EuropE ClusTer Collaboration Platform

EU Cluster Matchmaking Event

Brussels, Belgium, 30th November, 2016

Debriefing questionnaire

Please return this questionnaire by hand or send it to Camille VIDAUD at c.vidaud@inno-group.com by December 09th.

1. Cluster profile

All fields are mandatory!

<table>
<thead>
<tr>
<th>Cluster Organisation:</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact Person:</td>
<td></td>
</tr>
<tr>
<td>Position/Title:</td>
<td></td>
</tr>
<tr>
<td>E-mail Contact Person:</td>
<td></td>
</tr>
<tr>
<td>Phone:</td>
<td></td>
</tr>
</tbody>
</table>

2. Overall quality of the event

Please score from 0 to 5 (being 0 the lowest value and 5 the highest value) the following aspects related to the overall quality of the event:

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Score (0-5)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality of the overall event content / agenda</td>
<td></td>
</tr>
<tr>
<td>Quality of the matchmaking sessions</td>
<td></td>
</tr>
<tr>
<td>Quality of the overall organisation</td>
<td></td>
</tr>
<tr>
<td>Quality of the facilities</td>
<td></td>
</tr>
<tr>
<td>Quality of the information provided to the participants</td>
<td></td>
</tr>
</tbody>
</table>

Please indicate below your suggestions to improve future cluster matchmaking events:

What European or international event (trade fair/conference) do you plan to attend in the next 10 months and would you propose us to organise a matchmaking mission at?

www.clustercollaboration.eu
What countries are you interested in collaborating with (outside EU)? Would the organisation of a matchmaking event related to these countries be helpful to you?

3. **Relevance of the event towards individual objectives**

Please score from 0 to 5 the following aspects related to the relevance of the event towards your individual objectives:

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Score (0-5)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vision and knowledge of new markets and technology trends</td>
<td></td>
</tr>
<tr>
<td>Knowledge of geographical market for cluster organisations / members</td>
<td></td>
</tr>
<tr>
<td>Signature of cooperation agreements between companies and/or laboratories within participating clusters/regions/countries</td>
<td></td>
</tr>
<tr>
<td>Development of new business activities</td>
<td></td>
</tr>
<tr>
<td>Increased visibility and market penetration: facilitate search for strategic alliances/partners</td>
<td></td>
</tr>
<tr>
<td>Accessing new research and innovation competences and developing concrete projects</td>
<td></td>
</tr>
</tbody>
</table>

4. **Impact of the event**

Please quantify the following aspects related to the impact of the event:

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of cooperation agreements/letters of intent your cluster has initiated or plans to establish with clusters/businesses/RDI actors/business network/facilitators met at the event</td>
<td></td>
</tr>
<tr>
<td>Number of clusters/businesses you plan to keep further contact with to establish cooperation</td>
<td></td>
</tr>
<tr>
<td>Number of collaborative project ideas that have emerged from the C2C meetings</td>
<td></td>
</tr>
</tbody>
</table>
Please provide information on the organisations you plan to keep further contact with to establish cooperation:

### Organisation 1

Cooperation initiated with the following organisation:

- [ ] European cluster
- [ ] European firm

**Organisation Name (or main activity if confidential):**

**Organisation Country:**

**Organisation web address (if available):**

**Type of cooperation (select one):**

- [ ] Research & Development
- [ ] Technology transfer
- [ ] Exports
- [ ] Imports
- [ ] Soft Landing services
- [ ] Staff Exchange
- [ ] Academic
- [ ] FDI: Inward/outward
- [ ] Other (specify)

Please briefly specify the cooperation objective/activity explored, agreed upon, initiated or established and indicate the specific actions/implementation steps you plan to undertake or have undertaken:

### Organisation 2

Cooperation initiated with the following organisation:

- [ ] European cluster
- [ ] European firm

**Organisation Name (or main activity if confidential):**

**Organisation Country:**

**Organisation web address (if available):**

**Type of cooperation (select one):**

- [ ] Research & Development
- [ ] Technology transfer
- [ ] Exports
- [ ] Imports
- [ ] Soft Landing services
- [ ] Staff Exchange
- [ ] Academic
- [ ] FDI: Inward/outward
- [ ] Other (specify)

Please briefly specify the cooperation objective/activity explored, agreed upon, initiated or established and indicate the specific actions/implementation steps you plan to undertake or have undertaken:
### Organisation 3

**Cooperation initiated with the following organisation:**
- ☐ European cluster
- ☐ European firm

**Organisation Name (or main activity if confidential):**

**Organisation Country:**

**Organisation web address (if available):**

**Type of cooperation (select one):**
- ☐ Research & Development
- ☐ Technology transfer
- ☐ Exports
- ☐ Imports
- ☐ Soft Landing services
- ☐ Staff Exchange
- ☐ Academic
- ☐ FDIs: Inward/outward
- ☐ Other (specify)

