



EU INITIATIVE PROMOTING INTERNATIONAL CLUSTER COOPERATION FOR SMEs

Cluster Matchmaking Event

Aerospace and Biotechnology & Life-Sciences

March 13th to 14th, 2014 – NAPLES, ITALY

Mission report



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1. Executive Summary of the mission

As part of a new policy aimed at promoting SME internationalisation through clusters, DG Enterprise and Industry of the European Commission has launched in 2012 an initiative that contributes to organise specific matchmaking events to support cluster organisations and their SME members in their efforts to develop partnerships and business cooperation on global markets.

This action seeks to facilitate the internationalization of European SMEs involved in these matchmaking events and allow them to access foreign markets and establish technology or business partnerships and therefore increase their innovation capacity and make them more competitive on the global scale. These events shall also contribute to prepare the ground for practical cluster cooperation across borders and make a more strategic use of transnational cluster cooperation on markets outside Europe in areas of strategic interest.

The **event organized on 13 and 14 March 2014 in Naples** was one of the first of this type organized in the European Union. It was preceded by a similar event in La Louvière (Belgium) on 18-19 February 2014. It is also in line with three international previous missions organized in Japan (November 2012), Brazil (September 2013) and India (October 2013).

The mission was co-organized by the **Campanian authorities** (Regione Campania, Italy - <http://www.regione.campania.it>) and a consortium coordinated by the Fondation Sophia Antipolis and **inno TSD** who participated in the event on behalf of the consortium.



We can say that the mission was a success in the sense that it helped European clusters in the field of Aerospace and Biotechnology and Life sciences establishing mutual cluster contacts, as well as SMEs contacts with clusters, in view of future cooperation. In quantitative terms, there were in total 13 clusters (2 local/regional clusters and 11 visiting clusters) participating in this event, **23 cluster to cluster meetings** and **31 meetings between clusters and enterprises** mostly SMEs were held. Therefore **over fifty** meetings took place during the course of the day. Eight member states were represented by the clusters at the event, all Member States were from the European Union, although a cluster from Tunisia was initially due to participate (BiotechPole Sidi Thabet) (see below).

Initial feedback from the cluster participants shows that these meetings generated a great deal of interest and scope for cooperation. One immediate C2C cooperation was fixed during the event, six potential cooperation agreements were considered, and further follow up contacts were planned by three other cluster exchanges. The cluster to business meetings also led to an important number of exchanges and willingness for further cooperation.

2. The mission

2.1 Objectives

The mission aimed in the first place to promote cluster and network cooperation between cluster organisations to explore common visions and seek partnerships at cluster and network organisations level. Ultimately the goal for the cluster and network organizations is to act as a catalyst for their SMEs to help them engage in collaborative projects. Indeed, given that clusters have the ability to establish long term relationship for their SMEs, to identify cooperation opportunities and to provide them with the necessary support to further develop and sustain identified and emerging cooperation, the final objective of this mission was to promote international cooperation between clusters for the benefit of the SMEs members.

Both clusters and SMEs attending this mission were looking forward to identifying and meeting potential partners and gathering new ideas from other European entities. For the SMEs, the main objective was to penetrate other European markets with their products or technologies whereas **for the clusters, it was to identify partners for R&D cooperation, technology or knowledge transfer-related activities or lay the ground for future contacts between their respective SME members.**

2.2 Cluster delegation

2.2.1 Selection of the participants

The external clusters were selected in the framework of an open call published on the European Cluster Collaboration Platform (ECCP). They represented clusters active in the two fields covered by the two Campanian clusters mentioned above, that is to say Biotechnologies/Life Sciences, and Aeronautics and Space. This bi-sectoral approach ensured a strong focus to the event but it also restricted the number of potential European clusters that could be invited or interested in the event.

The following clusters participated to the event

Name	Field	Country
AERA	Aeronautics and aerospace	Spain
Biopeople	Health and Biotechnologies	Denmark
BioRone	Health and Biotechnologies	Romania
Biosaxony	Health and Biotechnologies	Germany
Centre of Excellence Polimat	Nanotechnologies and Advanced Materials	Slovenia
Chemie-Cluster Bayern	Chemicals	Germany
DSP Valley	Smart systems and Nanoelectronics	Belgium
Madrid Biocluster	Biotechnologies	Spain
Silicon Saxony	Micro and Nanoelectronics	Germany

Turku Science Park	Life sciences and ICT	Finland
Tuscany Life Science	Health and Biotechnologies	Italy

A further two were selected and confirmed their attendance (from Bulgaria and Tunisia) but due to last minute logistical issues were unable to attend.

