTECH, the DGCIS has been entitled by the European Commission to be responsible and manage in that frame the european co funding of  $600\,000$ . A Grant Agreement No. SI2.613741 - 3/G/ENT/CIP/11/C//N04C011 has been signed between the DG ENTREPRISE AND INDUSTRY and the DGCIS on the 20th of december 2011. The Grant Agreement has entered into force on the  $9^{th}$  of january 2012.

According to the Article I.5 and the Article I.6 the Grant Agreement provides the coordinator is entitled to request an interim payment within 45 days of the end of the reporting period covering months 1 to 12 at the end of each reporting period. This request has to be accompanied by the interim technical implementation report and financial statement, including a consolidated statement and a breakdown between each beneficiary and by an audit certificate on the action's financial statements per beneficiary

According to these provisions, the DGCIS is submitting this Interim Report presenting the execution of the project WIINTECH incurred during the second year implementation so called Technical Implementation Report and the corresponding individual and consolidated Financial Statements. By this document, the DGCIS on behalf of the WIINTECH consortium requests an interim payment estimated at <a href="mailto:e305.975.43"><u>6305.975.43</a> (except NEPIC and BPI France).6365 270.79.</u>

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#### PUBLISHABLE EXECUTIVE SUMMARY

The project WIINTECH has been undertaken in the continuation and valorization of already achieved pre-existing projects or initiatives in order to build a common international strategy between a set of leading European clusters. This common strategy that the consortia has been building throughout 2012 and early 2013 aimed at fostering the intercluster and transnational partnerships and developing a joint intercluster cooperation towards internationally leading clusters (technology and industrial partnerships, training, technology transfer, mobility...). The project gathered eight European complementary leading technology driven clusters (chemical industry, plastics, materials and production technologies) and market pull clusters (clean tech clusters), that represent a complete set of European industrial competencies on clean technologies. The fields covered by these clusters were quite large with the benefit of covering all the value chain on many applicative markets but with the challenge to build a common international strategy between clusters that represent quite different industries. These clusters covered the following fields: renewable energy systems, high efficiency building and construction, recycling / reused Materials, green transportation systems & components, water and air treatment system, waste management & recycling, new renewable materials (polymers/ materials made from bio-feedstock's or waste products via depolymerisation or other processes).

During the second year, the Wiintech consortia has undertaken to implement their common international strategy established during the first period. This second period has therefore be focused on the contacting with the counterparts identified in the four main countries i.e USA & Brazil (Clean Technologies: Green Transportation and Renewable energies), Japan (Clean Technologies: Green Transportation and Renewable energies Waste management & recycling; High efficient building) and India (Water & Air Management).

It has been decided to organize the related study trips planned during the year 2013 in order to put into place high value added partnerships. For efficiency reason, four Country Lead Partners have been nominated as the logistic Responsable of the mission and the contact point with the counterparts identified: NEPIC for Brazil, Plastipolis for the United States, CCB for India and Veneto Nanotech for Japan.

After this long preparative process, <u>five MoU's</u> have been signed between the Wiintech clusters and: see deliverable D.2.1.4 (annex 3)

- MISSISSIPPI POLYMER INSTITUTE (USA) with a focus of the cooperation on waste management & recycling, green transportation and renewable energies.
- OHIO BIOPRODUCTS INNOVATION (USA) with a focus of the cooperation on waste management & recycling, green transportation and renewable energies
- PLASTINDIA FOUNDATION (India), with a focus of the cooperation on water/air treatment, waste management & recycling and renewable energies
- FEDERATION OF INDUSTRIES OF THE STATE OF RIO GRANDE DO SUL (Brazil) with a focus of the cooperation on clean processes and renewable energies
- NAGANO TECHNO FOUNDATION (Japan) with a focus of the cooperation on waste management & recycling, green transportation renewable energies

#### **SECTION 1 – OVERVIEW**

### 1. Achievements of the second phase of the project : implementation of the international strategy

The main activities of the second phase of the project was to implement the common strategy defined during the first phase through the organization of study trips in the identified most promising clusters in order to meet the potential counterparts identify and launch discussions with these clusters on the industrial and technological scope of a possible cooperation and if possible carry out discussion and negotiation works on technology cooperation agreements with these clusters.

Four study trips had been decided and planed in Japan, India, Brazil and the USA (see Deliverables D.2.1.1 Annex 3):

Countries	Date
Japan	12 <sup>th</sup> to 16 <sup>th</sup> November (1) and 27 <sup>th</sup> to 31th
	January 2014 (2)
India	4 <sup>th</sup> March to 8 <sup>th</sup> March 2013
Brazil	20 <sup>th</sup> to 23th May 2013
USA	24 <sup>th</sup> to 26th April 2013

#### 2. Main identified difficulties

During the last steering meeting committee of 2012 – held on the 11<sup>th</sup> December 2012, discussions about the preparation of the missions and their content, technological goals, ... highlighted a crucial difficulty among the clusters Wiintech partners: the difficulty for all partners to be agreed on a shared principles for WIINTECH (eg market and technological priorities, type of partnership...) to present to potential international partners.

Therefore, BPI France proposed the WIINTECH Partners to benefit of the TACTICS Network namely Veneto Innovazione and its works through a workshop to help the partners to define an sort of Marketing and Branding label. This workshop has been organized the 30<sup>th</sup> and the 31th january at Venice with the help of Veneto Nanotech (see *Deliverables D.1.5 Annex 3*).

The objectives of this working session have been the following:

- elaborate a common cooperation offer carried by the eight partners and agreed to value this offer as a common frame during the contact with international potential partners
- elaborate a common demand in order to be clear with these counterparts about the WIINTECH partners expectations
- identify the follow up that will be conducted after the end of the current project in term of sustainability.

This workshop has been successfull and helpful as it permitted to identify the common offer and speech and to prepare efficiently the foreseen foreigh meetings with the international potential partners.

#### 3. institutional sustainability

The main goal of the project WIINTECH is to conclude international cooperation agreements with six different international clusters in the cleantech markets field. The agreements have to constitute

the enabling environment for the SME'S members of the European clusters to establish technological agreements with the international counterpart members of the six international clusters

In that context, the eight partners have decided to sign a Partnerships Agreement as appropriate and strategic in order to sustainably pursue and foster / reinforce the constructive partnership settled in the frame of the project WIINTECH. See Deliverable D.3.3.C Annex 3

The Wiintech project has enabled to develop a joint intercluster cooperation towards internationally leading clusters (technology and industrial partnerships, training, tech transfer, mobility, mentoring...) in particular: Japan, USA, Brazil and India.

It gathers the eight European clusters around the following values: being an unique gate with leading European partners, access to complementary competences for new business developments in clean tech markets and green materials, support for identification and implementation of technology transfer, entry in a cleantech network for professionals in Europe, fostering JV opportunities and getting support of European technology and innovation community.

The aim of this agreement is

- to pursue the implementation of the WIINTECH Joint strategy develop joint interclustering partnerships - focused on material and production technologies for fast growing lead markets such as clean tech markets promoting cross-sectoral cooperation and facilitating Clusters SME internationalisation;
- to position this eight European leading world-class clusters towards a leading european so called metacluster in the field of material and production technologies applied to clean technologies

The common tasks covered by the agreement are the following:

(I) implementation of the partnership agreements signed with the WIINTECH clusters targeted that are internationally leading clusters focusing on material and production technologies in four reference countries: Brazil, India, USA, Japan.

