

EU Cluster Participants Booklet

European Cluster Matchmaking Event 2018



Matchmaking Event promoting EU cluster-to-cluster partnerships organised by the European Cluster Collaboration Platform. This event is supported by the European Commission, DG Internal Market, Industry, Entrepreneurship and SMEs and EASME.

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This mission is designed to support clusters as internationalisation support organisations for research institutions and companies, notably SMEs, in their mission to open up new markets and provide first relevant contacts to their members.

As part of a strategy aimed at promoting cluster internationalisation for the benefit of European SMEs, the Directorate-General for Internal Market, Industry, Entrepreneurship and SMEs of the European Commission (DG GROWTH) supports international cluster cooperation notably through the European Cluster Collaboration Platform, funded under the EU COSME Programme.

The European Cluster Collaboration Platform (ECCP) provides a wide range of information and services to facilitate the interaction between more than 570 clusters not only within Europe but also with third countries.

The ECCP facilitates also the organisation of international cluster matchmaking events held in Europe as well as in third countries. The organisation of specific matchmaking events is carried out in support of cluster organisations in their efforts to develop partnerships and business cooperation in European and global markets, for the benefit of their members. These matchmaking events seek to prepare the ground for practical cluster cooperation across borders and to make a more strategic use of transnational cluster cooperation.

The organisation of this matchmaking event is facilitated by the ECCP consortium led by inno TSD (France)









Content displayed on the following slides is based on the description provided by each cluster participant; the ECCP cannot be held responsible for its correctness.



118 CLUSTERS

BELGIUM:

DSP Valley

Flanders' Maritime Cluster

Flam3D

Flux50

TWIST

BULGARIA:

Cluster Sofia Knowledge City

CZECH REPUBLIC:

Nanoprogress z. s.

DENMARK:

Danish Sound Network

FRANCE:

ALPHA – Route des Lasers & des Hyperfréquences

ARIA NORMANDY

AQUIMER

Cap Digital

CAPENERGIES – THE ENERGY TRANSITION CLUSTER

CLUSTER MONTAGNE

EMC2

GENOPOLE

HAUTS-DE-FRANCE AUTOMOTIVE CLUSTER

ID2Santé

i-Trans – land transportation competitiveness cluster LYONBIOPOLE

Photonics cluster OPTITEC

PLASTIPOLIS

POLE AVENIA Geoscience Innovation Valley

Pole Media Grand Paris

SYSTEMATIC PARIS REGION

VEGEPOLYS VITAGORA

GERMANY:

BalticNet-PlasmaTec – the network for plasma technologies

BTS Rail Saxony

Niedersachsen Aviation

GREAT BRITAIN:

Cambridge Cleantech

Rail Alliance

GREECE:

si-Cluster/Corallia

HUNGARY:

ArchEnerg Cluster

Cluster of Applied Earth Sciences

INNOSKART ICT Cluster

OMNIPACK First Hungarian Cluster of Packaging Technology

IRELAND

Geoscience Ireland

ITALY:

bioPmed – Piemonte Healthcare Cluster

Cluster Marche Manufacturing

D.I.D. Technological cluster for interiors & design

DITECFER

LOMBARDIA AEROSPACE CLUSTER

Maritime Technology Cluster FVG

OTIR2020 - TUSCANY FASHION CLUSTER

Fondazione Torino Wireless

Cluster Smart Cities & Communities - Lombardia

LITHUANIA:

Association Užupis Creative Cluster

Laser and Engineering Technologies Cluster

Lithuanian Photovoltaics Technology Cluster

SMART Food ClusterCoordinator: Lithuanian Food

Exporters Association

SMARTTA / Smart Technologies Cluster

Vilnius Film Cluster

THE NETHERLANDS:

Health Valley Netherlands

Sports & Technology

Water Alliance/WaterCampus Leeuwarden

NORWAY:

GCE NODE

GCE Subsea (Global Centre of Subsea Expertise)

Commission

IKT Telemark

Kongsberg Cluster

Media City Bergen



POLAND:

WSCHODNI KLASTER ICT/EASTERN CLUSTER ICT

PORTUGAL:

Cluster Habitat Sustentável

Cluster Têxtil: Tecnologia e Moda

MOBINOV – Portuguese Automotive Cluster

Portuguese National ICT Cluster

ROMANIA:

bioROne- The Biotech Cluster in Romania

Cluj IT Cluster

iTech Transilvania Cluster by ARIES T

ROVEST Cluster

TRANSYLVANIA ENERGY CLUSTER TREC

Transylvanian Furniture Cluster

Transylvanian Mechanical Engineering Cluster – TMEC

SERBIA:

Serbian Automotive Cluster – AC Serbia

SCOTLAND:

Aberdeen Renewable Energy Group (AREG)

SLOVENIA:

Slovenian Innovation Hub European Economic Interest

Grouping

SLOVENSKI GRADBENI GROZD

TECES, Energy Efficiency and Energy Conversion Cluster

SPAIN:

AEI TÈXTILS

AIN Industrial Transformation cluster

AMEC - Association of the Internationalized industrial

companies

ASINCAR Agrifood Cluster

AVAESEN The Valencian Region Renewable Energy Cluster

Basque Energy Cluster

CAAR Cluster de Automoción de Aragón

CATALAN WATER PARTNERSHIP

Centro Tecnológico Ainia

CLUSTER CALZADO INNOVACIÓN (CCI)
Cluster de l'Energia Eficient de Catalunya

CLÚSTER DIGITAL DE CATALUNYA

Cluster of and Plastic Innovative Companies from the Toy Valley

regionMetal

Cluster of Metal Industry in Asturias

Corporación Tecnológica de Andalucía (CTA)

ENERGY CLUSTER OF EXTREMADURA

GAIA – Association of Knowledge and Applied

Technologies from the Basque Country

HABITAT CLUSTER BARCELONA

Home and contract furnishings

IDiA

INDESCAT

INNOVI – Catalan wine cluster

MAFEX- SPANISH RAILWAY ASSOCIATION Metalndustry4. Advanced Manufacturing

PACKAGING CLUSTER

Solartys

Valencian Metal Mechanic Cluster AEI VALMETAL 7INNAF-Cluster for the efficient use of water

SWEDEN:

Fiber Optic Valley

Media Evolution

NetPort Energy Cluster

OffshoreVäst

Sustainable Business Hub

NETWORK:

International Cleantech Network

SUPPORT INITIATIVES:

BUSINESS BEYOND BORDERS

China IPR SME Helpdesk

EU Gateway | Business Avenues

EU-Japan Centre for Industrial Cooperation

EU SME Centre China

Latin America IPR SME Helpdesk

South-East Asia IPR SME Helpdesk









DSP Valley



Belgium

Year of creation: 1996

N° of members: 120 +

• Sector of activity: Smart Electronic Systems

• Cluster mission:

The mission of the DSP Valley cluster organization is to improve the competitiveness and to accelerate the growth of the Smart Systems spearhead cluster by setting up activities and services that support the cluster in:

- 1. Building emerging and cross-disciplinary value chains
- 2. Getting access to the international and global market
- 3. Getting access to the required resources: i.e. state of the art technology and competences or public and private funding
- Participation objectives:

Extending our network across the borders and to develop partnerships leading to valuable services for our members.



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Flanders' Maritime Cluster



Belgium

Year of creation: 2010

N° of members: 120

- Sector of activity: coastal protection, offshore renewable energy and marine aquaculture
- Cluster mission: Encourage Flemish companies to develop, demonstrate and market innovative solutions for sustainable coastal and ocean management
- **Participation objectives**: join H2020 partnerships:
 - Sustainable harvesting of marine biological resources (LC-BG-03-2018)
 - Sustainable European aquaculture 4.0: nutrition and breeding (DT-BG-04-2018-2019)
 - Multi-use of the marine space, offshore and near-shore: pilot demonstrators (BG-05-2019)
 - Advanced 5G validation trials across multiple vertical industries (ICT19-2019)



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Flam3D



Belgium

Year of creation: 2015

• N° of members: 70+

• Sector of activity: Additive Manufacturing / 3D-printing

• Cluster mission: to connect & create (Business)

• Participation objectives: finding partners for the creation of business













Flux50



Belgium

Year of creation: 2017

• N° of members: 125

• Sector of activity: energy, ICT, building sector

- Cluster mission: Making of Flanders an internationally competitive Smart Energy Region. Flux50 aims to enhance the international competitiveness of the Flemish smart energy industry. Our organization helps Flemish companies from different sectors (energy, IT & building) seize the economic opportunities inherent in the ongoing transition towards a sustainable, clean energy system. Flux50 also facilitates collaboration between Flemish companies, research institutions and policymakers. Flux50 helps Flemish players bring innovative and fully integrated energy products and services to three segments of the international market: 1) energy-efficient industry, 2) sustainable communities and cities & 3) smart homes.
- Participation objectives: Explore cooperation opportunities with other clusters in the EU learn from other clusters give visibility to the assest of our Flemish companies.

















Belgium

Year of creation: 2007

• N° of members: 100

- Sector of activity: Audiovisual and multimedia content and technologies
- Cluster mission: Enhancing the creation of narrative and technological IP in the fields of immersive and interactive contents and technologies
- Participation objectives: Finding new partners in order to enlarge our "global content alliance" consortium dedicated to « renewing the live experience of fans/spectators in sports and live entertainment thanks to new innovative, interactive, and immersive content formats, services and technologies".