Besides, two regional Campanian clusters participated in the event, they were:

- **Campania Bioscience Technological District** : Biotechnologies
- **Campania Aerospace District (DAC)** : Aeronautics and Space



2.2.2 Participants Profiles

CLUSTER DELEGATION
<p>DSP Valley, Cluster Smart electronic systems, micro- and nanoelectronics, located in Leuven (Belgium)</p> <p>Sector of activity: Smart electronic systems, micro- and nanoelectronics with application in aerospace</p> <p>Mission objectives: C2C matchmaking and contacts both in the field of micro/ nanoelectronics and biotechnologies.</p> <p>www.dspvalley.com</p>

<p>Biopeople - Denmark's Innovation Network for Health & Life Sciences, located in Copenhagen (Denmark)</p> <p>Sector of activity: Health & Life Sciences</p> <p>Mission objectives: Collaboration opportunities and other matches according to opportunities</p> <p>www.biopeople.dk</p>
<p>Turku Science Park, Cluster Life sciences and ICT located in Turku (Finland)</p> <p>Sector of activity: Life sciences and ICT</p> <p>Mission objectives: Evaluate business opportunities in Italy and southern Europe, evaluate possibilities for cooperation specifically in the area of POC diagnostics but also drug development and regulatory affairs</p> <p>www.turkusciencepark.com</p>
<p>Chemie-Cluster Bayern, located in Munich (Germany)</p> <p>Sector of activity: Application of chemical technology in non-chemical sectors (e.g. aerospace)</p> <p>Mission objectives: collection of challenge statements from the aerospace sector, through partnerships with clusters or companies.</p> <p>www.chemiecluster-bayern.de</p>
<p>Silicon Saxony, Cluster in Micro- and nanoelectronics located in Dresden (Germany)</p> <p>Sector of activity: Micro- and nanoelectronics, also in connection with BioTech and Aerospace</p> <p>Mission objectives: Cross-cluster partnerships with Biotech clusters, but also with Aerospace clusters looking for electronic solutions</p> <p>www.silicon-saxony.de</p>
<p>Campania Aerospace District (DAC), Cluster Aerospace, located in Capua (Italy)</p> <p>Sector of activity: Aerospace</p> <p>Mission objectives: Reaching the European clusters and its key players, examining business and investment opportunities abroad, establishing cross-border contacts, exploring opportunities of research cooperation also in the framework of Horizon 2020 programme</p> <p>www.daccampania.com</p>
<p>Campania Bioscience, Cluster Health and Biotechnologies located in Napoli (Italy)</p> <p>Sector of activity: Health and Biotechnologies</p> <p>Mission objectives: Finding cooperation opportunities and meeting counterparts in Bioscience clusters but also cross sectorial opportunities. Explore opportunities for business based cooperations.</p> <p>www.smau.it/napoli13/partners/bioscience/</p>
<p>Tuscany Life Sciences Cluster, located in Siena (Italy)</p> <p>Sector of activity: Pharmaceutical, Biotechnology, Nutraceuticals, Medical Devices; Diagnostics and related Services</p>

Mission objectives: exploring the opportunities for partnering regarding Horizon 2020, looking for Clusters with similar objectives and dimension willing to collaborate in the support to SME's internationalization endeavor with soft landing programmes, partnership for EU funding, licensing of new technologies and co-organized match making events

www.toscanalifesciences.info

bioROne, Cluster Biotechnology, located in Iasi (Romania)

Sector of activity: Biotechnology

Participation objectives: fostering successful collaborations between the cluster and external partners, to represent the region's innovation hub at the international level and to attract new partners and investments in the NE region of Romania ; looking for clusters interested in common project applications (e.g. Horizon 2020, etc), SME dedicated initiatives and outsourcing of R&D or manufacturing services.

www.biotechnologie.ro

Center of Excellence Polimat, Cluster Polymer materials and technologies located in Ljubljana (Slovenia)

Sector of activity: Polymer materials and technologies

Mission objectives: Enforce mutual transnational policy learning on how to better execute regional policy and implement instruments to support entrepreneurship in the emerging biopolymer industry in Slovenia through clusters; enhance cluster collaboration and networking; strengthening entrepreneurial support activities.

www.en.polimat.si

AERA, Aragonian Aerospace Cluster, located in Zaragoza (Spain)

Sector of activity: Aeronautics and Space

Mission objectives: looking for potential partners for European Projects and new customers/markets for the members of the Cluster.

www.aeronauticaragon.org

Madrid Plataforma de la Biotecnología, Cluster Life sciences and Biotechnologies, located in Madrid (Spain)

Sector of activity: Life sciences and Biotechnologies

Participation objectives: Find partnerships with clusters with similar characteristics, get to know other clusters with members (companies, universities and research centers) focus on similar and/or complementary areas to be able to create consorcios to better develop and sell their services/products

www.madridnetwork.org

3. The Delegation in action

3.1 Day 1 afternoon: Conference

The event was opened by a plenary session during which Mr. Antonio TAJANI, Vice President of the European Commission, Responsible for Industry and Entrepreneurship reminded the participants of the objective of the event and reflected on the importance of clusters and transnational cooperation.



His speech was followed by the interventions of the Campanian Delegation, led by **Mr. Stefano CALDORO**, President of the Campania Region supported by Maurizio Maddaloni, President of the Campanian and Neapolitan Chambers of Commerce, Paolo Graziano, President of the Industrial Union of Naples and Enrico Inferrera, President of the Artisan confederation of Naples.

Two panel presentations, followed by discussions, were then organized on the themes of **EU financing for businesses in 2014-2020** and **Internationalisation and Access to markets**.

Panel 1 - Presentations:

- Pasquale d'Alessandro - EU Commission : Financial instruments under Structural Funds
- Armando Melone – EU Commission : COSME Financial instruments
- Silvi Serreqi – ERASME : Horizon 2020
- Massimo Del Vasto – Regione Campania

Panel 2 – Presentations:

- Riccardo Monti – President ICE
- Giovanni Castellaneta – President SACE
- Gennaro Luigi Ramazio – Head of Planning and Economic Development Regione Campania
- Didier Herbert – Director at EU Commission : Access to third countries' market
- Filippo Pasquet – EU Commission : Access to internal market – Enterprise Europe Network

3.2 Day 2 morning (9:30 – 10:30): Clusters: Current and future public support initiatives

Interventions:

- Guido Trombetti, Vice President Regione Campania
- Fulvio Martusciello, Councillor for Economic Development, Regione Campania
- Sabino Basso, President of the Confederation of Campanian Industry
- Vincenzo Schiavo, President of Eurosportello in Naples, Enterprise Europe Network



3.3 Day 2 morning and afternoon: Parallel C2C and B2C matching sessions

A cluster to cluster and/or business to business networking event was organized throughout the day. C2C (cluster to cluster) and C2B (Cluster to Business) sessions took place. The C2C and B2C meetings took place in a separate room. These meetings were organised in advance through a B2B Match Platform implemented by the Campania Region.

Each cluster/SME was responsible to organise its individual meetings. The Region Campania took care of any additional requests on site.

In total, **over 50 meetings** have taken place between Clusters or Businesses and Clusters, among them **23 C2C** and **31 B2C**.

Initial feedback from the cluster participants shows that these meetings generated a great deal of interest and scope for cooperation. Some were purely informative, but a large majority of them were more operational.

3.3.1 C2C matchmaking

Key figures

Number of cooperations fixed: 1

Number of potential cooperation agreements considered: 6

Number of other follow up contacts planned during exchanges: 3



Detailed table

Host	Host Organisation	Host Region	Guest	Guest Organisation	Guest Region
Geert Adriaens	DSP Valley	Belgium	Dolores Julian	Madrid Biocluster	Spain
Geert Adriaens	DSP Valley	Belgium	Frank Bösenberg	Silicon Saxony Management GmbH	Germany
Geert Adriaens	DSP Valley	Belgium	Noelia Sanz	AERA	Spain
Geert Adriaens	DSP Valley	Belgium	Jörg Klein	Chemie-Cluster Bayern GmbH	Germany
Thomas Schou Larsen	Biopeople	Denmark	Teppo Laaksonen	Turku Science Park Ltd	Finland
Frank Bösenberg	Silicon Saxony Management GmbH	Germany	Noelia Sanz	AERA	Spain
Madlen Schiller	biosaxony e.V.	Germany	Geert Adriaens	DSP Valley	Belgium
Madlen Schiller	biosaxony e.V.	Germany	Dolores Julian	Madrid Biocluster	Spain
Madlen Schiller	biosaxony e.V.	Germany	Thomas Schou Larsen	Biopeople	Denmark
Bogdan Ionel Tamba	bioROne - biotechnology cluster	Romania	Geert Adriaens	DSP Valley	Belgium

<u>Bogdan Ionel Tamba</u>	<u>bioROne - biotechnology cluster</u>	Romania	<u>Dolores Julian</u>	<u>Madrid Biocluster</u>	Spain
<u>Bogdan Ionel Tamba</u>	<u>bioROne - biotechnology cluster</u>	Romania	<u>Thomas Schou Larsen</u>	<u>Biopeople</u>	Denmark
<u>Bogdan Ionel Tamba</u>	<u>bioROne - biotechnology cluster</u>	Romania	<u>Madlen Schiller</u>	<u>biosaxony e.V.</u>	Germany
<u>Bogdan Ionel Tamba</u>	<u>bioROne - biotechnology cluster</u>	Romania	<u>Francesco Maria Senatore</u>	<u>Tuscany Life Science Cluster</u>	Italy
<u>Jörg Klein</u>	<u>Chemie-Cluster Bayern GmbH</u>	Germany	<u>Frank Bösenberg</u>	<u>Silicon Saxony Management GmbH</u>	Germany
<u>Jörg Klein</u>	<u>Chemie-Cluster Bayern GmbH</u>	Germany	<u>NOELIA SANZ</u>	<u>AERA</u>	Spain
<u>Mario De Rosa</u>	<u>Distretto Tecnologico Campania Bioscience SCaRL</u>	Italy (Campania)	<u>Madlen Schiller</u>	<u>biosaxony e.V.</u>	Germany
<u>Mario De Rosa</u>	<u>Distretto Tecnologico Campania Bioscience SCaRL</u>	Italy (Campania)	<u>Bogdan Ionel Tamba</u>	<u>bioROne - biotechnology cluster</u>	Romania
<u>Mario De Rosa</u>	<u>Distretto Tecnologico Campania Bioscience SCaRL</u>	Italy (Campania)	<u>Francesco Maria Senatore</u>	<u>Tuscany Life Science Cluster</u>	Italy
<u>Luigi Carrino</u>	<u>Distretto Tecnologico Aerospaziale della Campania</u>	Italy (Campania)	<u>Frank Bösenberg</u>	<u>Silicon Saxony Management GmbH</u>	Germany
<u>Luigi Carrino</u>	<u>Distretto Tecnologico Aerospaziale della Campania</u>	Italy (Campania)	<u>Noelia Sanz</u>	<u>AERA</u>	Spain
<u>Luigi Carrino</u>	<u>Distretto Tecnologico Aerospaziale della Campania</u>	Italy (Campania)	<u>Jörg Klein</u>	<u>Chemie-Cluster Bayern GmbH</u>	Germany

Luigi Carrino	Distretto Tecnologico Aerospaziale della Campania	Italy (Campania)	DARJA RADIC	Center of Excellence PoliMaT, Polymer Materials and Technologies	Slovenia
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3.3.2 B2C matchmaking

The cluster to business meetings also led to an important number of contact and exchanges with a willingness to develop further cooperation post event.



Detailed table

Host	Host Organisation	Host Region	Guest	Guest Organisation	Guest Region
Giulio Murolo	Cosvitec s.c.ar.l.	Italy (Campania)	Geert Adriaens	DSP Valley	Belgium
Marco Punzo	NET ELECTRONIC SMT S.r.l.	Italy (Campania)	Geert Adriaens	DSP Valley	Belgium
Marco Punzo	NET ELECTRONIC SMT S.r.l.	Italy (Campania)	Frank Bösenberg	Silicon Saxony Management GmbH	Germany
Sacha Devillers	Care & Comfort	France	Geert Adriaens	DSP Valley	Belgium

