

Pitching Session

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Who We Are



- 🚗 Legal name: **SPDC SOC t/a AIDC Gauteng**
- 🚗 Established as a support centre with a **focus on the Gauteng automotive industry**
- 🚗 **Implementation agency** of the provincial government
- 🚗 Established in **2000 at the request of industry**
- 🚗 Staff compliment of **+/- 160**
- 🚗 Asset base of approx. **R850 million**

South Africa Automotive Industry

SA Automotive Industry Vision and Objectives: 2035

Grow SA vehicle production to 1% of global output

1

2

Increase local content in SA assembled vehicles to 60%

Double total employment in the auto value chain

3

4

Improve auto industry competitiveness to that of leading international competitors

Transformation of South African automotive value chain

5

6

Deepen value addition within South African auto supply chains



Flagship Projects



Automotive Industry Development Centre
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Township Automotive Hubs



Automotive Incubation Programmes

Automotive Supplier Park



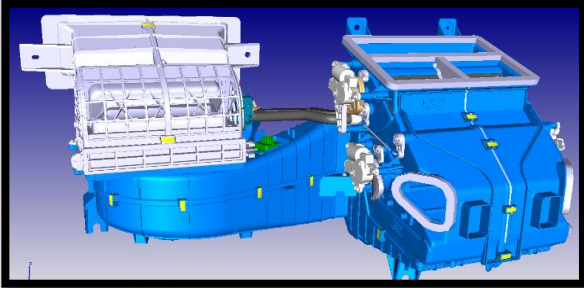
Gauteng Automotive Learning Centre



Tshwane Automotive City



Incubation Programmes



The AIDC pioneered its **Incubation Programmes** within the local automotive industry to provide support to Black-owned enterprises and **nurture these companies** during their **start-up phases**.



IC at FORD SA

- Ikukeng
- TAS
- MH Automotive
- Nomtec

Logistics

Bumper assembly & sequencing
Box Rail / has press for metal pressing
HVAC Assembly