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Cluster Sofia Knowledge City



Bulgaria

Year of creation: 2017

• N° of members: 26

- Sector of activity: The priority area of activity is fostering the creation of products, services and technologies for the knowledge economy: software, information and intelligent business process management systems, IoT/IoE, Big Data, Cloud technologies; smart networks, mobile and semantic technologies; 3D digitization, virtual and augmented reality, digitization of cultural and historical heritage, games with advertising, marketing, educational and serious games, e-learning (open courses and content), audiovisual forms (films, TV, video games and multimedia), digital repositories, digital media, virtual display of art, socialization of cultural and historical heritage, metadata and search systems, serious games, etc.
- Cluster mission: Cluster Sofia Knowledge City is aiming to be the initiator and participant in the process of transforming Sofia from a traditional administrative capital into a smart city that builds and maintains a sustainable high quality of life and good governance by supporting the development of business based on innovation and knowledge. Its mission is to bring together the business of the intensive sectors of knowledge with those of the municipality, the scientific, development, educational and financial organizations for realization of the concept through the implementation of the Strategy for Smart Specialization of Sofia.
- Participation objectives: Looking for potential partnerships for the participation in the European Strategic Cluster Partnerships for Smart Specialisation Investments as well as other actions including exchange of know-how and experience in cluster management.



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Nanoprogress z. s.



Czech Republic

Year of creation: 2010

N° of members: 41

Sector of activity: Nanotechnology

Cluster mission: Engage in collaboration, innovate in Nanotechnology

Participation objectives: Networking, knowledge sharing, to strengthen personal relations



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Danish Sound Network



Denmark

Year of creation: 2009

• N° of members: +300

• Sector of activity: Sound and ICT

- Cluster mission: Danish Sound Network stimulates growth by branding the Danish Sound ecosystem, connecting professionals, and initiating innovative activities across research and business areas.
- Participation objectives: To search for new cluster-to-cluster collaboration and project partnerships





www.danishsound.org









ALPHA – Route des Lasers & des Hyperfréquences (ALPHA-RLH)





Year of creation: 2017

N° of members: 253

Sector of activity: Photonics & Microwave technologies

- Cluster mission: ALPHA-RLH works with laboratories, technology transfer / in-service training centers, companies and investors in setting up, evaluating and accompany for funding innovative projects. It also provides support to SME members internationalizing and exporting to global markets.
- Participation objectives: Establish new linkages and collaborative actions with other European clusters



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ARIA NORMANDY



• Year of creation: 2006

• N° of members: 100

- Sector of activity: Automotive, Industry / Mobility, industrial production lines and tools, and R&D (products and processes)
- Cluster mission: ARIA is focused on Automotive Industry, including the Smart Industry, i.e. new technologies increasing the competiveness of our competitive industry. The Internet of Things, robotics, automation, big data management and Additive Fabrication (3D printing) are in our innovation strategy. Electrical cars, autonomous & connected cars are also our innovation priorities. ARIA Normandy has an important experience in the automotive sector and is developing in other industrial sectors (for these SME), based on our cluster strengths and skills, e.g. high productivity and high quality industrial means in a context of important competiveness. Our important experience in the automotive sector is fully adaptable to other business sectors.
- Participation objectives
 - Find additional partners for ARIA's projects or also integrate a valuable project coming from other clusters.
 - Find partners to help get a local market point of view and experience, and carry on the business approach in other countries



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AQUIMER



Year of creation: 1999

• N° of members: 123 members

- Sector of activity: Aquaculture, Fishing and Fishing Products, Food Processing and Manufacturing, Valorization of co-products
- Cluster mission: AQUIMER helps agro food industry to respond to the increasing seafood demand in the condition of the depleting resources. By boosting innovation throughout the value chain, AQUIMER's goal is to foster the competitiveness of the companies and put the aquatic products in the heart of the food of the future.
- Participation objectives: Aquimer's aim is to meet new partners to collaborate in European projects under Horizon 2020 (Blue Growth, Sustainable Food Security...), COSME, INTERREG and the Bio-Based Industries Joint-Undertaking.













CAP DIGITAL



France

Year of creation: 2006

N° of members: 1000+

- Sector of activity: Digital content and services (Culture & Media, Data & AI, Industry & Service, Smart Environment, Education, Health)
- Cluster mission: to promote competitiveness within the digital industry and to provide our members with essential information, networks, and resources to reach their business and R&D goals, including ongoing competitive intelligence, training, partnerships, funding solutions, business support, etc.
- Participation objectives: to find partners to set up European projects.



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Capenergies CAPENERGIES - THE ENERGY TRANSITION **CLUSTER**



France

Year of creation: 2007

N° of members: 514

- Sector of activity: Low-carbon energy production, smart energy management and energy efficiency.
- Cluster mission: Capenergies' goal is to promote sustainable business growth and job creation in the energy transition sector by supporting its members to deliver new ideas, products and services to market. At national level, the Cluster is renowned for its unique expertise in insular energy systems and leading position in the large scale deployment of smart grid solutions thanks to its participation in the driving seat of the Flexgrid Programme (http://www.flexgrid.fr/) and the partnership on smart grids of the S3P Energy.
- Participation objectives: Finding suitable partners interested in submitting project proposals in H2020-INNOSUP-01-2018, COSME Cluster Excellence Programme 2018, as well as INTERREG Europe/MED/Alpine Space.



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CLUSTER MONTAGNE



Year of creation: 2012

• N° of members: 209

- Sector of activity: Mountain development (winter and summer tourism infrastructures, natural hazards, urban planning and architecture, environment, public policies)
- Cluster mission: Cluster Montagne represents and promotes, throughout the world, French know-how for sustainable mountain tourism development. Our services are: market intelligence, business matchmaking, business development, innovation development, start-up emergence and business promotion.
- Participation objectives:
 - Identify institutional partners to
 - Find solutions to the evolution of mountain tourism (climatic, societal changes...) by answering major issues: Sustainability, NTIC, Security, Cooperation, Accessibility, Entertainment and Performance
 - Create new value chains and business models in, and between mountain activities
 - Identify territories to
 - Create and develop collaboration in the alpine bow (business trip, BtoB meetings, innovation programs...)
 - Join the Cluster Montagne Network of mountain pilot sites
 - Work on commun labelisation on ski resort (flocon vert)



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France

Year of creation: 2005

• N° of members: 370

Sector of activity: Advanced Manufacturing

- Cluster mission: EMC2 is a French competitiveness cluster operating in the Pays de la Loire and Brittany regions on Advanced Manufacturing Technologies. EMC2 is also referenced as a European Digital Innovation Hub (DIH). The association gathers all the actors of innovation around key markets and technologies to foster the emergence of collaborative R&D projects. The aim is to reinforce the innovation territorial ecosystem by structuring 4 sectors: Energy, Aeronautics, shipbuilding and ground transportation in a common and transversal approach: the advanced manufacturing technologies. The vision of the cluster is to promote business development through collaborative innovation, building an innovation path mixing skills, markets and technologies to make innovation R&D projects emerge.
- Participation objectives: Collaboration in our sectors of activity, Interclusturing projects for Advanced Manufacturing, Factory of the Future, Industry and Innovation, Energy efficiency of processes, Operator of the future, DIH and Smart manufacturing.
- Interest for ESCP S3, DIH and INNOSUP projects.



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GENOPOLE



Year of creation: 1998

• N° of members: 105

• Sector of activity: Biotechnology

- Cluster mission: Promote innovation and development of biotech industry by creating or attracting innovative companies and providing support SMEs development and real estate solutions. Structure and oversee a genomics and post-genomics research hub. Create, develop and operate high technological platform offers and make them accessible to the laboratories and companies. Reinforce a life science teaching and training cluster, in collaboration with the University . Stimulate cross-fertilization between skills on the campus. Contribute to the societal debate on ethical issues raised by human genome research and biotechnology development.
- Participation objectives: Genopole wants to develop establish synergies with partner clusters:
 for cross-fertilization on strategic focuses as genomic, personalized medicine, cell and gene therapy, synthetic biology, bioinformatics,
 to generate mutual improvment of european innovation and accompaniment ecosystem for the emergence and growth of biotech companies,
 - to establish a transnational and interdisciplinary Synthetic Biology Innovation Hub in order to consolidate synthetic biology potential in NWÉ through the INTERREG VB programme.



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PÔLE HAUTS-DE-FRANCE AUTOMOTIVE CLUSTER



France

Year of creation: 2011

N° of members: 180

Sector of activity: Automotive

- Cluster mission: Develop companies' competitivity through five scopes: Internationalisation, Innovation, Competitivity, Financing, Employment & Competencies
- Participation objectives:
- Find partners for European projects (Interreg Europe, H2020) in the fields of Automotive, Energy, CO² reduction, Materials, Design
- Develop our European network
- Promote companies' products



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ID2Santé



France

• Year of creation: 1985

• N° of members: 120

- Sector of activity: e-health (telemedicine, assisted living...), medical technologies (diagnostics, medical imaging, computer assisted surgery...), pharma & biotech (new therapeutics), health & nutrition
- Cluster mission: Support the health sector in Bretagne, France
- → Support to local stakeholders (in particular to SMEs) from the concept through to the end product or service approved for the health market
- → Research into R&D partners and funding
- → Technical and regulatory expertise
- ID2Santé has been entrusted by the regional authority will leading the « health and well-being » strategic area within the RIS3
- Participation objectives: Match with other clusters to build up cross-fertilisation projects to reinforce the health sector and to support SMEs













I-Trans i-Trans – land transportation competitiveness cluster



France

- Year of creation: 2005
- N° of members: 117 private companies, research institutes and universities
- Sector of activity: Land Transportation: railway, automotive, freight, mobility
- Cluster mission: Increase the competitiveness of the French industry by promoting and supporting joint innovation projects in the sectors mentioned above. Strengthen the links between research and industry. Boost opportunities of partnerships between entities
- Participation objectives: find opportunities of cooperation outside Europe to develop our members'activities, especially in China, India and South Africa, Latin America



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LYONBIOPOLE



France

Year of creation: 2005

N° of members: 208

• Sector of activity: Healht, life sciences and medical technologies

- Cluster mission: Support the emergence of collaborative R&D programs, Support SMEs in the creation of strategic partnerships, access to financing, expertise and training, promote the internationalization of SMEs and the international influence of the region's ecosystem, provide access to facility and a favorable environment for innovation.
- Participation objectives: find partners on a cross-sectoral approaches for H2020 proposals, Innosup and COSME programmes.