Geert Adriaens	DSP Valley	Belgium	Salvatore Parziale	Società Aerospaziale	Italy (Campania)
Geert Adriaens	DSP Valley	Belgium	Raffaele Bianco	Lead Tech Srl	Italy (Campania)
Geert Adriaens	DSP Valley	Belgium	Cristian Stefanini	Il Satellite System	Italy
Geert Adriaens	DSP Valley	Belgium	Giorgio Belloni	Siralab Robotics srl	Italy
Geert Adriaens	DSP Valley	Belgium	Nuno Gomes	Exatronic - Engenharia	Portugal
Geert Adriaens	DSP Valley	Belgium	Jean Le Besnerais	EOMYS ENGINEERING	France
Thomas Schou Larsen	Biopeople	Denmark	Marco Matarese	Consorzio Technapoli -	Italy (Campania)
Frank Bösenberg	Silicon Saxony Management GmbH	Germany	ALESSANDRO BOCCI	SITA COMPOSITI SRL	Italy
Carla Minarini	TRIPODE Public- Private Lab	Italy (Campania)	Thomas Schou Larsen	Biopeople	Denmark
Carla Minarini	TRIPODE Public- Private Lab	Italy (Campania)	Frank Bösenberg	Silicon Saxony Management	Germany
Carla Minarini	TRIPODE Public- Private Lab	Italy (Campania)	Bogdan Ionel Tamba	bioROne - biotechnology	Romania
Carla Minarini	TRIPODE Public- Private Lab	Italy (Campania)	Teppo Laaksonen	Turku Science Park Ltd	Finland
Carla Minarini	TRIPODE Public- Private Lab	Italy (Campania)	DARJA RADIC	Center of Excellence	Slovenia
Cristina d'Alessandro	FORMIT – Fondazione per la	Italy (Campania)	Thomas Schou Larsen	Biopeople	Denmark
Cristina d'Alessandro	FORMIT – Fondazione per la	Italy (Campania)	Madlen Schiller	biosaxony e.V.	Germany
Claudia Rinaldi	PETRONE GROUP	Italy (Campania)	Thomas Schou Larsen	Biopeople	Denmark
NOELIA SANZ	AERA	Spain	Salvatore Parziale	Società Aerospaziale	Italy (Campania)
NOELIA SANZ	AERA	Spain	Raffaele Bianco	Lead Tech Srl	Italy (Campania)
NOELIA SANZ	AERA	Spain	Ivan Montanari	Curti SpA	Italy
Bogdan Ionel Tamba	bioROne - biotechnology cluster	Romania	Marco Matarese	Consorzio Technapoli -	Italy (Campania)
Bogdan Ionel Tamba	bioROne - biotechnology cluster	Romania	Giulio Murolo	Cosvitec s.c.ar.l.	Italy (Campania)

Bogdan Ionel Tamba	bioROne - biotechnology cluster	Romania	Valérie BLARD-MORRISSEY	IKI BEAUTE	France
Bogdan Ionel Tamba	bioROne - biotechnology cluster	Romania	Marco de la Feld	ENCO s.r.l.	Italy (Campania)
Bogdan Ionel Tamba	bioROne - biotechnology cluster	Romania	Sergio Napolitano	European Generic	Belgium
Bogdan Ionel Tamba	bioROne - biotechnology cluster	Romania	Claudia Rinaldi	PETRONE GROUP	Italy (Campania)
Giulio Murolo	Cosvitec s.c.ar.l.	Italy (Campania)	Dolores Julian	Madrid Biocluster	Spain
Marco de la Feld	ENCO s.r.l.	Italy (Campania)	Dolores Julian	Madrid Biocluster	Spain

4. Debriefing session

A debriefing session was organised to get concrete feedbacks regarding the overall appreciation of the mission from the participants and to undertake a first evaluation of the event.

Initial feedback from the cluster participants showed that the meetings generated a great deal of interest and scope for cooperation. Some were purely informative, but a large majority of them were more operational. During the C2C matchmaking debriefing that took place in the afternoon the EC experts were able to gather the following information: One C2C cooperation was fixed, six potential cooperation agreements were considered, and further follow up contacts were planned by three other cluster exchanges. The cluster to business meetings also led to an important number of contact exchanges and willingness for further cooperation.

As mentioned above a debriefing took place at the end on the second day, and further feedback was requested from the clusters after the event. It was clear from the debriefings that most participants considered the event was a success, and that many good leads and even concrete project ideas resulted from the event. Participants were also asked to provide additional comments and suggestions for the organization of future C2C and C2B events. The main comments were as follows:

- Timing: Local on site rescheduling and scheduling of meetings was effective and appreciated especially for those that struggled to access C2C platform. The presence of the C2C/B2B support team is essential for this and working with the local organizers.
- Organization: some organizational improvements were suggested. Mainly :
 - ECCP registration forms were perceived as complicated
 - Suggestion to insert sub-categories in meeting requests such as “cluster cooperation”, “EU project”, “business cooperation”...
 - The C2C aspect could be more clearly signposted on the online tool – it was not easy to find.
 - Sending out the meeting agenda’s as soon as possible to allow people to plan journey’s less in a rush.
 - Institutional speaking events should not just be in local languages. More international speakers would be appreciated.
 - A notice board would be welcome at the venue, or any facility for indicating “late or no shows “and changes to agenda.
 - 20 minutes was the good timing for exchanges, however a bell or other neutral/external indicator that time is up would be a good idea to avoid embarrassing “closure”.

- Impact / effects: Face to face really does enable C2C exchanges to lay the foundations for future cooperation. It is interesting to note the contrast with the C2C matchmaking event in La Louvière, in which the multi-sectoral dimension of the event was considered by the participant of great interest, in particular to explore ways to exploit technologies in other sectors and/or for other markets than those initially targeted. In Napoli, multi-sectoral meetings were those considered as less interesting/of less interest by clusters and partners were more interested in developing sectoral exchanges and cooperation.

5. Summary

The mission aimed in the first instance to promote cluster and network cooperation between cluster organisations to explore common visions and seek partnerships at the cluster and network organisation level.

Overall, the mission can be considered a success as the objectives of the mission were achieved: it helped the European cluster delegates to establish contacts and prepare future cooperation's with Campanian clusters as well as with the other European clusters from the delegation and with participating companies and SMEs. The feedback from the delegation debriefing confirms this finding.

The atmosphere between all participants of the delegation was very good; it created synergies between these different clusters and SMEs, and many of them confirmed that they were planning further contacts with a view to future cooperation.

It should also be noted that a number of the delegates underlined the importance of the participation of EC representatives and their experts at such events. This participation can often accelerate contacts and facilitate the identification and the matching of clusters and companies.

An additional bonus of this meeting concerned the presence of cluster organisations and associated experts who were selected as part of a DG Enterprise initiative on Emerging Clusters. Not only did this meeting create synergies with new Campanian clusters it also helped these Emerging cluster project participants lay the foundations for future collaboration.

Finally, all the delegates stated their interest in participating in another similar mission.

6. Annex

6.1 Programme

13 March 2014 CONFERENCE

14.00 - 14.30 REGISTRATION

14.30 - 15.30 OPENING PLENARY SESSION

Antonio Tajani

Vice President of the European Commission

Stefano Caldoro

President Regione Campania

Maurizio Maddaloni

President Unioncamere Campania e President CCIAA Napoli

Paolo Graziano

President Unione Industriali di Napoli

Enrico Inferrera

President Confartigianato Napoli

16.00 - 17.00 PANEL 1 - EU FINANCING
FOR BUSINESSES IN 2014-2020

Pasquale d'Alessandro

EU Commission - Financial Instruments under Structural Funds

Armando Melone

EU Commission - COSME Financial Instruments

Silvi Serreghi

EASME - Horizon 2020

Massimo Del Vasto

Regione Campania

Q&A

17.00 - 18.00 PANEL 2 - INTERNATIONALISATION
AND ACCESS TO MARKETS

Riccardo Monti

President ICE

Giovanni Castellaneta

President SACE

Gennaro Luigi Ramazio

Head of Planning and Economic Development Regione Campania

Didier Herbert

Director at EU Commission - Access to third countries' market

Filippo Pasquet

EU Commission - Access to internal market - Enterprise Europe Network

Q&A

14 March 2014 BUSINESS TO BUSINESS NETWORKING EVENT

9.30 - 10.30

CLUSTERS:
CURRENT AND FUTURE PUBLIC
SUPPORT INITIATIVES

Guido Trombetti

Vice President Regione Campania

Fulvio Martusciello

Councillor for Economic Development Regione Campania

Sabino Basso

President Confindustria Campania

Vincenzo Schiavo

President of Eurosportello Napoli - Enterprise Europe Network

10.30 - 13.00

PARALLEL B2B AND C2C
MATCHING SESSIONS

Main sectors

Aerospace - Agro food - Automotive - Biotech - Cultural Heritage

Eco Building - Energy - Fashion - Tourism - Transport and Logistic

13.00 - 14.00

BUSINESS NETWORKING

14.00 - 15.00

DEBRIEFING SESSION - CLUSTERS

15.00 - 18.30

PARALLEL B2B MATCHING SESSIONS