It will consist in

- Implementation of the joint action plan with each of them aimed to support SME's WIINTECH clusters members in identification of and launch opportunities mainly in four areas: research and development partnerships with labs and companies, commercial relationships between companies, technology transfer between universities as well as student exchanges between universities;
- Setting up of an international collaboration platform in order to set up a common relevant collaboration platform between the project cluster partners and international clusters to support and make sustainable the interclustering partnership (common services, joint offices, operational network...);
- Dissemination of the Handbook on SME's internationalisation elaborated during the WIINTECH project and that proposes an useful comprehensive informative tool reated to the institutions and other agents contacts in each country for SMEs willing to face the internationalization in the countries selected.
- (II) pursuit of the research of new international partners to develop joint interclustering partnerships with the European WIINTECH cluster. Different initiatives should be organized in three phases: enter into contact with potential international partners; make first tracks of technological cooperation; and carry out discussion and negotiation works of technology cooperation.
- (III) application under the «WIINTECH» branding at any european initiatives as call for proposals in the clusters as well as in the interclustering field being able to bring added value or a constructive support for the WIINTECH consortium.

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#### SECTION 2 – WORKPACKAGE PROGRESS

The main objectives of the Workpackage 2 are the implementation of the common strategy on one hand and the coordination of cluster initiatives for the internationalization of SME's on the other hand. In order to reach these goals, the following actions have been undertaken:

- Establishing contacts with the international clusters targeted and conduct discussions and negotiations in order to conclude international cooperation agreements;
- Capitalization on initiatives led during the project and build tools in order to ensure the
  sustainability of the project after this 24 months period. Through the main working phases
  of the project, building tools, launching of actions in order to prepare "the phase 3" of the
  project WIINTECH which will be implemented after the European supported period.

#### a) Task 2.1.1: Study trips (leader: Plastipolis) (M8-M18)

These first actions allowed the Wiintech consortia to meet, by organizing study trips, international clusters identified during the phase 1, present their respective activities, their common strategy and common themes identified for technological and commercial partnerships. This action has reached its main goals which were to bring a better understanding of the opportunities offered by the targeted clusters by having a better vision of their field of activity and by establishing the first areas of cooperation in technology.

Added to the initial study trip organized in Japan in November 2012, three other study trips have been organized in India on March 2013, in the USA on April 2013 and in Brazil on May 2013. (See Deliverables D.2.1.1 Annex 3)

The India mission was the opportunity for the Wiintech consortia to present the expertise, technologies and industrial knowhow of the European industry. With the support of PLASTINDIA FOUNDATION which was represented by their president, Wiintech could make contact with high-level decision makers (typically CEOs or MDs). A first output of this trip was the identification of more than 200 requests for partnerships between Europe and India. The most important achievement of this trip was the fruitful contact with PLASTINDIA FOUNDATION (a very large and powerful Indian stakeholder).

The second trip was organized in the USA and was also focused on acquiring a better understanding of the US market and opportunities in the field of clean technologies and green materials. The trip was organized in Ohio (POLYMEROHIO and OHIO BIOPRODUCTS INNOVATION CENTRE) and Mississippi (MISSISSIPPI POLYMER INSTITUTE). This project served as an "accelerator" for the cluster members represented by Wiintech.

And the trip to Brazil took place in 3 geographical regions in Porto Alegre, Sao Paulo and Recife; each different in what it had to offer in terms of inter-cluster partnership opportunities, company requests for individual clusters, technology development/exchange, raw material potential and skills/training. It was interesting to hear of clean technology in respect of biofuel, renewable energy, recycling and industrial symbiosis. The most valuable contact was made with the FEDERATION OF INDUSTRIES OF THE STATE OF RIO GRANDE DO SUL (FIERGS).

In each of these study trips, the group's dynamics and the support from the European Commission have allowed, like in other trips, to save time and get easy access to the right contact in each organization. The success of these trips has led to the signature of MoU's with most of the met partners.

#### b) Task 2.1.2: International clusters delegation visits (leader: Chemie Cluster Bayern) (M8-M18)

After the study trips, it seemed useful to propose to the met clusters to organize trips in Europe in order to pursue the initiated discussions (see task 2.1.1). The visits would have for goal to contribute to promote technologies developed by the members – especially SMEs – European clusters and business cooperation as well as inward investments. Of course, the organization of these visits depended on the availability of international partners and the level of progress in the cooperation's negotiation.

In June 2013, Plastipolis took the opportunity of a French industry fair in Oyonnax in the vicinity of Lyon, to host a delegation of OBIC led by his chairman Danny Hall. This visit enabled to organize a roundtable on June 28, within the fair, that gathered local companies as well as regional policy makers. This meeting allowed to discuss the Wiintech MOU and to prepare the implementation of the corresponding action plan. In particular, it made possible the preparation of the exchange program with a Plastipolis staff member who will start a visiting period in Ohio in 2014

On this point, the most important meeting with identified clusters was organized during the Dusseldorf K-Fair which was held in October 2013 (16th to 23th October 2013) – See Deliverable D.2.2.2 Annex 3 – and constituted a great opportunity for Wiintech clusters to present cluster companies in order to illustrate European knowledge and have ideas of new BtoB commercial opportunities and technological partnerships. The K Fair was also the opportunity to materialize the discussions launched during the study trips by signing some of the prepared MoU's (MISSISSIPPI POLYMER INSTITUTE, PLASTINDIA FOUNDATION and FIERGS). Two more MoU's have been signed end 2013 with The Ohio State University (OHIO BIOPRODUCTS INNOVATION CENTRE) and with the NAGANO TECHNO FOUNDATION in Japan). see deliverable D.2.1.4 (annex 3)

#### c) Task 2.1.3: Debriefing workshops (leader: DGCIS) (M8 - M18)

The different actions of the clusters have been discussed during a **debriefing discussion has been organized during the steering committee in Valencia in June 2013** See Deliverable D.3.1.C Annex 3. This meeting was the opportunity to discuss about the global output of the study trips conducted in Brazil, USA, India and Japan, the organization of the signature of the MoU's during the K Fair in October 2013 and the content of the MoU's that had to be signed before the end of the project. It was also the opportunity to for the DG ENTERPRISE AND INDUSTRY to make a presentation of the potential next steps of the Wiintech project.

A large part of the discussion has been focused on the nature of the MoU's that Wiintech wanted to sign and on the informations that we put on the MoU's. The discussion has been conducted on the basis of MoU's prepared by DGCIS and NEPIC. The conclusions that emerged from the discussion are that we can put in annex of a MoU that will be quite general a customized appendix (Market, technologies, examples of areas of cooperation). The aim of this appendix is to give some precisions on the common goals fixed with foreign clusters. These precisions bring a more precise vision of what Wiintech clusters wants to achieve with their respective partners, considering expectation created after the discussion with partners. For each country, such areas of actions have been identified. It also aims to clarify the intention to cooperation on different high value projects. The type of actions relevant is markets, technologies concerned, larger projects. It is a normal output of the study trips funded by the DG ENTERPRISE AND INDUSTRY and of all the support work that has been done by Sophia-Antipolis Foundation and Ubifrance.