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Photonics cluster OPTITEC



France

Year of creation: 2000

• N° of members: 220

• Sector of activity: Photonics & Imaging

- **Cluster mission:** OPTITEC's mission on the regional/national level is to foster and promote activities of the photonics sector in the south of France and to strengthen the synergies between its stakeholders (research, higher education and industry sectors).
- On the European level OPTITEC fosters the participation of its members in various EU research and development programmes, notably in Horizon 2020. In order to enhance the visibility and competitiveness of its members it facilitates the interaction with the European partners. In 2014 OPTITEC consolidated its offer of services linked to European R&D programmes by appointing a full-time European representative based in Brussels.
- Participation objectives: OPTITEC is looking for partnerships with clusters from various end-user sectors interested in photonics technologies such as defence, aerospace, automotive, transport, agriculture, health technologies, energy, environment... Preferably our future partners and their members are actively participating in the Horizon 2020 programme.



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POLE AVENIA Geoscience Innovation Valley



France

Year of creation: 2010

N° of members: 175

- Sector of activity: Energy from the subsurface (upstream Oil & Gas, deep geothermal, geological energy & CO2 storage)
- Cluster mission: POLE AVENIA's mission is to stimulate innovation and initiate collaborative R&D and industrialization projects between academia & industry & to help its members grow and get more competitive, in order to create economic value & employment
- Participation objectives: Explore cross-sectorial collaboration opportunities with other industrial sectors such as WATER, ENVIRONMENT, EARTH OBSERVATION, DIGITAL, MATERIALS, etc. POLE AVENIA is the coordinator of a new ESCP-4i called GEO-ENERGY EUROPE and aims at building cross-sectorial partnership agremment(s) within the next 2 years. POLE AVENIA will be more specifically seeking B2B meetings with clusters involved in WATER management, tratment, etc. to prepare the conference program of its upcoming GEO-ENERGY DAYS in Pau, July 3-5, 2018, which will focus on WATER in the geo-energy industries.



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Pole Media Grand Paris



France

Year of creation: 2002

• N° of members: 120

Sector of activity: Digital Media

- Cluster mission: to facilitate the digital transformation of the media industry. In the era of digital convergence, our strategy is to accompany the SMEs towards the new digital Media and Entertainment markets.
- Participation objectives: meeting european partners involved in digital technologies or software; adressing Sport or Live Entertainment markets



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PLASTIPOLIS



France

Year of creation: 2005

N° of members: 400

Sector of activity: Plastics & Composites

Cluster mission:

- Stimulation of innovation within the plastics and composites industry by connecting technologies and business applications
- Support of small and medium companies for new technology and business developments
- Improvement of the cooperations between industrial and academic entities with establishment of specific partnerships or development projects

Experiences in international cooperations:

- Intercluster projects to develop benchmarking and to share best practices in the management of material and manufacturing focused clusters (Clusterplast, Alpalstics, Materialix
- Agreements with international clusters (e.g. USA, Japan) to support business development of SMEs



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SYSTEMATIC PARIS REGION



France

Year of creation: 2005

• N° of members: 800

- Sector of activity: CPS; IoT; Open Source; AI; Big Data; Modelling/Simulation; HPC; Digital Infrastructure; Digital Trust/Cybersecurity
- Cluster mission:
- 1- connecting stakeholders from software, digital and industry, and boosts digital transformation through collaborative projects
- 2- accelerating the Start-ups/Scale-ups growth
- 3- facilitating networking and business sourcing
- Participation objectives:
- 1- Establishing new contacts and partnerships with European clusters
- 2- Building consortia and applying for calls for proposal (Cosme, H2020 and Interreg Europe)
- 3- Strengthening our SMEs /Start-ups to meet their peers for collaboration



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VEGEPOLYS



France

Year of creation: 2005

• N° of members: 420

• Sector of activity: Agriculture – Plant production

• Cluster mission: To be one To be one of the world's leading clusters for the production of environmentally friendly and health friendly plants.

• Participation objectives: Find some partners for COSME and H2020 projects to develop collaborative projects and exchanges between countries



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VITAGORA



France

Year of creation: 2005

N° of members: 373

• Sector of activity: Human Food&Drink, Animal Feed

• Cluster mission: Foster economic growth through innovation and target high-value food markets in France and abroad

- Participation objectives:
 - To develop our European network, including in complementary sectors of activity and new technologies, to create synergies as part of Vitagora's strategy for internationalisation.
 - To share and learn good practices on internationalisation
 - To identify potential partners for H2020 projects
 - To introduce ToasterLAB, the business acceleration programme dedicated to AgTech and FoodTech startups



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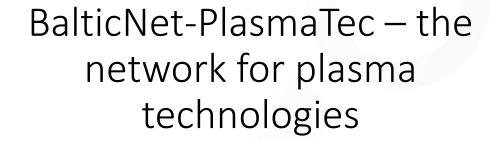


www.vitagora.com













- Year of creation: 2006
- Sector of activity: R&D&I and application of plasma technologies
- Cluster mission: By cross-sectoral cooperation the research, development and innovation (R&D&I) for plasma based technologies and application should be accelerated especially addressing future challenges like environment protection, energy saving and storage, medicine, smart packaging etc.
- Participation objectives: We are looking for project and cooperation partners interested in cross-sectoral cooperation in industry, environment protection and medicine.





www.balticnet-plasmatec.org









BTS Rail Saxony



Germany

• Year of creation: 2006

N° of members: 58

• Sector of activity: Rail Industry

- Cluster mission: Promoting the innovation and business development and intra- and cross-industry relationships especially of our SME members
- Participation objectives: Find intra- or cross-industry partners for R&D collaboration, technology transfer or foreign trade



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Niedersachsen Aviation



Germany

- Year of creation: 2008
- N° of members: 250 aerospace companies are located in Niedersachsen, 52 research institutions and several public administrative bodies
- Sector of activity: Aerospace
- Cluster mission: Initiated by the state of Niedersachsen, Niedersachsen Aviation was formed to connect aerospace companies and provide a platform for exchange, cooperation and information. We enhance the competitiveness of the aerospace sector and provide support for businesses, research and institutions. We ensure effective collaboration between economy, science and politics.
- Participation objectives: Best practice exchange, mutual learning, cross sectoral networking, initiation of cooperation projects



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Cambridge Cleantech



Great Britain

Year of creation: 2011

N° of members: 300+

- Sector of activity: Cleantech energy, water, waste and environment
- Cluster mission: To establish Cambridge and the UK as International leaders in cleantech and as hubs for European and International cleantech innovation.
- Participation objectives: Meet other clusters, particularly in Cleantech, Smart Cities and Smart Buildings with a view to creating partnership and collaboration opportunities.



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Rail Alliance



Great Britain

Year of creation: 2008

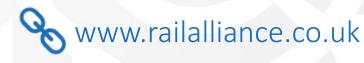
N° of members: 350+

Sector of activity: Rail

- Cluster mission: As the GB rail sector's largest, dedicated B2B networking organisation, the Rail Alliance is all about bringing customers, suppliers and supply chain opportunities together. It is a membership organisation that sits at the very heart of the rail supply chain, promoting diversification, enhancing competitiveness whilst encouraging innovation and recognising ingenuity.
- Participation objectives: Staging of High Quality Networking Seminars (track, train, signalling, technology, systems and sub-systems); Route-to-Market Advice for classic rail, light rail, very light rail, high speed rail; Product Acceptance advice (track and train); Export and International Support; Membership and Promotion of the European Railway Clusters Initiative (www.eurailclusters.org); Training and Advice on Collaboration (to ISO 44001); Coordination of UK Testing & Trialling facilities for UK Rail Sector product development; Marketing Advice; Diversification advice & assistance for sectors looking to trade in rail (examples include: Advanced Manufacturing, Aerospace, Automotive, Marine, Nuclear, Oil&Gas)



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si-Cluster/Corallia



Greece

Year of creation: 2008

N° of members: 60+

- Sector of activity: Aerospace and in particular: aerospace electronics, onboard data systems, system software and control, RF systems/subsystems, electromagnetics technologies & techniques, materials & structures, robotics and automation, propulsion, satellites and ground station design and operation, telecommunications, remote sensing applications.
- Cluster mission: To showcase major cutting edge space technologies and applications currently being developed in Greece and attract high impact research, development and innovation business activities and investments.
- Participation objectives: To create new contacts with clusters of other sectors, to identify new partners for joint internationalization activities and collaboration of cluster members, to discuss concepts for common proposals and participation in consortia, to explore possibilities for a Cluster Ambassador Programme, and direct commercial agreements.



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www.si-cluster.gr









ArchEnerg Cluster



Hungary

Year of creation: 2007

• N° of members: 75

- Sector of activity: renewable energy, environmental technologies, green economy
- Cluster mission: Creating an economic and social model based on renewable energy sources and energy efficiency that moves green economy enterprises and society towards a more sustainable future.
- Participation objectives: Networking, clusters matchmaking, targeting clusters in the field of renewable energy and environmental technologies, etc



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www.archenerg.eu









Cluster of Applied Earth Sciences



Hungary

Year of creation: 2011

• N° of members: 26

• Sector of activity: Environmental and geosciences

• Cluster mission: Providing innovative, cutting edge solutions to earth science challenges in engineering, geoscience and environment

• Participation objectives: International business and professional network building, acquire best practices













INNOSKART ICT Cluster



- Year of creation: 2006
- N° of members: 80+
- Sector of activity: ICT, Digitalization
- Cluster mission: Become Digital Innovation Hub
- Participation objectives:
 - o meet clusters with project cooperation ideas from the fields of digitalization of industry,
 - o meet non-ict clusters with digitalization needs in the framework of cross-industrial cooperation













OMNIPACK First Hungarian Cluster of Packaging Technology



Hungary

Year of creation: 2003

N° of members: 25

Sector of activity: Packaging Industry

• Cluster mission: We are committed to the broader spread of biodegradable and environment friendly packaging materials.

• Participation objectives: Inquiring about current trends, networking



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http://www.omnipack.hu









Geoscience Ireland



Ireland

Year of creation: 2012

• N° of members: 34

- Sector of activity: Environmental Consultancy; Civil Engineering and Contracting; Geo-technical Engineering; Geological, Minerals and Mining; Water Services; Oil & Gas; Energy (Conventional and Renewable)
- Cluster mission: Geoscience Ireland (GI) is a cluster of over 30 companies, delivering collaborative expertise in water, minerals, environmental and infrastructure development to commercial clients in over 50 countries. The cluster is supported by two State Agencies: Geological Survey Ireland and Enterprise Ireland. Operating under a cluster dynamic, GI was founded on a belief of shared effort, collaboration, innovation, combined resources and stakeholder support. The overarching aims of GI are to develop the Irish geoscience SME sector through sharing knowledge and the networking effect, increasing Irelands ratio of project wins overseas through managed collaboration, investing in and delivering on R&D projects, and stimulating job growth and economic activity in the geoscience sector.
- Participation objectives: Geoscience Ireland wish to explore common areas of interest for cooperation with other international clusters and explore synergies in terms of sectoral, value chain and market focus.



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bioPmed - Piemonte Healthcare Cluster



- Year of creation: 2009
- N° of members: 84
- Sector of activity: Life Sciences and Healthcare
- Cluster mission: Implement an innovation ecosystem of international value in the field of life sciences and human health, capable of creating economic and social value and improving the quality of life of the citizens
- Participation objectives: develop new strategic partnerships in Europe (for EU Projects) and outside Europe (internationalisation)













Cluster Marche Manufacturing



Year of creation: 2013

• N° of members: 52

- Sector of activity: Sustainable Manufacturing
- Cluster mission: connecting the local production needs with the policies of our Region, the Marche, to support innovation, research and development of companies and all local stakeholders
- Participation objectives:
 - new partnership and consolidate the existing one;
 - networking opportunities and synergies;
 - facilitate the financial research process;
 - create action to make regional companies, especially sme's, aware of the need of adopting new technologies for growth



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D.I.D. Technological cluster for interiors & design



Italy

Year of creation: 2011

N° of members: 256

- Sector of activity: furniture, design, home interiors, Recreational Vehicles' Interiors, Yacht Interiors, creative industries
- Cluster mission: mediation between demand (sectoral companies manufacturing system) and offer of innovation (research world and technological experts), matchmaking and management of R&D/innovation/technological transfer processes
- Participation objectives: meeting potential partners, getting to know similar EU/non EU clusters focusing on the same sectors and topics, exchange on strategic vision and innovation roadmaps → build partnerships for EU cluster related calls (ECCP-S3, INNOSUP-01-2018, Erasmus+ calls with focus on needed competences ...



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www.distrettointerniedesign.it









DITECFER District for Rail Technologies, High Speed, Networks' Safety & Security



Italy

Year of creation: 2011

• N° of members: 130

• Sector of activity: Railway Technologies

- Cluster mission: Promoting collaborative R&D between members to improve Rail Supply industries' competitiveness; Promoting companies' internationalization as integrated supply-chain
- Participation objectives: For our « ESCP-4i PERES Promoting European Rail Excellence outSide EU » we aim to find (a) technical/business support for SMEs internationalization on markets beyond EU; (b) fields of technology/solutions to help our Rail Supply Industry create new value chains able to give answer to the international markets' demand













Fondazione Torino Wireless



- Year of creation: 2003
- N° of members: the regional ICT Cluster has +200 members (Large Companies, SMEs and R&D Centres) and the Italian Technology Cluster for Smart Communities has +110 members (Large Companies, SMEs, Research Centres, associations and Public Administrations)
- Sector of activity: ICT, Smart Cities and Communities
- Cluster mission: to lead the foremost Italian hi-tech district focused on ICT, to increase the competitiveness of the territory and to support the most promising companies in developing business strategies and research projects, boosting dialogue among research and innovation, business and finance, and other interested stakeholders.
- Participation objectives:
 - To find opportunities for collaboration for proposals within the INNOSUPs calls. As managers of 2 Clusters, we have a wide network of companies and have been supporting then for around 15 years through innovation and competitive related services.
 - To gain know-how about approaching new markets: automotive in USA and Canada, and Smart Cities -Mobility in China, Singapore.
 - To assess new opportunities regarding ICT as enabler of new industries and sectors and solutions for the smart cities and smart communities.





www.torinowireless.it









LOMBARDIA AEROSPACE CLUSTER



Italy

Year of creation: 2009

• N° of members: 85

• Sector of activity: Aerospace

- Cluster mission: The mission of the cluster is to support and expand aerospace industry excellence in Lombardy through the creation of a network of large firms, SMEs, knowledge system (which includes R&D institutions and universities) and institutional entities aiming to preserve the regional knowledge heritage. It aims to make for every company, especially for SMEs, the membership of the cluster a synonym of "excellence" in the field of technologies, products, industrial and customer services. The increase in company competitiveness occurs through the cluster's connections also at a European and international level. This may improve companies potential visibility and support SMEs in being present at all major international programs.
- Participation objectives: Improving contacts with european clusters both from aerospace both from other sectors, in order to share discussion and comparison with similar entities also about technological topics and future investments plans.



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www.aerospacelombardia.it









Maritime Technology Cluster FVG



Italy

- Year of creation: 2012
- N° of members: 47 shareholders and about 150 stakeholders
- Sector of activity: Maritime Technologies (ship & boatbuilding, maritime transport, offshore, leisure boating, logistics, shipping services)
- Cluster mission: link industries, SMEs and scientific institutions within a network of relationships finalized to develop Research, Innovation and Education projects, with the aim to enhance the competitiveness of the FVG region
- Participation objectives: finding collaborations with organizations and clusters active in maritime technologies sector and all complementary fields; identifying common development priorities; promoting the "ecosystem" of innovation of our Region, of the neighboring territories and Italy; sharing and transferring best practices and methodologies for clusters' growth; attracting investments



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OTIR2020 - TUSCANY FASHION CLUSTER



- Year of creation: 2011
- N° of members: 480
- Sector of activity: : Fashion Value Chain (Textile, Apparel, Leather goods, Tanning, Footwear, Jewelry, Accessories)
- Cluster mission: operational support in the innovation process and technology transfer in favor of local companies, providing technical assistance and support for business development, including training and internationalisation
- Participation objectives: Networking with other clusters, Scouting new innovation and internationalisation opportunities, Promote Cluster expertise



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www.tuscanyfashioncluster.it









Cluster Smart Cities & Communities - Lombardia



Italy

Year of creation: 2012

N° of members: 100

Sector of activity: Smart Cities & Communities

- Cluster mission: The Foundation Cluster Technologies for smart cities & communities Lombardy aims to bring together companies, research centers and the stakeholders who have the skills and resources to promote and facilitate research to support innovation, in order to design, develop and implement the most advanced technology solutions for the integrated management system of urban and metropolitan scale
- Participation objectives:

Expand the network with other industrial cluster

Exchange of expertise and discussions on the key issues on European Cluster Strategy

Participate in COSME Calls and Cluster programme



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www.clusterscclombardia.it









Association Užupis Creative Cluster



Lithuania

Year of creation: 2010

• No of members: 20

- Sector of activity: Cluster members there are companies operating in the Electronics, Telecommunications, Information Technology, Automatics and Robotics Sectors, as well as research and development institutions, education units, and business environment institutions. Important part of the Cluster's activities are common R&D projects, focused on development of ICT technologies, which have the greatest industrial and commercial potential.
- Cluster mission: to create and implement high added value national and international projects, technologies and solutions in the sectors of ICT, creative industries, cyber security and other, which would be able to compete in international markets, combining and developing the potential of Lithuania.
- Participation objectives: We are looking for partners in the following areas: Internationalization of clusters and cluster members operating in the ICT industry; Exchange of experience dedicated to continuous improvement of the cluster management and clusters' services delivered their members; Cooperation to support improvement of policies and regulatory frameworks affecting the innovation in the ICT industry.













LITEK Laser and Engineering Technologies Cluster



Lithuania

Year of creation: 2013

N° of members: 17

- Sector of activity: Photonics, Laser and Engineering Technologies
- Cluster mission: By working together in R&D activities, we develop world-class laser and engineering technologies
- Participation objectives: connect with medical and information and communications technology (ICT) clusters, find partners for cooperation in joint future projects who wants to learn and grow by helping each other.



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FETEK

Lithuanian Photovoltaics Technology Cluster



Lithuania

Year of creation: 2008

• N° of members: 34

- Sector of activity: Renewable Energy, Photovoltaics
- Cluster mission: Joint development, production and marketing of high added-value and quality photovoltaic products, solutions and services on national and international scale.
- Participation objectives: We are looking for project partners and new possible cooperation fields. Also we are looking for partners to resubmit proposal for INNOSUP "Cluster facilitated projects for new industrial value chains", project I2PRO "from idea to product: open innovation environment for renewable energy based operational autonomy".











LitMEA

EA SMART Food Cluster Coordinator: Lithuanian Food Exporters Association



Lithuania

Year of creation: 2013, October 1

• N° of members: 20+

• Sector of activity: Food processing and manufacturing

- Cluster mission: to help cluster members to enhance competitiveness in foreign markets, bringing together the capabilities of the companies, competencies and contacts.
- Participation objectives: finding partners for international cooperation in areas of joint projects, R&D activities and export.













SMARTTA / Smart Technologies Cluster



Lithuania

Year of creation: 2011

• N° of members: 10

- Sector of activity: Smart City, Smart Grid, Smart House, energy efficiency solutions
- Cluster mission: Our mission is to create globally competitive encouraging smart solutions. Solutions that enabling all organizations, every city, industries, businesses and consumers to have sustainable consumption and production.
- Participation objectives: Partnerships for participation on Horizon 2020 calls, based on Energy Efficiency, Renewables or on Cluster Excellence Management.



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Vilnius Film Cluster



Lithuania

Year of creation: 2008

• N° of members: 30

• Sector of activity: Film industry

• Participation objectives: Looking for partners and resources to extend number and scale of international projects.



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http://filmcluster.eu









Health Valley Netherlands



The Netherlands

- Year of creation: 2006
- N° of members: approx 225 members in SME, 4 Universities, 6 Universities Applied Sciences, 10 hospitals
- Sector of activity: Medical devices & Robotics, eHealth, Personalized Medicine
- Cluster mission: Health Valley boosts the innovation capabilities of Dutch companies and care providers by stimulating connections and cooperation. The Health Valley network organisation is thus contributing to the creation of robust activity and to the affordability, accessibility and quality of healthcare.
- Participation objectives: Finding new (project) partners, possible collaborations and possibilities to exchange knowledge, company/cluster visits and conferences.



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Sports and Technology

Sports & Technology



The Netherlands

Year of creation: 2005

N° of members: 150+

• Sector of activity: Innovation in sports and vitality

- Cluster mission: "We are building a vital & active society and generate economic and social impact with technology and open innovation as an engine, building on the strength of the Brainport Eindhoven region"
- Participation objectives:

Create cross-overs to areas e.g. ICT, sensors, built environment, smart city, in topics as

- 1. Smart Sport Wearables (quantified self) ICT4Self: To test modern ICT-embedded sport goods in regional environments with different cultural experiences (GPS tracking wearables, sport monitoring goods, use of ICT for product testing)
- 2. Smart Sport environment and IoT (quantified environment)- ICT4Env: Smart sport environment helps monitor sport performances and provides feedback to sport service providers
- 3. Healthy active lifestyle Sport4Vitality: Monitoring of healthy sport practices as the possibility to mobilise sport goods and services to bring vitality through business development.



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www.sportsandtechnology.com









Water Alliance/ Water Campus Leeuwarden





The Netherlands

Year of creation: 2009

• N° of members: 100 (WaterCampus 200)

Sector of activity: Water Technology

• Cluster mission: Water Alliance promotes employment by turning innovative water technology into sustainable economic growth.

• Participation objectives: Meeting clusters of various economic sectors, to promote cross-sectorial and interregional collaboration. Finding endusers with water problems, which innovative SMEs can solve. Supporting industrial modernisation, economic growth and enhancing competitiveness with innovative water technologies.



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https://wateralliance.nl/









GCE NODE



Norway

Year of creation: 2006

• N° of members: Over 90 participants

• Sector of activity: Maritim sector

- Cluster mission: Our goals are to secure competitiveness, enhance the development of new products and services, and transfer knowledge and technology to new markets in a sustainable way.
- Participation objectives: Building competency and R&D cooperation with national and international partners.



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GCE Subsea (Global Centre of Subsea Expertise)



Norway

Year of creation: 2006

• N° of members: 110

- Sector of activity: subsea technology, offshore renewables, aquaculture, deep sea mining
- Cluster mission: GCE Subsea strengthens innovation and internationalisation of the Norwegian subsea cluster
- Participation objectives: Innosup partnerships, offshore renewables and aquaculture consortia



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https://www.gcesubsea.no









IKT Telemark



Norway

Year of creation: 2007

N° of members: 40

• Sector of activity: IT/ICT

• Cluster mission: Growth through sustainable digitalization

• Participation objectives: Meet potential and future project partners



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www.ikttelemark.no









Kongsberg Cluster



Norway

Year of creation: 2005

• N° of members: 30

• Sector of activity: Systems Engineering based innovation (competence cluster)

• Cluster mission: Develop common competence and education programs relevant to all industries and sectors

• Participation objectives: Access to state-of-the-art competence











Media City Bergen

Media City Bergen



Norway

• Year of creation: 2015

• N° of members: 103

• Sector of activity: Media

• Cluster mission: Helping with innovation across the Norwegian media, with a focus on media technology

• Participation objectives: Looking for partners for research and development



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Mediacitybergen.no









WSCHODNI KLASTER ICT/EASTERN CLUSTER ICT



Poland

Year of creation: 2007

• N° of members: 135

• **Sector of activity**: ICT, Energy

- Cluster mission: The mission of the ECICT is to coordinate the activities of a strong and elastic organisation which brings together independent entities (enterprises, non-governmental organisations, universities, research centers and individuals) and cooperates with local self-government units from Eastern Poland while using the potential of its members and national partners to fulfil every commercial and social task, financed with both private and public funding (including innovative and international tasks) within the areas of informatisation and telecommunication, especially: energetics, renewable sources of energy, higher education, administration and self-government, communication and media, multimedia and tourism, logistics and transport, agriculture, healthcare, clusters and business environment institutions.
- Participation objectives: Joint activities focused on the ICT and Energy market.



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Cluster Habitat Sustentável



Portugal

• Year of creation: 2009

• N° of members: 155

- Sector of activity: Habitat value chain (construction, materials, ...)
- Cluster mission: Cluster intends to create synergies for the development of sustainable products, technologies and building systems, based and leading to innovation through sustainability, aiming to generate more competitiveness.
- Participation objectives: To promote networking and cooperation in internationalization and innovation projects and businesses, searching and creating partnerships.



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www.centrohabitat.net









Cluster Têxtil: Tecnologia e Moda



Portugal

• Year of creation: 2017

• N° of members: 56

• Sector of activity: Textile and Clothing

- Cluster mission: The mission of the cluster is to enhance the endogenous capacity of the consolidated economic aggregate around the textile business by:
 - Promoting integrated and sustainable development of economic aggregate involving textiles, clothing and technical applications of textiles;
 - Contributing to the competitive strengthening of strategic support pillars: Human capital, Technological Capacity and Creativity, Knowledge & Innovation, Sustainability, International Projection;
 - Stimulating a strong coordination between the different actors of the cluster;
 - Stimulating the approach of the cluster to complementary and strategic value chains.
- Participation objectives: Networking and Partner search



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MOBINOV – Portuguese Automotive Cluster



Portugal

Year of creation: 2006

• N° of members: 50

• Sector of activity: Automotive

- Cluster mission: To promote the growth of the national automotive sector through initiatives and mobilizing projects that strengthen international competitiveness through innovation, increased value added, national incorporation and exports of components and complete vehicles, through increased cooperation and coordination between enterprises, associations, public administration bodies and entities of SI&I
- Participation objectives: The overall objective of this participation is to create relations with other Automotive Clusters, to boost industrial competitiveness and investment via cross-regional cooperation and networking. These partnerships shall facilitate proposals for COSME, ERASMUS+ and H2020 projects.



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www.mobinov.pt









Portuguese National ICT Cluster



Portugal

Year of creation: 2008

• N° of members: 89

Sector of activity: ICT

- Cluster mission: "Build a collaborative platform that engages and mobilizes the main actors of ICT in the processes of innovation, R & TD, knowledge transfer, advanced training, development, production and commercialization of products and services, marketing and internationalization."
- Participation objectives:
 - To find partners to implement consortia
 - To find synergies among clusters
 - To learn best pratices.
 -



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PRODUTECH – PRODUCTION TECHNOLOGIES CLUSTER



PORTUGAL

Year of creation: 2008

N° of members: 110

• Sector of activity: Production Technologies

- Cluster mission: To reinforce the collective efficiency and strategic intelligence at the service of the expansion, consolidation and qualification of the Portuguese production technologies cluster, and to promote the cluster's visibility both nationally and internationally.
- Participation objectives:(1) information exchange, share of best practices, launch of capacity building projects and development of international missions with other clusters, (2) establishment of business partnerships between cluster members, that enhance their positioning in international markets and global niches, (3) promotion of collaborative innovation projects and the internationalization (within and beyond EU) of R&D activities, providing access to complementary knowledge and technologies, endowing critical mass towards new (collaborative) developments and means for the technology transfer (licensing-in, licensing-out, access to new markets, and new developments), among several others.



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bioROne- The Biotech Cluster in Romania



Romania

Year of creation: 2012

N° of members: 18

Sector of activity: Biotechnology

- Cluster mission: Maximise the innovation potential of North-East of Romania, and strengthen the innovation process from an original idea to a product.
- Participation objectives: Represent the region's innovation hub at international level;

Attract new partners and investments to the region to create a CEE hub for innovation;

Information, matchmaking and exchange of experience among participants;

Matchmaking and networking with external partners/promotion of cluster location.



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www.biotechnologie.ro









Cluj IT Cluster



Romania

Year of creation: 2012

• N° of members: 53

• Sector of activity: IT&C

- Cluster mission: Cluj IT Cluster is an innovation based value chain network of Romanian IT companies and related organizations with the purpose of increasing the competitiveness and growth of IT services and products on international markets and of creating a strong sustainable public private partnership in order to improve the life quality of the community we are part of. Cluj IT initiative was born as a catalyst to increase competitiveness of the IT sector in Romania and to respond to the challenges which the organizations in this sector face.
- Participation objectives: to establish contact with clusters active in other industries, in order to stimulate and strengthen collaboration between the IT industry and other industries as a step towards digitization and the structural transformation of industries (industry 4.0); to establish contacts an prospect potential for collaboration in areas such as smart city, smart agriculture, cybersecurity and other emerging technologies.



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iTech Transilvania Cluster by ARIES T



Romania

Year of creation: 2013

N° of members: 74

• Sector of activity: ITC, supporting innovation, promoting digitalisation, creative industries.

- Cluster mission: : Support of innovation in the IT companies in Romania; Supporting business development, collaboration with the authorities in designing and implementing local and regional IT policies, facilitating business ties between IT and electronics companies in the country and abroad, support for the development of entrepreneurial culture; Creating strategic partnerships, collaboration with academic environment for adapting their curricula to market demands; support for start-ups; providing information for accessing European funds through various financing programs; conducting market research, analysis.
- Participation objectives: iTech Transilvania Cluster by ARIES T is interested in participating in this cluster matchmaking event in order to promote the cluster and its members, to meet new potential partners, to explore possible common areas for cooperation. The cluster is interested to identify partnerships for EC projects, best practice sharing, identify cross-sectorial collaboration projects, C2C & C2B.



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http://itech.aries-transilvania.ro/





ROVEST Cluster



ROVEST Cluster



Romania

Year of creation: 2016

N° of members: 21

• Sector of activity: Innovative, Healthcare, Tourism, Business

- Cluster mission: Evolution, Integration and Internationalization of Healthcare System, Business Opportunities, Tourism in the Danube Region, through Cluster Management Facilities
- Participation objectives: Finding free support service and support for SMEs and cluster members in accessing business development opportunities in the context of the Single Market
- Internationalization trans-regional development partnerships
- Finding opportunities for today's pupils, tomorrow's students to their admission (through scholarships, sponsorships, etc.) into prestigious EU Universities



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http://rovest.eu









TRANSYLVANIA ENERGY CLUSTER TREC



Romania

Year of creation: 2015

• N° of members: 32

• Sector of activity: Energy renewables, energy efficiency and environmental protection

Cluster mission:

TREC is a platform for R&D driven innovations in alternative energy, renewables, energy efficiency and advance environmental technologies and environment protection

We aim at building up strong communities and links for EU-Horizon 2020 calls based on interlinking and focusing our profound competencies in renewables, energy efficiency and environmental protection.

Participation objectives:

Transylvania Energy Cluster is searching for Institutional partners from European countries, in order to apply to Horizon 2020 calls on Energy Efficiency, Renewables or Cluster Excellence Management, exchange of good practices between clusters, etc.



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http://www.trec-cluster.ro/









Transylvanian Furniture Cluster



Romania

Year of creation: 2012

• N° of members: 70

• Sector of activity: Furniture/New materials/Functional coatings

- Cluster mission: The members of TRANSILVANIAN FURNITURE CLUSTER were joined together in order to offer support to the existing furniture industry, to increase the competitiveness strength of the cluster and also, of each individual cluster company member, both on domestic and foreign markets. Transylvanian Furniture Cluster focus is to promote innovation, entrepreneurship, transferability and mutual trust as key to increasing competitiveness and also to continuously develop our services and increase the regional and national representativeness of the cluster.
- Participation objectives: Identifying potential partners for the development of new projects and/or support the development of business relationships.



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http://www.transylvanianfurniture.com/









Transylvanian Mechanical Engineering Cluster - TMEC



Romania

Year of creation: 2015

N° of members: 33

• Sector of activity: Machinery, Automotive

- Cluster mission: TME Cluster's aim is to promote among SMEs the concept, purpose and advantages of a cluster organization in the region, with a focus on the machinery and automotive sector. Helping individuals to create startups in the field and including them in our value chain and ecosystem. Our main focus is promoting the participation at different events (conferences, C2C, C2B meetings, trades), advantages and need of technology transfer and developing the VET policy for a well educated workforce.
- Participation objectives: TMEC is looking for partners/ partnerships who are active in these fields. We would like to join an ESCP-S3 partnership to boost industrial competitiveness of our region. Having some good practices, we can share our expertise on how to resolve the lack of competitive workforce in the industry. For example, "how to bring innovation & engineering closer to youth?", we started to form hubs around vocational schools, where trainers, specialists, owners of SMEs and students can come together in order to face challenges initiated by the cluster organization (we can call them innovative workgroups). We can join a partnership who has an objective of preparing the next generation for the industry 4.0.



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Aberdeen Renewable Energy Group (AREG)



Scotland

Year of creation: 2003

• N° of members: 150

- Sector of activity: Renewable Energy (onshore and offshore wind; wave; tidal; hydrogen; geothermal; biomass
- **Cluster mission:** 1) To allow the transfer of skills between the oil and gas industry to the renewable energy industries; 2) To assist companies with new business in renewables. Skills include:
 - Environmental, engineering, technical, commercial, legal and risk assessment diligence services
 - Engineering design, prototyping, fabrication, certification
 - Modelling, project design, commissioning, installation, management
 - · Vessels, access, offshore services, anchoring
 - Cable laying, trenching, moorings, electrical controls
 - Operations, maintenance, inspection, instrumentation, condition, and performance monitoring
 - Logistics, emergency response, standards, training, health and safety
 - Geotechnical, geophysical, oceanography, meteorology
- Participation objectives: 1) Contracting with other clusters that offer partnering, joint venture, networking contracting opportunities; 2) To build cooperative links that will assist both parties help their core new businesses



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Serbian Automotive Cluster – AC Serbia



Serbia

Year of creation: 2010 (2005)

N° of members: 35

Sector of activity: Automotive Industry

Cluster mission: Connecting business and networking of scientific, development and public institutions will help in creating synergies and launching joint development projects, in reaching the level of quality and creating a recognizable brand. This will also contribute to international competitiveness strengthening of our members.

Participation objectives: Our members are national and international companies representing over 10,000 employees in Serbia. These companies produce seats, plastics components, metal parts, rubber seals, glass, spring, electronics, aluminium profiles, lighting systems, ICT for automotive industry etc. All of them need more contacts and relationships with other companies all over Europe. On the conference AC Serbia representative will try to establish new contacts for our members



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Slovenian Innovation Hub European Economic Interest Grouping



Slovenia

Year of creation: 2015

N° of members: 32

Sector of activity: Networking and consulting

- Cluster mission: Connecting the excellent, creative and ambitious to achieve formation of new global value chains.
- Participation objectives: We want to connect with complementary clusters/institutions in order to foster innovation, connect academia and business to create new products/services to global markets, bring top notch solutions to the users, especially in the area of health-medicine (heading the national Strategic Research Innovation Partnership (SRIP) Health – Medicine).













SLOVENSKI GRADBENI GROZD



- Year of creation:2004
- N° of members: 13
- Sector of activity: Building and construction
- Cluster mission: Improve domestic and international competitiveness of its members through commercial cooperation and networking, R&D and innovation, education, training and policy action
- Participation objectives: Presentation of the ESCP-4i called ECCA European Circular Construction Alliance, and match-make with the clusters and other organization interested in collaboration and internationalization, focusing on the solutions implementing circular economy in construction and related sectors.