Please briefly specify the cooperation objective/activity explored, agreed upon, initiated or established and indicate the specific actions/implementation steps you plan to undertake or have undertaken:

### Organisation 4

**Cooperation initiated with the following organisation:**
- ☐ European cluster
- ☐ European firm

**Organisation Name (or main activity if confidential):**

**Organisation Country:**

**Organisation web address (if available):**

**Type of cooperation (select one):**
- ☐ Research & Development
- ☐ Technology transfer
- ☐ Exports
- ☐ Imports
- ☐ Soft Landing services
- ☐ Staff Exchange
- ☐ Academic
- ☐ FDIs: Inward/outward
- ☐ Other (specify)

Please briefly specify the cooperation objective/activity explored, agreed upon, initiated or established and indicate the specific actions/implementation steps you plan to undertake or have undertaken:
### Organisation 5

Cooperation initiated with the following organisation:
- [ ] European cluster
- [ ] European firm

Organisation Name (or main activity if confidential):

Organisation Country:

Organisation web address (if available):

**Type of cooperation (select one):**
- [ ] Research & Development
- [ ] Technology transfer
- [ ] Exports
- [ ] Imports
- [ ] Soft Landing services

- [ ] Staff Exchange
- [ ] Academic
- [ ] FDI: Inward/outward
- [ ] Other (specify)

Please briefly specify the cooperation objective/activity explored, agreed upon, initiated or established and indicate the specific actions/implementation steps you plan to undertake or have undertaken:

### Organisation 6

Cooperation initiated with the following organisation:
- [ ] European cluster
- [ ] European firm

Organisation Name (or main activity if confidential):

Organisation Country:

Organisation web address (if available):

**Type of cooperation (select one):**
- [ ] Research & Development
- [ ] Technology transfer
- [ ] Exports
- [ ] Imports
- [ ] Soft Landing services

- [ ] Staff Exchange
- [ ] Academic
- [ ] FDI: Inward/outward
- [ ] Other (specify)

Please briefly specify the cooperation objective/activity explored, agreed upon, initiated or established and indicate the specific actions/implementation steps you plan to undertake or have undertaken:
## Organisation 7

Cooperation initiated with the following organisation:
- [ ] European cluster
- [ ] European firm

Organisation Name (or main activity if confidential):

Organisation Country:

Organisation web address (if available):

Type of cooperation (select one):
- [ ] Research & Development
- [ ] Technology transfer
- [ ] Exports
- [ ] Imports
- [ ] Soft Landing services
- [ ] Staff Exchange
- [ ] Academic
- [ ] FDIs: Inward/outward
- [ ] Other (specify)

Please briefly specify the cooperation objective/activity explored, agreed upon, initiated or established and indicate the specific actions/implementation steps you plan to undertake or have undertaken:

## Organisation 8

Cooperation initiated with the following organisation:
- [ ] European cluster
- [ ] European firm

Organisation Name (or main activity if confidential):

Organisation Country:

Organisation web address (if available):

Type of cooperation (select one):
- [ ] Research & Development
- [ ] Technology transfer
- [ ] Exports
- [ ] Imports
- [ ] Soft Landing services
- [ ] Staff Exchange
- [ ] Academic
- [ ] FDIs: Inward/outward
- [ ] Other (specify)

Please briefly specify the cooperation objective/activity explored, agreed upon, initiated or established and indicate the specific actions/implementation steps you plan to undertake or have undertaken:
### Organisation 9

Cooperation initiated with the following organisation:
- □ European cluster
- □ European firm

Organisation Name (or main activity if confidential):

Organisation Country:

Organisation web address (if available):

Type of cooperation (select one):
- ☐ Research & Development
- ☐ Technology transfer
- ☐ Exports
- ☐ Imports
- ☐ Soft Landing services
- ☐ Staff Exchange
- ☐ Academic
- ☐ FDI: Inward/outward
- ☐ Other (specify)

Please briefly specify the cooperation objective/activity explored, agreed upon, initiated or established and indicate the specific actions/implementation steps you plan to undertake or have undertaken:

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### Organisation 10

Cooperation initiated with the following organisation:
- □ European cluster
- □ European firm

Organisation Name (or main activity if confidential):

Organisation Country:

Organisation web address (if available):

Type of cooperation (select one):
- ☐ Research & Development
- ☐ Technology transfer
- ☐ Exports
- ☐ Imports
- ☐ Soft Landing services
- ☐ Staff Exchange
- ☐ Academic
- ☐ FDI: Inward/outward
- ☐ Other (specify)

Please briefly specify the cooperation objective/activity explored, agreed upon, initiated or established and indicate the specific actions/implementation steps you plan to undertake or have undertaken: