



Global Outreach



Foundation for MSME Clusters (FMC)

www.fmc.org.in,

www.clusterobservatory.in

Work in more than **10 Countries** over **150 Clusters**

Our Clients

Global Projects

International Finance Corporation
 GOIC
 International Labour Organization
 Schweizerische Eidgenossenschaft / Confédération suisse / Confederazione Svizzera / Confederaziun svizra / Swiss Agency for Development and Cooperation SDC
 UNIDO
 giz
 UNDP
 CII
 SIDBI
 FICCI
 Indian Institute of Corporate Affairs
 सत्यमेव जयते

Training



Areas

- Designed and implemented customized Training Programmes for
- ▶ Policy Makers
 - ▶ Cluster Development Agents (CDA)
 - ▶ Providers for Business Development Solutions
 - ▶ Business Membership Organizations

Organized

- ▶ Cluster development training programme for policy makers in Ethiopia, International Labour Organization
- ▶ Conducted CDA training programme in Montenegro
- ▶ Organised South Africa Agri Academy Training programme, UNIDO
- ▶ Conducted training programme in Arthur Lok Jack University, Trinidad & Tobago, West Indies
- ▶ Program Regionale Wirtschaftsentwicklung 'Green Belt' Siem Reap Provinz, GIZ
- ▶ Organised training programmes for CDAs for Iran University of Industries and Mines

"The training was very much appreciated in content and methodology by the participants. As a client let me also state that I am satisfied with how you conducted the training and it met our expectations. I am of the opinion that the training has achieved its objectives."
 - Mr. Shumet (ILO-Program Manager Edible Oil Value Chain Enhancement Joint Program)

Research



Work Done

- ▶ Supported Govt. of Montenegro to design a cluster policy framework and an implementable action plan.
- ▶ Designed a National Cluster Initiative for Agriculture clusters in South Africa
- ▶ Reviewed and assisted preparation of Diagnostic Study Reports in ISIPO (Iran)
- ▶ Prepared a strategic plan for agricultural clusters in local value chains for GIZ in Vietnam.
- ▶ Designing of a suitable Methodology and Mapping of light engineering clusters in Bangladesh for International Finance Corporation.
- ▶ Provided assistance in local economic development, for South Africa Agri Academy in I Lembe region, UNIDO



Areas

- Designing cluster policy framework ◀
- Diagnostic study reports ◀
- Twinning of clusters ◀
- Strategic plans for value chain promotion ◀
- Branding ◀
- Monitoring & Evaluation ◀
- Methodology for mapping of clusters ◀

Implementation

Activities

- ▶ Provided technical support to Beer brewing cluster in Burkina Faso (West Africa), UNIDO
- ▶ Reviewed on-going cluster initiatives in Iran and Pakistan and suggested revised strategy
- ▶ Provided technical advice and coordination to support cluster initiatives in Ethiopia and Uganda.



Achievements

- ▶ Energy savings done for over 300 units leading to a savings of 10K tones of CO2 yearly
- ▶ Strengthened over 100 industry associations
- ▶ Created a difference through productivity increase and/or enhanced market of over – MSMEs directly and – MSMEs indirectly

Multi-Disciplinary Team

MANAGEMENT

ECONOMICS

FINANCE

SOcial **W**ORK

ENGINEERING

TECHNOLOGY



more than... **190**

*work years of
MSME experience*

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