*** TECES, Energy Efficiency and Energy Conversion Cluster



Slovenia

Year of creation: 2001

• N° of members: 71

- Sector of activity: Energy Efficiency and Energy Conversion, Smart Buildings and Home including Wood Chain
- Cluster mission: To promote the business and synergies among cluster members and to provide support for national and international collaboration opportunities and internationalization with the focus on efficient energy conversion and use, as well as smart buildings and homes.
- Participation objectives:
 - 1. Develop common activities with other clusters in order to exchange knowledge, innovative ideas, best practices and projects;
 - 2. International cross-sectorial collaboration in EU funded programmes
 - 3. Cooperation with similar and complementary clusters & networks, especially in the field of Energy Conversion & Energy Efficiency, Power Electronics, Smart Grids, Smart Buildings & Home



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AEI TÈXTILS



Spain

Year of creation: 2008

• N° of members: 32

• Sector of activity: Technical textile manufacturing

- Cluster mission: To promote innovation with the aim of improving the competitiveness of its members, as well as cooperation, complementarity and communication among them.
- Participation objectives: [Get to know other clusters from other sectors and meet potential partners for future calls



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Industrial Transformation cluster AIN



- Year of creation: 1963, as cluster recognized by the Ministry of Economy Industry of Spain 2016 (AEI)
- N° of members: 114
- Sector of activity: Metal transformation, Automotive, Food Industry, Home Appliances, Construction and Energy
- Cluster mission: To promote, give support and enhance associated companies to their industrial transformation mainly focused on digitalization industry 4.0, and circular economy
- Participation objectives: to participate in European proposal mainly for Innosup 1-2017/2018 call and Interreg Europe (also open to other programs). To contact with other clusters for Industry 4.0, Digitalization and Circular economy-Energy Efficiency joint projects initiatives, for Emerging industries joint proposals for Eco industries- new materials and Management and Business services, and also for innovative training methodologies for managers related digitization.





https://www.clustercollaboration.eu/c luster-organisations/industrialtransformation-cluster-ain







AMEC - Association of the Internationalized industrial companies



Spain

Year of creation: 1969

N° of members: 335

• Sector of activity: Technology and machinery

- Cluster mission: Promote the internationalization of its members, enhancing the collaboration between them, their innovation and competitiveness
- Participation objectives: Networking and explore possibilities of cooperation in the frame of european programs.



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ASINCAR Agrifood Cluster



Spain

• Year of creation: 1977 (recognized by national Ministry in 2009)

• N° of members: 85

• Sector of activity: Agrifood

- Cluster mission: to contribute to the competitiveness and sustainability of companies and their adaptation to future market scenarios through innovation, cooperation, knowledge and technology transfer as well as support for accessing new markets
- Participation objectives: Find new clusters for sharing knowledge and exchange experiences as well as applying to next cluster calls as COSME or INNOSUP. Main interest are other complementary Agrifood clusters as well as transversal clusters linked with Agrifood sector as ICT, Advanced Manufacturing, Energy, Packaging, ..



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OVOESEN The Valencian Region Renewable Energy Cluster



Spain

Year of creation: 2006

• N° of members: 120

- Sector of activity: Cleantech: renewable energies, water cycle, smart cities, waste management.
- Cluster mission: Promote and foster growth and innovation in the cleantech sector. Foster globally and inter-sectorial business opportunities.
- Participation objectives: Joint participation in EU projects. Discover new cluster business models. Cluster-cluster and business-cluster collaboration.



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Basque Energy Cluster



Spain

Year of creation: 1996

• N° of members: 161

• Sector of activity: Energy

- Cluster mission: The Basque Energy Cluster's mission is to improve global competitiveness of the Basque energy sector companies by facilitating business collaboration along the value chains and seeking public-private partnerships. In particular it aims to help its members to identify and address common strategic challenges, to cultivate synergies between them and to define and develop collaborative projects and strategic initiatives for the region.
- Participation objectives:
 - To contact other clusters with activity in the Blue Energy field (wave, tidal and floating offshore wind), as a preliminary step to a potential collaboration in a Strand 2 ELBE project (see <u>link</u>).
 - To search for potential partners for future collaborations in the following areas: offshore energy, smart grids, electric mobility, Oil&Gas, energy efficiency, storage & power electronics.



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CAAR Cluster de Automoción de Aragón



• Year of creation: 2008

• N° of members: 70

• Sector of activity: Automotive

• Cluster mission: To become the highest recognized automotive cluster at European level, positioning Aragon as the epicenter of the automotive industry in southern Europe, giving the highest added value to our partners through our adapted services.

Participation objectives: Meet European clusters than can help develop our complete supply chain of the automotive sector, clusters interested in european projects in the area of vocational training and other automotive clusters so we can exchange knowledge and best practices.



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CATALAN WATER PARTNERSHIP



Year of creation: 2008

• N° of members: 75

• Sector of activity: Sustainable use of water.

- Cluster mission: We work from an innovative approach and with an international vision. Thus, we are continuously looking for establishing strategic alliances with companies and centers of knowledge from any part of the world, in order to identify opportunities that bring us together to a worldwide advanced position in the global market. Our mission is to improve the competitiveness of the CWP members.
- Participation objectives:
- Our main goal is to find different partners in order to carry out projects related with calls as H2020, COSME, etc.
- Partners to cooperate in R&D between clusters. We have worked for sectors as hospitality, food, public administrations, smart city, industry in order to improve Solutions for companies about efficiency and saving in all the cycle of water (reduces energy operating costs, improves codigestion and cogeneration processes, reuse of water, etc)



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Centro Tecnológico Ainia



• Year of creation: 1987

• **Nº of Members** : 736

• Sector of Activity: Agro-food, Packaging and Cosmetics

• Cluster misión: Innovation and competitivity

• Participation Objectives: Identification of project partnerships and strategic alliances for EU-Projects



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CLUSTER CALZADO INNOVACIÓN (CCI)



Spain

Year of creation: 2008

• N° of members: 62

- Sector of activity: Footwear; Leather and Related Sectors; Innovative materials; Production Technologies; Traditional Industries
- Cluster mission: CCI's mission is aimed at supporting traditional SMEs by assisting and encouraging them to perform R&D and innovation actions, assisting them throughout the whole innovation process to strengthen their own innovation structures.
- Participation objectives: Cooperation with international clusters with projects and activities in the areas of fashion, textile, footwear, production methods, new materials, design, environment, health and ICT



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Cluster de l'Energia Eficient de Catalunya



Spain

Year of creation: 2008

• N° of members: 130

• Sector of activity: Energy

- Cluster mission: The aim of the Cluster is to promote the competitiveness of associate members, enhancing collaboration among companies and other agents to provide integrated and innovative solutions in the efficient energy management market, joining products and services from value chain and providing solutions in packages that comprise products, facilities, maintenance and management.
- Participation objectives:: Collaboration in the energy sector. Looking for potential partners for future collaborations in the following areas: digitalization of energy, renewable energy generation, smart grids, electric mobility, energy efficiency and sustainable buildings.



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CLÚSTER DIGITAL DE CATALUNYA



Spain

Year of creation: 2015

• N° of members: 43

Sector of activity: ICT

- Cluster mission: To be a space of reference in Catalonia in the ICT area given its capacity to establish a collaborative framework between agents (SME, big companies, universities, R+D+i centers, PA) and priority sectors and given its ability to maximize the profit of resources for the promotion and development of R+D+i projects.
- Participation objectives: Finding partnership oportunities for european projects.



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Cluster of and Plastic Innovative Companies from the Toy Valley regionMetal



Spain

Year of creation: 2009

N° of members: 61

- Sector of activity: Mould making, plastics processors, metal, consumer goods, additive manufacturing, toy and childcare products
- Cluster mission: Foster the economical growth of our region, strengthening the industry and leading the technological change. Our work region is the "Toy Valley", a geographical area that comprehends the towns of Biar, Castalla, Ibi, Onil y Tibi. Our main goals are:
 - Innovation Promote and ease the access to R&D and foster the transition to Industry 4.0 (Skilled partners on additive manufacturing)
 - Cooperation Ease the cooperation between associates and make easier the networking with external agents
 - Internationalization We work to contribute with the internationalization of our associates
 - Growth All the actions are made with the purpose of strengthen and foster the economical and social growth of the region
- Participation objectives: Potential partners (for Erasmus+, Interreg Europe, Interreg Sudoe, etc.), experience exchange and international missions among companies.



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Corporación Tecnológica de Andalucía (CTA)



Spain

Year of creation: 2005

N° of members: 157

Sector of activity: Multisectorial innovation cluster

- Cluster mission: To trigger innovation activities performed by the Andalusian private sector. CTA's main activity during these years has been advising, mentoring and funding (with own funds) innovation projects lead by companies and with a clear, measurable market application. Moreover, CTA also acts as a catalyst of collaboration, disseminating results, creating partnerships between its members and research groups, both local and international, and supporting joint research projects. In addition, CTA organizes technology awareness events and training for companies on key emerging areas. This holistic approach for innovation is supported by a integrated set of complementary services such as positioning, internationalisation strategies development or support for R&D strategy development.
- Participation objectives: To identify and create cooperation opportunities in the frame of EU funded projects like H2020, Interreg, etc. (CTA currently participates in two funded INNOSUP projects, one Interreg SUDOE, one Int. POCTEP, one Int. MED, etc) and also to foster collaboration with European clusters working in South America.



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ENERGY CLUSTER OF EXTREMADURA



Spain

Year of creation: 2008

N° of members: 45

• Sector of activity: Renowable & energy efficiency, circular economy, bio-energy

- Cluster mission: to promote the technological development of the energy and bio-economy sectors in Extremadura, generating new business opportunities in strategic markets, at national and international level, as well as the development of new industrial innovation projects.
- Participation objectives: Extremadura is leading a challenging Smart Specialization Strategy where clusters play a crucial role. Since we are the only remaining less developed region in Spain, our Region is managing a considerable amount of ERDF funds for cooperative R&D and efficient investments. Important investment efforts are already in place in Extremadura through ERDF funds and diverse instruments (e.g. EIB, Jessica, Elena, etc.) to promote energy efficiency measures in industries and efficient building retrofitting. Extremadura Energy Cluster is very eager in participating in the COSME (COS-CLUSTPARTNS-2017-3-02) and INNOSUP-01-2018-2020 calls to strengthen interregional collaboration along similar or complementary smart specialization priorities, building new intersectorial value chains. Besides, Extremadura is leading the S3 Solar European Platform, which is a sound instrument to test interregional cooperation.