IC at Nissan SA

- Letago
- Nakana
- Ndivho
- Sana
- Agile

Bumper assembly & sequencing

Rework

Tyre and wheel assy & sequencing

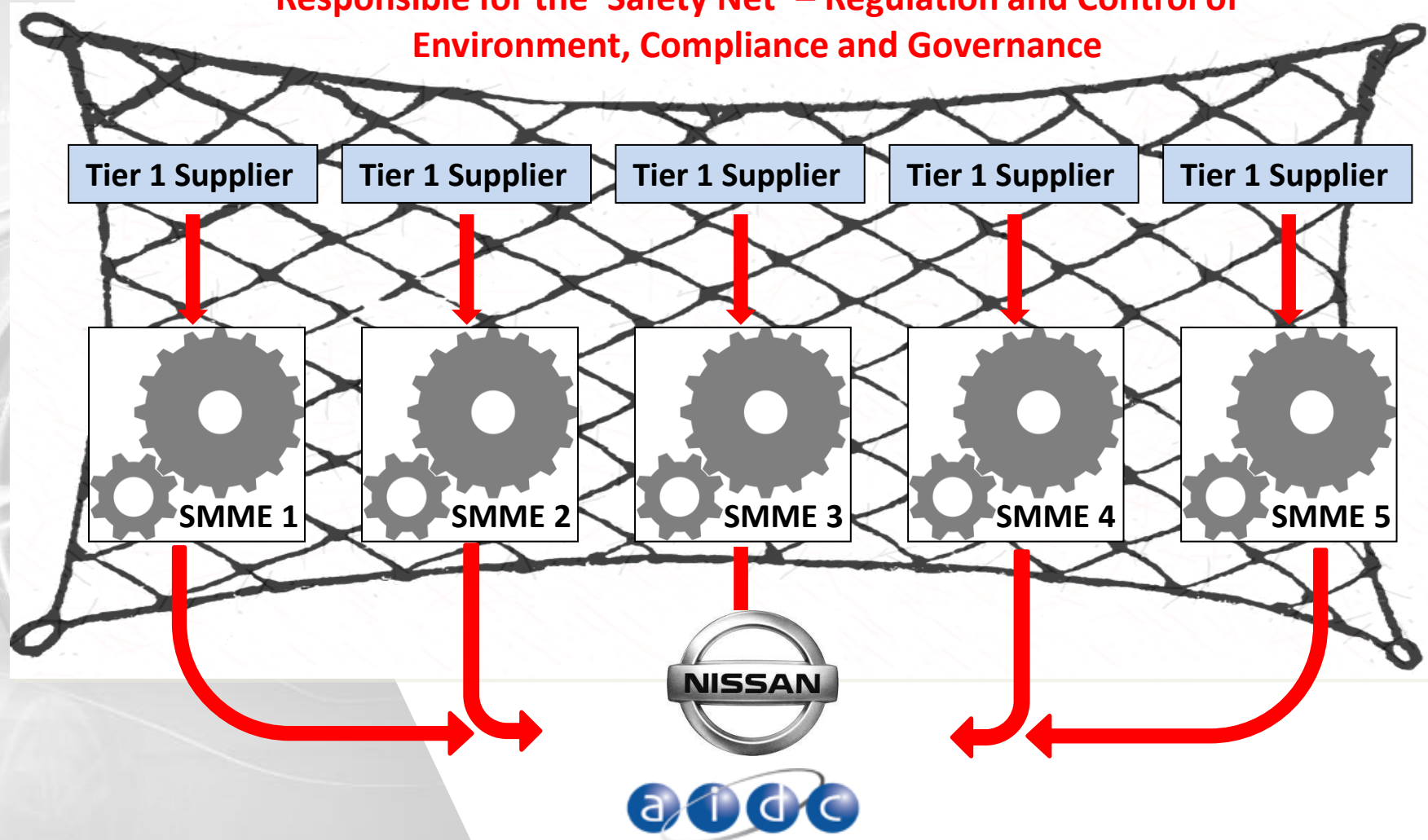
Welding – Stillage manufacture/repair

Logistics Kitting

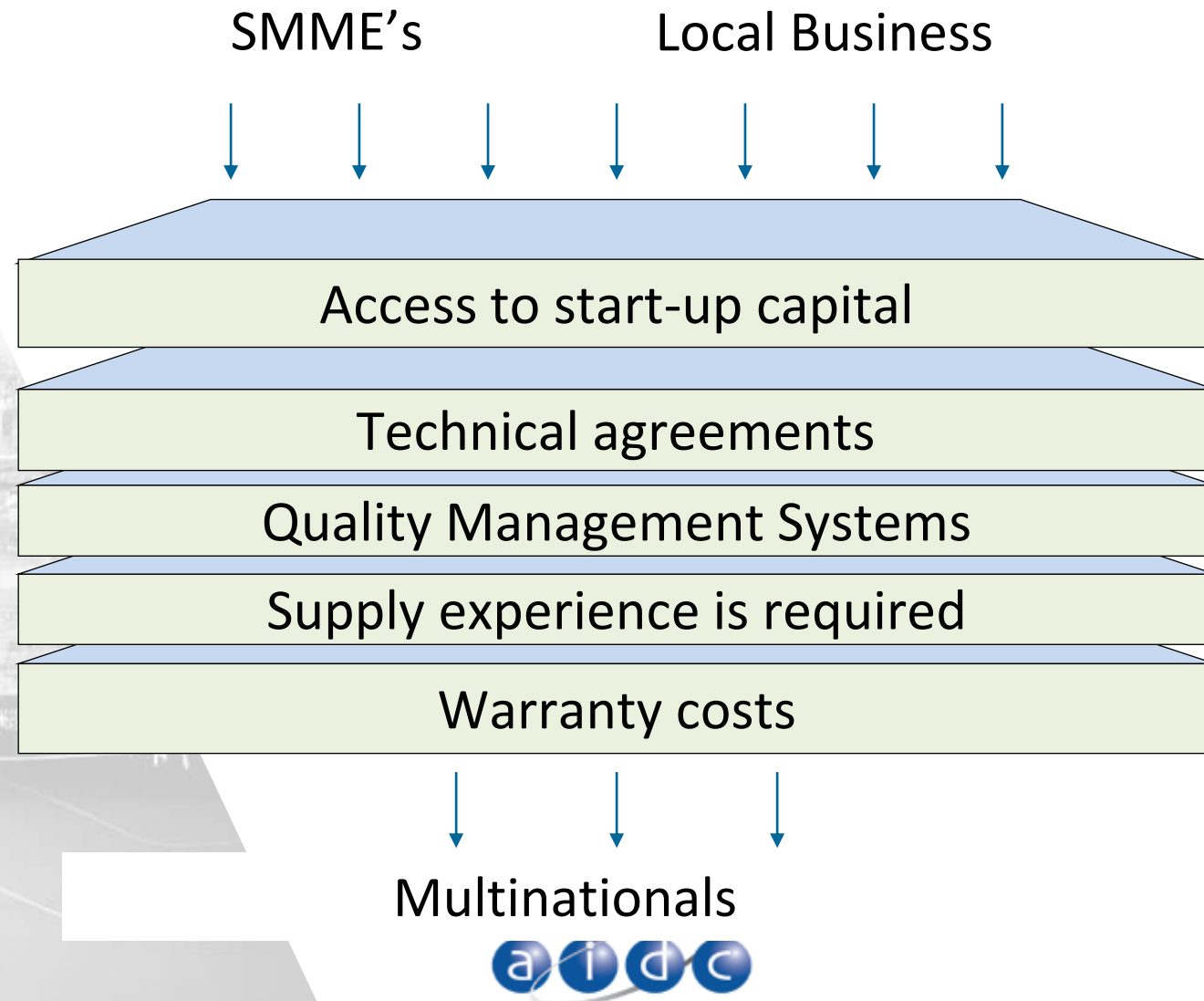
AIDC's Incubation Model



Responsible for the 'Safety Net' – Regulation and Control of Environment, Compliance and Governance



Barriers to Entry



What is a Business Incubator?