WIINTECH

#### d) Task 2.1.4: Technical and negotiation meetings (leader: Veneto) (M15 - M19)

The work produced in this task has allowed to issue, after the Valencia meeting in June 2013, the first drafts of the MoU's that have been sent to the potential cluster partners (see task 2.1.3).

## e) Task 2.2.1: Setting up of an international collaboration platform (leader: Clusterland) (M6-M21)

The objective of this task was to set up a common relevant collaboration platform between the project cluster partners and international clusters to support and make sustainable the interclustering partnership (common services, joint offices, operational network...). Goals of the Wiintech platform were to:

- Implement a closed workspace for Wiintech
- Identify one contact for each cluster
- Examine the possibility for predefined requests or offers like EEN (Enterprise Europe Network)
- Examine the possibility to open each request/offer for the whole group or only single clusters

Two platforms already existing can serve as tool to fulfil the Wiintech request, <a href="https://www.clustercollaboration.eu">www.clustercollaboration.eu</a> and EEN – Enterprise Europe Network. Considering the technology used, the user-friendlyness of the tool, the financing still available in the project budget, participants decided to use the questionnaire of the EEN platform and integrate the platform on <a href="https://www.clustercollaboration.eu">www.clustercollaboration.eu</a>.

### f) Task 2.2.2: Coordination of innovation agencies & best practices through ECA and other dedicated networks as TAFTIE and EURADA (leader: BPI France) (M6-M20)

In this task, each cluster identified corresponding international development agency in its own country. This effort has been achieved in order to bring the best support to internationalization of SME's in the follow up of the project and support the sustainability of the partnerships and action plans identified during the project. The objective of this task was to undertake an improved coordination of innovation agencies supporting the project's clusters and the SMEs initiatives.

This task has been achieved with the strong involvement of BPIfrance that gathered informations, supported by the Wiintech clusters, on the funding schemes of technological collaboration, non-financial support to innovation and national and regional tools to support internationalization of SMEs for the countries from which Wiintech cluster are issued. The Handbook for the internationalization of the European SME's is now avalaible. See Deliverable D2.2.2 Annex 3

## g) Task 2.2.3: Elaboration of joint action plan for SME's clusters members (leader: Plastival) (M12-M24)

The main goal of this task was the elaboration of a joint action plan based on the joint international strategy defined in WP1 and the identified actions coming from the WP2.1. These actions had to cover cluster level actions but also focus on SME's internationalization by taking benefit of the international partnerships developed after the 4 study trips that took place between November 2012 and May 2013 (Japan, India, Brazil and USA).

These actions result from the discussions led between Wiintech clusters, especially during the Valencia meeting in June 2013. The joint plan will be adapted to the specificities of the relations with the 5 clusters with which an MoU has been signed. Considered actions are:

- Visits to members facilities: company level
- Promotion of collaborative innovation projects

- Interchange of academic and cluster personnel
- Exchange of technology needs at company or research institute level
- Soft landing for supporting SMEs internationalization process through incubators
- Commercial opportunities
- · Technology seminars
- Trade missions / Participation in relevant exhibitions
- B2B companies events among clusters members

This Joint Action Plan for SME's clusters members is now available. See Deliverable D2.2.3 Annex 3.

## h) Task 2.2.4: Development of relationships between international development agencies which are part of the consortium (leader: Plastipolis) (M10- M24)

The goal of this task was to have exchanges on the practices of support to internationalization of SMEs and to develop exchanges of experiences, best practices and supporting instruments between the different clusters and the corresponding international development agencies. The coordination of tools, practices and funding instruments aims at making possible and viable the action plan defined in the task 2.2.3.

The comparison between countries shows there is a huge variety of funding schemes and support tools for internationalization in Europe. Some countries offer support only at regional levels like Portugal or the UK. Some offer a well-balanced support between the regional and national levels like Spain, France or Germany. There is no harmonization of the tools at European level but sometimes there is no harmonization even at national level.

Some recommendations are drawn following this important work:

- A network of international development agencies in Europe could be an interesting initiative to discuss.
- The Wiintech group could organize collective pavilions gathering several countries on trade fairs
- It is important to share and to identify the relevant events organized by the Wiintech partners in Europe and by the corresponding partners outside of Europe every year. The idea then will be for each year to select 2 to 3 relevant events to attend jointly.
- Be closer to entities that work directly with SME's, like Sectorial associations and/or Technological centers.
- Promote internationalization of SMEs projects supported by cluster structures.
- Support the organization of B2B meetings in Europe during big trade fairs.
- Create a club per country (Brazil, India, USA, Japan) of selected company members, inside each Cluster, to concentrate actions on each market with a group of high potential;
- Development of cluster based approaches which recognize the different models existing across Europe;
- Clusters with similar profiles use national resources to promote jointly in selected markets;
- Clusters undertake benchmarking of activities in the export area;

The guideline for coordination of national or European funding instrument for internationalization of SME's is now available - *See Deliverable D2.2.4 Annex 3*.

#### SECTION 3 – CONSORTIA MANAGEMENT

## a) Task 3.1: Administrative management and links with the European Commission (leader: DGCIS) (M1-M24)

The objective of this task is to carry the overall responsibility for:

- Implementing the administrative, legal and contractual coordination activities as the organization of the steering committee meetings.
- (ii) Acting as an intermediary between the EC and the consortia. DGCIS will be responsible for consolidating the reports and for running the appropriate validation phases in order to ensure the maximum quality. A quality check will be performed by DGCIS and Plastipolis in order to validate data coherence (technical and financial) and to ensure that the data provided are in line with the EC rules and requirements.
- (iii) Ensuring the budgetary management of the EU credits and the management of the community financial contribution. DGCIS will be a day-to-day contact for the whole consortia to provide any answer regarding costs eligibility, financial reporting, official process for fund transfer etc. It will communicate with the EC about all the financial follow-up, distribution of grant, calculation of the distribution of pre-financing, reporting etc.

Concerning the first point, during the second period, two steering committees have been organized: 25<sup>th</sup> and 26<sup>th</sup> June at Valencia and the 12<sup>th</sup> december at Paris. *See Deliverable D3.1.C Annex 3*.

At Valencia, as mentioned above (see paragraph c) Section 2), it has been mainly focused on the opportunity to discuss about the global output of the study trips conducted in Brazil, USA, India and Japan, the organization of the signature of the MoU's during the K Fair in October 2013 and the content of the MoU's that had to be signed before the end of the project.

The final meeting has been held in Paris on the 12th of December 2013. The following subjects have been discussed: Budget issues, discussion on the signed MoUs (what concrete actions are scheduled for 2014?), presentations made by each "contact point" for Wiintech partners, What we learned from this experience and what are the next steps – Discussion with each cluster on its own experience in Wiintech and how to get ready for the next steps (discussion with the EC).

The DGCIS has also filled its budgetary management of the EU credits and of the community financial contribution obligation by being in permanent contact with the Wiintech partners as an EC rules support and the contact point with the DG ENTREPRISE AND INDUSTRY.

#### b) Task 3.2: Technical coordination (leader: Plastipolis) (M1-M24) - Patrick Vuillermoz

During this second period Plastipolis has actively contributed to the efficient management of the work tasks undertaken under the phase 2. This action has been materialized by effective actions to put into place meetings, conference calls, to identify the relevant issues that need to be discussed in order to achieve real progress in the collective work.

It also means that Plastipolis in direct and constant link with other clusters have brought efficient and rapid answers to the questions asked by DGCIS. The quality of the discussions show a real implication in the project of Plastipolis and other consortia clusters. The fact that most of the implicated clusters already worked together before the Wiintech project has facilitated the work which is currently being done. Nevertheless, much work still has to be done on 2014 in order to build a real and sustainable identity for Wiintech.

#### c) Task 3.3 "Communication and dissemination" (Leader: PROPLAST) (M1-M24)

Under this task leaded by the italian partner PROPLAST, the Wiintech website was realized during the second period to promote the project and to disseminate the realized activities. The domain <a href="http://www.wiintech.eu/">http://www.wiintech.eu/</a> was registered and a graphic designer was engaged to realize it. Three drafts were created and among them was chosen the final one. Together with a professional website manager, they worked to optimize the website with the chosen graphic design.

The website is designed to give a first overview of the project and to give the opportunity to get in contact with its actors. See Deliverable D3.3.A Annex 3.

It is divided into these sections:

#### **≻** HOMEPAGE



#### THE PARTNERSHIP





The project aims to identify or initiate opportunities for business development between the European sector and the overseaspartner clusters. These include setting up research and development partnerships as well as encouraging trade arrangements. By focus on the growing area of activity amound clean sustainable products and services the European members seek to establish technology transfer activities and explore trade development. The group of clusters from the EU are intending to foster inferculster and transmational partnerships, extend intendional exposuration by sharing know how from European experience develop a joint intercluster cooperation with intendionally leading cutsers (etchnology and industrial partnerships, training, leath transfer, mobility, mentoring) focusing on material and production technologies for fast growing lead markets such as clean tech markets. The partners will establish linkages, business partnerships and trade opportunities between technology inked members of the clusters and put in place practical actions and support to assist companies grow commercial relationships.

The European Clusters visited selected possible partners in three main areas:

- INDIA USA BRAZIL

CLUSTER	REGION / AREA	BUSINESS TECHNOLOGICAL AREA	
PLASTIPOLIS	Lyon-France	Plastics	
PROPLAST	Italy	Plastics	
CHEMIE-CLUSTER BAYERN	Munich, Germany	Chemical Industry	
NEPIC	Wilton UK	Process Industry	
CLUSTERLAND	Austria	Multi sector	
PLASTIVAL	Spain	Plastics	
VENETO NANOTECH	Italy	Nanotech	
ENGINEERING & TOOLING CLUSTER	Portugal	Tooling & Plastics Industry	

#### WHO WE ARE

The WINTECH network links eight European leading world-class clusters belonging to the chemical and materials sector as listed – Totally, we represent more than 2500 companies and research centres working in the materials and clean technologies sectors. The different partner clusters bring to the project their own expertise and specialisms to address the complete range of technological and business topics in the clean technology space. The project is coordinated by the Directorate General for competitiveness, industry and services (DGCIS), branch of the Ministry of Economic Regeneration responsible for the implementation of the French competitiveness policy and in charge of supporting clusters and their members in their international development. It is backed by French agencies supporting innovative projects, Oseo, and internationalization of sme's, UBIFRANCE. The consortium has also benefited of the knowhow and high involvement in the clusters field of the Fondation Sophia Antipolis (FSA).























#### **➤ OPPORTUNITIES**



#### > COMPETENCES



#### > CONTACTS



A  $\underline{\text{dissemination plan}}$  has also been elaborated leaded by Proplast during 2013 – See D 3.3.B in annex 3

#### **SECTION 3 – FINAL FINANCIAL STATEMENT**

The section includes:

- 1. Consolidated Cost Statement signed and dated by the coordinator and presented in original. The Consolidated Cost Statement can be considered as a request for an interim payment for Project WIINTECH as required by article I.5 of the Grant Agreement.
- 2. Individual Cost Statements for each consortium member showing eligible costs incurred in a period
- 3. Audit certificates for each co-beneficiary signed, dated and presented in original.

As requested the Financial Statement tables is in parallel transmited by excel file in electronic version. The electronic version is coherent with the present Technical Implementation Report.

The DGCIS and the WIINTECH partners are aware that in course of the action and for a period of five years from the date of payment of the balance, the Commission may ask each co-beneficiary to provide supporting documents for costs claimed for reimbursement as established in article II.20 of the Grant Agreement.

#### 1. Consolidated Cost Statement

The excel corresponding document is attached to the Interim Technical Report in Annex 1.

#### Consolidated Cost Statement - Period 09/01/13 - 08/02/14

Costs			
Summary sheet by beneficiary	Total Eligible Costs for Period	Total Action Estimated Costs	
	ı		
Co-ordinator/Lead organisation - Beneficiary 1 DGCIS	15 992,27	26 549,10	
Beneficiary 2 BPI France	<del>0,00</del> 13 277,71	27 916,30	
Beneficiary 3 Plastipolis	180 178,27	252 852,82	
Beneficiary 4 Proplast	52 211,15	99 087,35	
Beneficiary 5 Chemie Cluster Bayern	58 244,37	79 649,32	
Beneficiary 6 NEPIC	<u>75 888,25</u> 0,00	103 697,15	
Beneficiary 7 Clusterland	38 429,59	75 572,62	
Beneficiary 8 Plastival	23 691,78	63 383,20	
Beneficiary 9 Veneto Nanotech	53 526,77	89 174,28	
Beneficiary 10 Poolnet	37 839,24	83 964,85	
TOTAL ACTION ESTIMATED COSTS		901 847	
	·		
	4 <del>60 113</del> 549		
TOTAL ELIGIBLE COSTS	<u>279,4238</u>		

Requested EC contribution for 3065 2705
Period\* 975,4379

Based on the consolidated statement, the intermediary paiement requested for the period of

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Final Technical Implementation Report & Financial Statement WIINTECH

09/01/13 - 08/02/14 is €3065 270,79-975.43 (except NEPIC and BPI France)

### 2. Individual Cost Statements

The excel corresponding documents is attached to the Interim Technical Report in Annex 2.

