

# Pitching Session



## Bianca Muntean

### Transilvania IT Cluster Manager

# Pitching Session

Bianca Muntean, Cluster Manager



Transilvania IT Cluster is a tech community from Transylvania, Romania, connecting over **185 companies**, mostly SMEs, with **€690M+ revenue** and **8,000+ employees**.

Our mission is to foster **innovation, growth** and **global collaboration** in the tech sector.

**+180**

Member  
Companies

**88%**

SMEs

**+8000**

Employees

**+690**

Mil. Eur.  
Revenue

# Services We Provide



We offer collaboration opportunities and support to foster innovation and growth in the tech industry, including:

- **Networking and Ecosystem Building:** Facilitating connections between tech professionals, entrepreneurs, and international partners.
- **Support for Innovation:** Assisting members in developing and scaling innovative solutions.
- **Capacity Building:** Providing training and resources to enhance technical and managerial expertise.
- **Digital Transformation:** Supporting the digitalization of SMEs and public organizations.

# Collaboration Opportunities



We are looking for partnerships in **AI, digital technology and advanced manufacturing**. We aim to build connections with Canadian companies and clusters for joint projects, business development, and innovation collaborations.

Our goals include:

- **Collaboration in joint innovation projects**
- **Business and networking opportunities** for our member companies, interested in entering the Canadian market.
- **Knowledge sharing** and potential **RDI (Research, Development, and Innovation) collaborations** between academia, research institutions, and industries.

We are excited to explore potential synergies and create meaningful partnerships in both **Cluster to Cluster (C2C)** and **Business to Business (B2B)** frameworks.

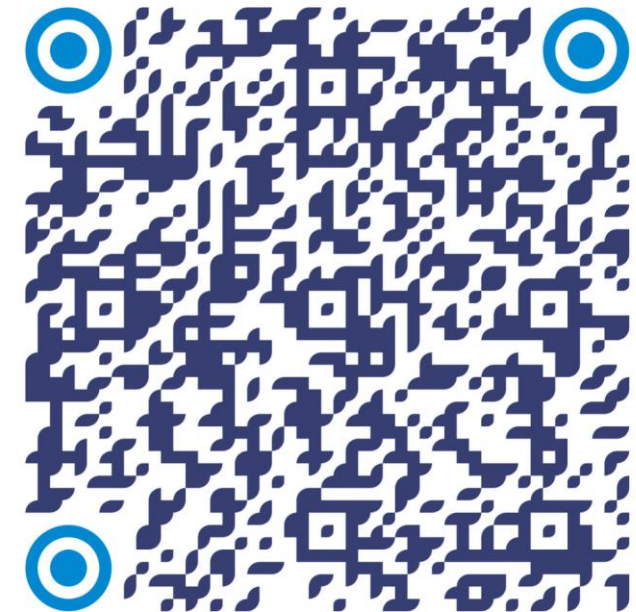
# Member Companies Seeking Collaboration



Let me introduce several innovative companies from the Transilvania IT Cluster that are actively looking to expand their operations and collaborate with Canadian partners.

These companies are open to various types of partnerships, including business development, joint innovation projects, and technology solutions.

For more details on these companies, please explore our dedicated catalog for this event by scanning the QR code.



# CONTACT



Bianca Muntean, Cluster Manager



[www.transilvaniait.ro](http://www.transilvaniait.ro)



[contact@transilvaniait.ro](mailto:contact@transilvaniait.ro)

[bianca.muntean@transilvaniait.ro](mailto:bianca.muntean@transilvaniait.ro)



# THANK YOU