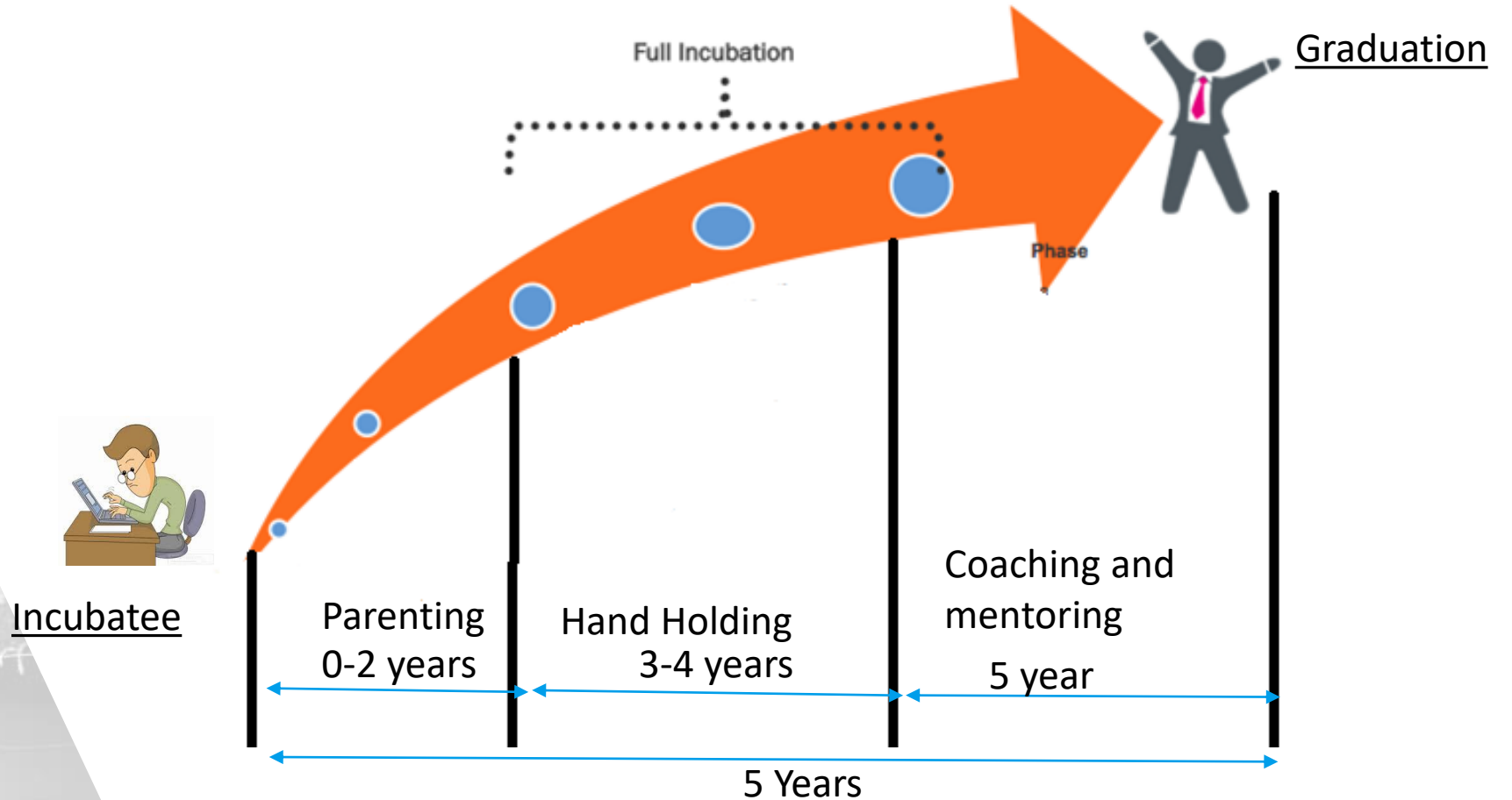


A business incubator is an entity organized to deliver support to businesses during the start-up phase.



The Incubation Model

Stages of Incubation



Incubation Programmes



- 🚗 Safety net provided by AIDC
- 🚗 Partnership with the OEMs and Tier 1 Suppliers
- 🚗 Complex legal architecture
- 🚗 Services fully funded by OEMs (water, electricity, etc.)
- 🚗 Guaranteed commodity access within its supply chain
- 🚗 AIDC income generated by
 - 🚗 Shared Services offered to Incubatees (HR, Fin, Payroll, Mentorship)
 - 🚗 Rental income generated (approx. 50% market related)
 - 🚗 Profit-sharing model
- 🚗 Operational facility directly linked to Ford/Nissan's production line
- 🚗 High risk, high pressure environment
- 🚗 Nissan IC co-funded by the Jobs Fund



On offer

- Incubation business owners – ready to graduate and take up opportunities
- Skilled and technically proficient having trained in an automotive plant
- Business skills - soft skills and on-job training over approx 5 year period

Contact Us



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