#### (i) The DGCIS

Name of Beneficiary 1 - Coordinator:	DGCIS
	Form B/1

	Form B/1	
Individual Cost Statement - Period 09/01/13 - 08/02/14		
Expenditure	Costs * (EUR)	
1.1. Beneficiary's own staff personnel costs **	13 535,36	
1.2. Other costs	1 410,69	
Travel and subsistence expenses	1 410,69	
Equipment	0,00	
Consumables and supplies	0,00	
Miscellaneous	0,00	
1.3. Services subcontracted	0,00	
1. Total direct costs (1.1 + 1.2 + 1.3)	14 946,05	
2. Indirect costs***	1 046,22	
3. TOTAL ELIGIBLE COSTS (1 + 2)	15 992.27	

#### (ii) BPI France

To be transmitted

ame of the Beneficiary 2:	BPI France	
	Form B/1	
Individual Cost Statement - Period	d 09/01/13 - 08/02/14	
Expenditure	Costs*	
	(EUR)	
1.1. Beneficiary's own staff personnel costs **	<u>9 532,08</u>	
1.2. Other costs	<u>776,99</u>	
Travel and subsistence expenses	<u>776,99</u>	
<u>Equipment</u>	0,00	
Consumables and supplies	0,00	
<u>Miscellaneous</u>	0,00	
1.3. Services subcontracted	<u>2 100,00</u>	
	_	
1. Total direct costs (1.1+1.2+1.3)	<u>12 409,07</u>	
_		
2. Indirect costs***	868,64	
3. TOTAL ELIGIBLE COSTS (1+2)	13 277.71	

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#### (iii) PLASTIPOLIS

Name of the Beneficiary 3:	Plastipolis
	Form B/1

		FUIIII D/ I
Individual Cost Statement - Period 09/01/13 - 08/02/14		
Expenditure	Costs* (EUR)	
1.1. Beneficiary's own staff personnel costs **		47 043,18
1.2. Other costs		32 561,32
Travel and subsistence expenses		21 595,61
Equipment		0,00
Consumables and supplies		0,00
Miscellaneous		10 965,72
1.3. Services subcontracted		88 786,40
1. Total direct costs (1.1+1.2+1.3)		168 390,90
2. Indirect costs***		11 787,36
3. TOTAL ELIGIBLE COSTS (1+2)		180 178,27

#### (iv) PROPLAST

Name of the Beneficiary 4:	PROPLAST	
		=

Individual Cost Statement - Period 09/01/13 - 08/02/14		
Expenditure	Costs* (EUR)	
1.1. Beneficiary's own staff personnel costs **	28 146,01	
1.2. Other costs	20 025,45	
Travel and subsistence expenses	15 742,28	
Equipment	0,00	
Consumables and supplies	0,00	
Miscellaneous	4 283,17	
1.3. Services subcontracted	624,00	
1. Total direct costs (1.1+1.2+1.3)	48 795,46	
2. Indirect costs***	3 415,68	
3. TOTAL ELIGIBLE COSTS (1+2)	52 211,15	
μ		

#### (v) CHEMIE CLUSTER BAYERN

### Name of the Beneficiary 5: Chemie Cluster Bayern

	FOIIII B/ I				
Individual Cost Statement - Period 09/01/13 – 08/02/14					
Expenditure	Costs* (EUR)				
1.1. Beneficiary's own staff personnel costs **	39 570,28				
1.2. Other costs	12 342,71				
Travel and subsistence expenses	10 011,49				
Equipment	0,00				
Consumables and supplies	0,00				
Miscellaneous	2 331,22				
1.3. Services subcontracted	2 521,00				
1. Total direct costs (1.1+1.2+1.3)	54 433,99				
2. Indirect costs***	3 810,38				
3. TOTAL ELIGIBLE COSTS (1+2)	58 244,37				

#### (vi) <u>NEPIC</u>

#### To be transmitted

me of the Beneficiary 6:	<u>NEPIC</u>		
	Form B/1		
Individual Cost Statement - Period 09/01/13 - 08/02/14			
<u>Expenditure</u>	Costs* (EUR)		
1.1. Beneficiary's own staff personnel costs **	<u>51 672,55</u>		
1.2. Other costs	<u>18 524,57</u>		
Travel and subsistence expenses	<u>16 138,26</u>		
<u>Equipment</u>	0,00		
Consumables and supplies	0,00		
<u>Miscellaneous</u>	<u>2 386,31</u>		
1.3. Services subcontracted	726,48		
1. Total direct costs (1.1+1.2+1.3)	70 923,60		
2. Indirect costs***	<u>4 964,65</u>		
3. TOTAL ELIGIBLE COSTS (1+2)	<u>75 888,25</u>		

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#### (vii) Clusterland

Name of the Beneficiary 7:	CLUSTERLAND
•	Form B/1

Individual Cost Statement - Period 09/01/13 - 08/02/14				
Expenditure	Costs* (EUR)			
1.1. Beneficiary's own staff personnel costs **	23 082,39			
1.2. Other costs	9 233,11			
Travel and subsistence expenses	9 217,67			
Equipment	0,00			
Consumables and supplies	0,00			
Miscellaneous	15,44			
1.3. Services subcontracted	3 600,00			
1. Total direct costs (1.1+1.2+1.3)	35 915,50			
2. Indirect costs***	2 514,09			
3. TOTAL ELIGIBLE COSTS (1+2)	38 429,59			

The DGCIS would like also to draw the attention of the DG ENTREPRISE AND INDUSTRY CLUSTERLAND has mobilized an additional staff since the beginning of the project. Once again, This partner mobilized an additional person – Mrs Hermine Wurm-Frühauf – for the dissemination activity in 2013. Clusterland therefore requests the permission to include in its personal cost this resource given the fact the total personal cost does not exceed the initial allocation in that heading. (see the clusterland letter of 17.03.2013 attached)

#### (viii) Plastival

Name of the Beneficiary 8:	PLASTIVAL

Form B/1 Individual Cost Statement - Period 09/01/13 - 08/02/14 Expenditure Costs\* (EUR) 1.1. Beneficiary's own staff personnel costs \*\* 10 857,60 1.2. Other costs 9 984,25 Travel and subsistence expenses 9 248,54 Equipment 0,00 Consumables and supplies 0,00 Miscellaneous 735,71 1 300,00 1.3. Services subcontracted 1. Total direct costs (1.1+1.2+1.3) 22 141,85 2. Indirect costs\*\*\* 1 549,93 3. TOTAL ELIGIBLE COSTS (1+2) 23 691,78

#### (ix) Veneto Nanotech

Name of the Beneficiary 9:	VENETO NANOTECH
	Form B/1

	1 (11111 15/1				
Individual Cost Statement - Period 09/01/13 - 08/02/14					
Expenditure	Costs* (EUR)				
1.1. Beneficiary's own staff personnel costs **	30 647,44				
1.2. Other costs	18 191,28				
Travel and subsistence expenses	16 270,14				
Equipment	0,00				
Consumables and supplies	0,00				
Miscellaneous	1 921,14				
1.3. Services subcontracted	1 186,30				
1. Total direct costs (1.1+1.2+1.3)	50 025,02				
2. Indirect costs***	3 501,75				
3. TOTAL ELIGIBLE COSTS (1+2)	53 526,77				

#### (x) Pool-Net

ome of the Beneficiary 10:	POOLNET
Name of the Beneficiary 10:	POOLNET

Form B/1 Individual Cost Statement - Period 09/01/13 - 08/02/14 Costs\* Expenditure (EUR) 1.1. Beneficiary's own staff personnel costs \*\* 18 056,31 16 121,17 1.2. Other costs Travel and subsistence expenses 16 023,62 Equipment 0,00 Consumables and supplies 0,00 Miscellaneous 97,55 1.3. Services subcontracted 1 186,30 1. Total direct costs (1.1+1.2+1.3) 35 363,77 2. Indirect costs\*\*\* 2 475,46 3. TOTAL ELIGIBLE COSTS (1+2) 37 839,24 Final Technical Implementation Report & Financial Statement WIINTECH

# 3. Person-Months Status Table (Not Applicable) 4. Financial Management Challenges (Not Applicable)

#### 5. Audit Certificates

The audit certificates originals of the DGCIS, PLASTIPOLIS, PROPLAST, CCB, POOLNET, VENETO NANOTECH, CLUSTERLAND and PLASTIVAL are enclosed to the present Interim Technical Report in the Annex 1

Those of NEPIC and BPI France have to be transmitted.

