

Enterprise Europe Network – supporting Singapore companies' Europe expansion

Looking to expand your network in Europe?

SBF is the national coordinator of the Enterprise Europe Network (EEN) in Singapore.

Leverage on the Enterprise Europe Network by the following steps:

- Request for a business offer or business request form from SBF.
- After SBF receives your form, we may propose edits or ask for more information, if necessary and publish it in the platform: <https://een.ec.europa.eu/partnering-opportunities>
- If SBF receives Expressions of Interest (Eoi) for your profile from European advisors, we will let you know, and we will connect you to the European companies together with the European advisors.
- SBF or the European advisor will schedule a virtual meeting between both parties and thereafter you may continue discussions via email and meetings.

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Example of a profile that SBF has published:

- ✓ **A precision engineering company based in Singapore is seeking contract manufacturing opportunities in sectors such as defence, aerospace, oil and gas, and construction.**
- ✓ <https://een.ec.europa.eu/partnering-opportunities/precision-engineering-company-based-singapore-seeking-contract>
- ✓ The profile was published on 10 October 2024.
- ✓ SBF received an Expression of Interest from an advisor in Italy whose client is keen to talk to the SG coy.
- ✓ SBF introduced the Singapore coy to the Italian advisor who connected both companies for a virtual meeting to explore collaboration opportunities.
- ✓ The discussions are still ongoing as this profile was only published in this month.

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Example of a profile that SBF has published:

- ✓ **Singapore company seeking for global distributors and importers for menopause supplements.**
- ✓ <https://een.ec.europa.eu/partnering-opportunities/singapore-company-seeking-global-distributors-and-importers-menopause-0>
- ✓ The profile was published on 11 June 2024.
- ✓ SBF received an Expression of Interest from an advisor based in the UK who distributor client had seen potential in the Singapore company's menopause products.
- ✓ SBF introduced the Singapore company to the UK Advisor who helped to connect the Singapore company to the British distributor for further discussions.
- ✓ The discussions are still ongoing about the prices, shipping and marketing arrangements.