#### 6. Budgetary Shift Request

By letter of 6 january 2014, the DG ENTERPRISE AND INDUSTRY accepted a first budgetary shift requested by some of WIINTECH Partners recalled below:

Grant : WIINTECH - SI2.613741 - 3/G/ENT/CIP/11/C/N04C011					
Budget shifts between headings					
Beneficiary					
Beneficiary					
budget shifts under administrative adj	justment 2 (n°1 (05.08.20	013, Ares(2013	)2829308) n	ot re budge	t shifts)
heading	denomination	from	to	cha	nges
Beneficiary 3, PLASTIPOLIS (FR)				+	-
	Staff	53 615,04	78 074,08	24 459,04	
	Travel & subsistence	34 490,00	27 593,44		6 896,56
	Miscellaneous	37 223,00	19 660,52		17 562,48
Beneficiary 4, PROPLAST (IT)					
	Staff	53 460,00	71 242,06	17 782,06	
	Travel & subsistence	34 400,00	16 623,61		17 776,39
	Miscellaneous	4 745,00	4 739,33		5,67
				0,00	
Beneficiary 5, Chemie Cluster Bayern (DE)					
	Staff	36 043,62	52 070,69	16 027,07	
	Travel & subsistence	33 650,00	16 622,93		17 027,07
	miscellaneous	4 745,00	5 745,00	1 000,00	
Beneficiary 6, NEPIC (UK)					
	staff	58 268,23	73 067,77	14 799,54	
	Travel & subsistence	33 900,00	16 673,18		17 226,82
	miscellaneous	4 745,00	7 172,28	2 427,28	
Panafisian, 7 Chustarland (AT)					
Beneficiary 7, Clusterland (AT)	staff	32 233,62	47 669,75	15 436,13	
	Travel & subsistence	33 650,00	18 208,87	13 430,13	15 441,13
	Miscellaneous	4 745,00	4 750,00	5,00	13 441,13
	iviiscellalleous	4 /43,00	4 /30,00	3,00	
interheading shift :				91 936,12	91 936,12
<u> </u>					
as % of total eligible costs of		901 847,00		10,19	

In order to take into account

- the expense related to the two audit certificate to be produced with the two interim financial statements and not foreseen in the initial budget (see Proplast, CCB, Plastival, Veneto Nanotech, Poolnet and Clusterland);
- (ii) the higher implication of some partners in the execution of the project namely in the phase 2 (see the country lead partner – CCB, NEPIC, Veneto Nanotech (two missions in Japan), and Plastipolis in terms of personal cost or "global expenses" charged for the benefit of the WIINTECH partners; see the communication activities – Proplast in terms of personal cost;

a second budgetary shifts is requested by Plastipolis, Proplast, CCB, Clusterland, Plastival, Poolnet and Veneto Nanotech as following and detailed in the *Annex 2*:

Name of the Beneficiary 3:

**PLASTIPOLIS** 

Form B/1

Individual Cost Statement - Final - 09/01/2012-08/02/2014		1st BUDGET SHIFTED	BUDGETARY SHIFT REQUEST		BUDGET SHIFTED
Expenditure	Costs* (EUR)		+	-	REQUEST
1.1. Beneficiary's own staff personnel costs **	77 971,19	78 074,08			78 074,08
1.2. Other costs	43 215,93	47 253,96			47 253,96
Travel and subsistence expenses	29 404,89	27 593,44	1 811,45		29 404,89
Equipment	0,00	0,00			0,00
Consumables and supplies	0,00	0,00			0,00
Miscellaneous	13 811,05	19 660,52		1 811,45	17 849,07
1.3. Services subcontracted	110 983,00	110 983,00			110 983,00
1. Total direct costs (1.1+1.2+1.3)	232 170,12	236 311,04			236 311,04
2. Indirect costs***	16 251,91	16 541,77			16 541,77
3. TOTAL ELIGIBLE COSTS (1+2)	248 422,03	252 852,81	1 811,45	1 811,45	252 852,81

Name of the Beneficiary 4:

PROPLAST

Form B/1

Individual Cost Statement - Final - 09/01/2012-08/02/2014		1st BUDGET SHIFTED	BUDGETARY SHIFT REQUEST		BUDGET SHIFTED
Expenditure	Costs* (EUR)		+	-	REQUEST
1.1. Beneficiary's own staff personnel costs **	50 723,77	71 242,06		2 118,36	69 123,70
1.2. Other costs	22 857,30	21 362,94			22 857,30
Travel and subsistence expenses	17 274,13	16 623,61	650,52		17 274,13
Equipment	0,00	0,00			0,00
Consumables and supplies	0,00	0,00			0,00
Miscellaneous	5 583,17	4 739,33	843,84		5 583,17
1.3. Services subcontracted	624,00	0,00	624,00		624,00
1. Total direct costs (1.1+1.2+1.3)	74 205,07	92 605,00			92 605,00
2. Indirect costs***	5 194,35	6 482,35			6 482,35
3. TOTAL ELIGIBLE COSTS (1+2)	79 399,42	99 087,35	2 118,36	2 118,36	99 087,35

Name of the Beneficiary 5:

Chemie Cluster Bayern

Form B/1

Individual Cost Statement - Final - 09/01/2012	1st BUDGET SHIFTED	BUDGETA REQU	-	BUDGET SHIFTED	
Expenditure	Costs*		+	-	REQUEST
	(EUR)				
1.1. Beneficiary's own staff personnel costs **	54 668,49	52 070,67	2 597,82		54 668,49
1.2. Other costs	17 228,32	22 367,93			17 249,11
Travel and subsistence expenses	14 897,10	16 622,93		1 725,83	14 897,10
Equipment	0,00	0,00			0,00
Consumables and supplies	0,00	0,00			0,00
Miscellaneous	2 331,22	5 745,00		3 392,99	2 352,01
1.3. Services subcontracted	2 521,00	0,00	2 521,00		2 521,00
1. Total direct costs (1.1+1.2+1.3)	74 417,81	74 438,60			74 438,60
2. Indirect costs***	5 209,25	5 210,70			5 210,70
3. TOTAL ELIGIBLE COSTS (1+2)	79 627,06	79 649,30	5 118,82	5 118,82	79 649,30

Name of the Beneficiary 7:

Clusterland

Form B/1

Individual Cost Statement - Final - 09/01/2012	1st BUDGET SHIFTED	BUDGETA REQU	_	BUDGET SHIFTED	
Expenditure	Costs*		+	-	REQUEST
	(EUR)				
1.1. Beneficiary's own staff personnel costs **	47 491,73	47 669,75			47 669,75
1.2. Other costs	13 355,72	22 958,87			19 358,87
Travel and subsistence expenses	13 340,28	18 208,87			18 208,87
Equipment	0,00	0,00			0,00
Consumables and supplies	0,00	0,00			0,00
Miscellaneous	15,44	4 750,00		3 600,00	1 150,00
1.3. Services subcontracted	3 600,00	0,00	3 600,00		3 600,00
1. Total direct costs (1.1+1.2+1.3)	64 447,45	70 628,62			70 628,62
2. Indirect costs***	4 511,32	4 944,00			4 944,00
_					
3. TOTAL ELIGIBLE COSTS (1+2)	68 958,77	75 572,62	3 600,00	3 600,00	75 572,62

Name of the Beneficiary 8:

PLASTIVAL

Form B/1

Individual Cost Statement - Final - 09/01/2012-0	INITIAL BUDGET	BUDGETAI REQU	-	BUDGET SHIFTED	
Expenditure	Costs*		+	-	REQUEST
	(EUR)				
1.1. Beneficiary's own staff personnel costs **	22 729,93	20 091,64	2 638,29		22 729,93
1.2. Other costs	12 278,49	39 145,00			33 906,71
Travel and subsistence expenses	11 542,78	34 400,00		1 229,00	33 171,00
Equipment	0,00	0,00			0,00
Consumables and supplies	0,00	0,00			0,00
Miscellaneous	735,71	4 745,00		4 009,29	735,71
1.3. Services subcontracted	2 600,00	0,00	2 600,00		2 600,00
1. Total direct costs (1.1+1.2+1.3)	37 608,42	59 236,64			59 236,64
2. Indirect costs***	2 632,59	4 146,56			4 146,56
_					
3. TOTAL ELIGIBLE COSTS (1+2)	40 241,01	63 383,20	5 238,29	5 238,29	63 383,20

Name of the Beneficiary 9: VENETO NANOTECH

Form B/1

Individual Cost Statement - Final - 09/01/20	INITIAL BUDGET	BUDGETAI REQU	-	BUDGET SHIFTED	
Expenditure	Costs*		+	-	REQUEST
	(EUR)				
1.1. Beneficiary's own staff personnel costs **	52 568,52	44 195,45	8 373,07		52 568,52
1.2. Other costs	24 002,68	39 145,00			29 271,93
Travel and subsistence expenses	22 081,54	34 400,00		8 373,07	26 026,93
Equipment	0,00	0,00			0,00
Consumables and supplies	0,00	0,00			0,00
Miscellaneous	1 921,14	4 745,00		1 500,00	3 245,00
1.3. Services subcontracted	1 500,00	0,00	1 500,00		1 500,00
1. Total direct costs (1.1+1.2+1.3)	78 071,20	83 340,45			83 340,45
2. Indirect costs***	5 464,98	5 833,83			5 833,83
3. TOTAL ELIGIBLE COSTS (1+2)	83 536,18	89 174,28	9 873,07	9 873,07	89 174,28

Name of the Beneficiary 10:

POOLNET

Form B/1

Individual Cost Statement - Final - 09/01/2012	INITIAL BUDGET	BUDGETA REQU		BUDGET	
Expenditure	Costs*		+	-	SHIFTED REQUEST
	(EUR)				
1.1. Beneficiary's own staff personnel costs **	26 240,66	39 326,82			39 326,82
1.2. Other costs	19 545,16	39 145,00			37 958,70
Travel and subsistence expenses	19 447,61	34 400,00			34 400,00
Equipment	0,00	0,00			0,00
Consumables and supplies	0,00	0,00			0,00
Miscellaneous	97,55	4 745,00		1 186,30	3 558,70
1.3. Services subcontracted	1 186,30	0,00	1 186,30		1 186,30
1. Total direct costs (1.1+1.2+1.3)	46 972,11	78 471,82			78 471,82
2. Indirect costs***	3 288,05	5 493,03			5 493,03
3. TOTAL ELIGIBLE COSTS (1+2)	50 260,16	83 964,85	1 186,30	1 186,30	83 964,85

#### **SECTION 5 – DISTRIBUTION REPORT**

The amount of the EU contribution is further limited to 80% of the total eligible costs of the action (66,5%), with minimum 60% of the EU contribution allocated to cluster and network organizations from other CIP participating countries. As shown above, the EC contribution part allocated to the French part is  $\underline{\textbf{c}}$  204 459 i.e 34,08% and to the EC Clusters the part is  $\underline{\textbf{c}}$  395 541 i.e  $\underline{\textbf{c}}$  5,92%. It is also stressed that the part allocated to the French cluster Plastipolis is higher than the European partners due to the fact it ensures the role of contracting with Foundation Sophia Antipolis and Ubifrance, as sub contrators. Their costs is borned by Plastipolis.

N°	Participant organisation name	Share (€)	Share (%)
1.	DGCIS	€ 17 663,14	2,9%
(Coordinator)			
2.	OSEO	€ 18 572,75	3,1%
3.	Plastipolis	€ 168 223,32	28 %
4.	Proplast	€ 65 922,95	11%
5.	Chemie-Cluster Bayern	€ 52 990,80	8,8%
6.	NEPIC	€ 68 989,85	11,5%
7.	Plastics-	€ 50 278,57	8,4%
	Cluster/environmental-		
	Cluster of Clusterland		
8.	Plastival	€ 42 168,93	7%
9.	Veneto nanotech	€ 59 327,77	9,9%
10.	Poolnet	€ 55 861,92	9,3%
11.	PST Fribourg	€ 0	-
TOTAL		€ 600 000	100 %

#### **Funds Received from the European Commission**

The DGCIS as a coordinator of the project WIINTECH has received €120 000 from the European Commission on the 5<sup>th</sup> of january 2012 (see the EC payment letter ENTR/D/D2/CG/Ares (2012)/0359.

The DGCIS received a second payment €97 795,36 from the DG ENTREPRISE AND INDUSTRY on the 16th of December 2013 (see the EC payment letter DG ENTR.D5/JF cb (2013).

#### **Funds Distributed to Beneficiaries**

An individual grant agreement based on the provisions of the EC Grant Agreement with the DGCIS No. SI2.613741 - 3/G/ENT/CIP/11/C//N04C011 has been signed between the DGCIS and each Wiintech partners on the  $8^{th}$  of february 2012. These individual agreements establish the payment arrangements provided by the EC grant agreement with the DGCIS eg in three steps: pre financing (20% of the global amount), interim and final steps based on the occurred expenses and not exceeding 50% of the global amount for the interim payment..

Based on these principles the DGCIS distributed the first payment received from the European Commission - &120 000 – according the breakdown pointed out below :

N°	Beneficiary (acronym)	Amount (€)	Date of distribution
1. (Coordinator)	DGCIS	3 532,64 €	5 <sup>th</sup> of January 2012 (from the EC)
2.	OSEO	3 714,55 €	8th of February 2012
3.	Plastipolis	33 644,66 €	8th of February 2012
4.	Proplast	13 184,59 €	8th of February 2012
5.	Chemie-Cluster Bayern	10 598,16 €	8th of February 2012
6.	NEPIC	13 797,97 €	8th of February 2012
7.	Plastics- Cluster/environmental- Cluster of Clusterland	10 055,71 €	8th of February 2012
8.	Plastival	8 433,79 €	8th of February 2012
9.	Veneto nanotech	11 865,55 €	8th of February 2012
10.	Poolnet	11 172,38 €	8th of February 2012
11.	PST Fribourg	0,00 €	-
TOTAL		120 000,00 €	

Signed on behalf of WIINTECH Consortiu	m by the Project Coordinator:
DATE	Sonhia REPTRAND

And the second payment received from the European Commission -  $\mbox{\it e}97\,795,\!36$  – according the breakdown pointed out below :

N°	Beneficiary (acronym)	Amount (€)	Date of distribution
1. (Coordinator)	DGCIS	5 054,09 €	16 <sup>th</sup> December 2013 (from the EC)
2.	BPI France	-1 408,97€	31th January 2014 (Notification)
3.	Plastipolis	26 923,20€	31th January 2014
4.	Proplast	11 442,91€	31th January 2014
5.	Chemie-Cluster Bayern	7 534,20€	31th January 2014
6.	NEPIC	12 262,55€	31th January 2014
7.	Plastics- Cluster/environmental- Cluster of Clusterland	15 283,16 €	31th January 2014
8.	Plastival	5 782,04€	31th January 2014
9.	Veneto nanotech	12 789,73€	31th January 2014
10.	Poolnet	2 132,46€	31th January 2014
11.	PST Fribourg	0,00 €	-
TOTAL		97 795,36€	

Signed on behalf of WIINTECH Conso	rtium by the Project Coordinator:
DATE	Sophie BERTRAND

#### 4 DELIVERABLES

#### **Table 1: Deliverables List** (Annex 3)

Del. No.	Deliverable name	WP n°	Lead beneficiary	Quantified outputs	date due	Actual/Forecast delivery date	Estima ted indicati ve person - months *)	Used indicative person-months *)
D1.1.	An overview report on the information collection achieved	1	Poolnet, FSA	1 report	M2	Already sent to the EC 16/11/12 See Annex 3		
D1.2.A	The Workshop 1 Minutes	1	Poolnet, FSA	1 report	M3	Already sent to the EC 16/11/12 See Annex 3		
D1.2.B	Common Strategy first draft / Selection of countries	1	Poolnet, FSA, OSEO	1 working report	M4	Already sent to the EC 16/11/12 See Annex 3		
D1.3.A	A mapping per targeted country and Database of stakeholders	1	Plastipolis FSA, OSEO	1 working report	M5	Attached to the interim report See Annex 3		
D1.3.B	A benchmarking study with international clusters	1	Plastipolis FSA	1 report	M5	Attached to the interim report See Annex 3		
D1.3.C	A collection of technology watch and business intelligence data	1	Plastipolis, DGCIS	1 report	M4	Already sent to the EC 16/11/12 See Annex 3		
D1.4.A	The workshop 2 Minutes	1	NEPIC, FSA	1 report	M7	Already sent to the EC 16/11/12 See Annex 3		
D1.4.B	The joint international strategy roadmap for development of cluster partnership	1	NEPIC, FSA, OSEO	1 final report	M8	Already sent to the EC 16/11/12 See Annex 3		

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D1.5	The Venice Workshop Minutes		Veneto Nanotech / DGCIS	1 report	M13	See Annex 3	
D2.1.1	Reports on study trips	2	DGCIS, Plastipolis	6 reports (one per cluster)	M12 et M17	India, Brazil, Japan (1), USA See Annex 3 (to be transmitted 2d mission in Japan)	
D2.1.2	Reports on international clusters delegations visits	2	ССВ	6 reports (one per cluster)	M8-M18	K Fair Event (October 2013) See Annex 3	
D2.1.3	Minutes of the debriefing meetings	2	DGCIS	3 documents (one per country)	M10, M11, M12, M13 et M14	-	
D2.1.4	Joint technological agreements with six international clusters in the field of material technologies and clean tech markets	2	Veneto Nanotech	6 agreements	M24	Mou's OBIC Mou's Draft FIERGS, MPI, Plastindia, Nagano Techno Foundation See Annex 3	
D2.2.1	Joint intercluster collaborative platform	2	Clusterland	1 collaborative platform	M21	To be transmitted	
D2.2.2	Handbook for the internationalization of European SMEs	2	Oseo	1 report	M20	See Annex 3	
D2.2.3.	Joint action plan for the international development of SMEs clusters members	2	Plastival	1 report	M20	See Annex 3	
D2.2.4	Guidelines for coordination of national or European funding instruments for internationalization of SMEs	2	DGCIS	1 report	M20	See Annex 3	
D3.1.A	Copies of Consortium Agreement EC Contract	3	DGCIS	Legal document	M3	Already sent to the EC	

D3.1.B	Meetings of the steering committees	3	DGCIS	5 meetings	M1 / M6 /M12 / M18 / M24	KO meeting 08/02/12 1st Steering Committee 11/12/12 2d Steering Meeting on 25-26/06/13 at Valencia 3th Steering meeting at Munich 24/09/2013 and the final meeting 12/12/13 at Paris See Annex 3	
D3.1.C	Minutes of each meeting of the Steering Committee	3	DGCIS	5 reports	M1 / M6 /M12 / M18 / M24	See in Annex 3: Attached to the interim report: KO meeting and 1st steering committee 25 <sup>th</sup> and 26 <sup>th</sup> June at Valencia, 3th Steering meeting at Munich 24/09/2013 and the 12 <sup>th</sup> december at Paris	
D3.1.D	Monitoring financial tables (expenditures/resources) and management report	3	DGCIS	5 financial tables and reports	M1 / M6 /M12 / M18 / M24	1st and 2d Financial Interim Report and the Final Financial Report See Annex 2	
D3.2	Regular progress reports and final report	3	PLASTIPOLIS	3 progress reports and 1 final report	M6/12/18/2 4	Rapport 1 <sup>st</sup> period + 2 <sup>nd</sup> period and the final one	
D3.3 A	WIINTECH website (communication and dissemination)	3	Proplast	1 website	M6	http://www.wiintech.eu  / See Annex 3	

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D3.3 B	Dissemination plan	3	Proplast	1 report	M18		
	·					See Annex 3	
D3.3.C	Wiintech Partnership Agreement (added	2	DGCIS	1 agreement	M20		
	deliverables)					See Annex 3	

#### **Table 2: Milestones List**

Milestone no.	Milestone name	Workpackage no.	Date due	Actual/Forecast delivery date	Lead Beneficiary
M1.1	Identification of the needs and informations related to the 8 clusters	1	M1	achieved in mars 2012	Poolnet
M1.2	Develop benchmark too / selection of countries	1	M4	achieved in april 2012	Poolnet
M1.3	Identifiy target clusters	1	M6	achieved in july 2012	Plastipolis
M1.5	Development of the first roadmap	1	M8	achieved in september 2012	NEPIC
M2.1.1	Identify the six international clusters agreed to sign an technological partnership with the 8 European clusters	2	M13	achieved in June 2013	DGCIS, Plastipolis
M2.1.2	Conclusion and signature of the six technological agreements	2	M24	Achieved in october 2013 and january 2014	Veneto Nanotech