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GAIA – Association of Knowledge and Applied Technologies from the Basque Country



Spain

Year of creation: 1983

N° of members: 251

- Sector of activity: Knowledge and Applied Technologies Industries (ICTA sector)
- Cluster mission: Create a competitive advantage to accelerate the transformation of companies, territory and society with the aim of positioning Basque Country in the New Economy
- Participation objectives: Grow GAIA's network within Europe
 - Search for synergies to build future collaborations
 - Business cooperation in terms of Industry 4.0, Advanced Manufacturing, Energy or Health













HABITAT CLUSTER BARCELONA



Spain

Year of creation: 2014

N° of members: 43

Sector of activity: Home interior products

- Cluster mission: Boost competitiveness among members, promote synergies and collaborations contributing to the economic development of the sector.
- Participation objectives: Meet new international partners. Explore new collaboration opportunities, share best practices



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Home and contract furnishings



Year of creation: 2006

N° of members: 122

- Sector of activity: Interiors: furniture, lighting, pavements, home textiles, decoration...
- Cluster mission: Improve companies competitiveness through technology innovation and commercialization
- Participation objectives:
 - To find partners for SENTINEL: COSME Go Intnal project for new emerging hospitality markets
 - Explore common interests in product digitalisation: Internet of Things
 - Explore Erasmus+ proposals for skills needs detection in digitalisation, curcular economy and others



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Spain

Year of creation: 2004

• N° of members: 78

Sector of activity: ICT

- Cluster mission: Our mission is to foster the growth of our associates providing them with an effective innovation ecosystem where share knowledge, initiatives and projects related to or intensive on the use of Information and Communication Technologies. We are an cross-sectoral, botton-up model of cluster, moved by the high intensity of our member's innovative activity and well integrated with the agents of our environment.
- Participation objectives: We are looking for partners to collaborate in projects related to Digital Skills & Jobs, Artificial Intelligence and Big Data applied to Industry 4.0. Specifically, we are interested in finding possible partners for the call DT-ICT-11-2019 «Big Data solutions for Energy» and others related to these topics.



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INDESCAT



Spain

• Year of creation: 2010

• N° of members: 74

• Sector of activity: Sport Industry

- Cluster mission: INDESCAT's main objective is help our members identify and tackle new business opportunities that may come from innovation, internationalization, attraction and development of talent, access to partners and / or funding, through work groups, sessions or collaboration agreements with different institutions.
- Participation objectives: To learn about best practices around the EC clusters and to meet new opportunities of collaboration.



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INNOVI - Catalan wine cluster



Spain

Year of creation: 2009

N° of members: 53

• Sector of activity: wine

- Cluster mission: Innovi's mission is to promote the competitiveness of companies of the Catalan wine sector and auxiliary sector, in order to face globalization through innovation and collaboration. INNOVI's vision is the consolidation of the wine region of Catalonia as a global reference in innovation and quality.
- Participation objectives:
 - Networking
 - European project collaboration with other clusters or entities
 - Participation in European projects



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MAFEX- SPANISH RAILWAY ASSOCIATION



Spain

Year of creation: 2004

N° of members: 87

• Sector of activity: Railway

- Cluster mission: 1. Improve the internationalization of its associated entities: Provide support as well as promote the internationalization of associated companies. 2. Intensify the representation of the Railway Sector as well as the participation of its associated entities: Intensify representation work, increase visibility and improve the image of the Basque and Spanish railway sector, the cluster and its associated entities, especially at international level, as well as encourage the participation of associated entities, disseminating relevant activities and news in relation to the sector 3. Improve the competitiveness of its associated entities: Associated entities must focus on technological and non-technological innovation to be competitive in other countries. MAFEX acts as a link, facing the challenges and needs of the sector from a more robust environment, relying on teamwork and cooperation between enterprises 4. Provide the cluster with a strategy to ensure its operational and financial viability: Give the Association a strategy to ensure the financial and operational viability structure and ensuring economic, human and technical resources needed to meet all the objectives resources, providing maximum value to its members.
- Participation objectives: Looking for partners for Project Proposal and cluster collaboration in order to promote networking between SMEs



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https://www.mafex.es/introduction/?lang=en









Metalndustry4. Advanced Manufacturing Cluster of Metal Industry in Asturias



Spain

Year of creation: 2016

N° of members: 53

- Sector of activity: Metal Industry, specialized in Oil and Gas, Renewable Energies, Steel and Metalworking
- Cluster mission: Promote the competitive improvement of the Asturian metal industry and sectoral ecosystem, facilitating their integration into the main Global Value Chains, improving human and technological resources and focusing on innovation and cooperation with a clear orientation towards accelerating the pace of growth in turnover and profitability. The main objectives of the Cluster are: Integration in Global Value Chains, Open innovation and technological improvement and finally Human capital management
- Participation objectives: Looking for partnership with other clusters for working in COSME, Interreg and H2020 calls, in topics related with advanced manufacturing/industry4.0, digital innovation hubs, internationalization and digital skills for industrial workforce among others.



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PACKAGING CLUSTER



Spain

Year of creation: 2012

• N° of members: 66

• Sector of activity: Packaging (Industry)

- Cluster mission: help to improve the competitiveness of the companies that make it, in order to generate more and better business for companies and organizations in the world of packaging.
- Participation objectives:
 - Promote new innovative projects (Business and Projects)
 - Stablish Collaborations with other entities to facilitate open new markets (Internationalization)
 - Knowing new trends, innovations in other value chains (Market Intelligence)



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Solartys



Spain

Year of creation: 2009

• N° of members: 130

• Sector of activity: Solar energy

• Cluster mission: Improving the competitiveness of the Spanish solar companies

• Participation objectives: To build up strong long term collaborations with European clusters related with our field of expertise: energy, storage, circular economy, sSustainable construction, Smart Cities...



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Valencian Metal Mechanic Cluster AEI VALMETAL



Spain

• Year of creation: 2012

• N° of members: 213

• Sector of activity: Metal Manufacturing sector

- Cluster mission: Making the sector more dynamic in terms of business activity as well as boosting competitiveness enhancement activities within its companies.
- Participation objectives: Initiate collaborations and sharing experiences with other homologous entities.



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ZINNAE-Cluster for the efficient use of water



Spain

• Year of creation: 2010

• N° of members: 38

• Sector of activity: Water

- Cluster mission: To drive solutions to the challenges of water security through business development, innovation and the transfer of knowledge and technology
- Participation objectives: Looking for cross sectoral collaboration: resource efficiency, water-energy- food nexus, smart territories and circular economy.



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Fiber Optic Valley



Sweden

Year of creation: 2004

• N° of members: 72

• Sector of activity: Broadband, sensor technology, Digitalization

• Cluster mission: Make business (SMEs) grov by linking them to research, capital and other intermidieries

• Participation objectives: networking, future partnerships



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Media Evolution



Sweden

Year of creation: 2008

• N° of members: 400

- Sector of activity: Digital, ICT, Media, Games, Communication The Digital transformation off society
- Cluster mission: Our mission is to foster growth and innovation in the digital/creative industries of southern Sweden and we do so by offering a platform with plenty of formats for sharing ideas, develop competencies, diversity and for innovation processes. We also pursue pioneering projects, locally and globally, to create new markets for our members.
- Participation objectives: To find relevant information and collaborators for existing projects (MobiGoin-Action! and Global Cluster Alliance) and to find new partners for future CCI-, diversity- and digital transformation projects.



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NetPort Energy Cluster



Sweden

Year of creation: 2015

• N° of members: 50

• Sector of activity: Energy

• Cluster mission: The purpose with the Cluster is to create an innovative working environment

where ideas will be developed within the 3 aspects of sustainability;

Ecology, Economy and Social aspects

• Participation objectives: Extend our network for future cooperation's and joint activities



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OffshoreVäst



Sweden

Year of creation: 2013

• N° of members: 75

- Sector of activity: OffShore and Maritime development, Blue Growth
- Cluster mission: Innovation platform & cluster for development of offshore industry, with a special focus on renewable technologies and sustainable marine aquaculture. Focus areas are: Sea based energy production, Offshore wind power, Marine bioenergy and Oil and gas recovery.
- Participation objectives: Find partners for cooperation and collaboration in the area of sutainable renewable technologies, primarily for the Offshore sector



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Sustainable Business Hub



Sweden

• Year of creation: 2000

• N° of members: 120

- Sector of activity:
 - Energy Efficiency
 - Wastewater Treatment
 - Waste Management
 - System Air Solutions
 - Eco-system services & Green infrastructure
 - Sustainable Urban Development
- Cluster mission: Our mission at Sustainable Business Hub is to offer our members a platform where innovation, development and business opportunities for sustainable solutions can be implemented.
- Participation objectives: We want to use this opportunity to meet with other clusters to identify business opportunities for our members and to contribute to sustainability globally.



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International Cleantech Network



Global network of cleantech clusters

Year of creation: 2009

N° of members: 13

• Sector of activity: Cleantech Sector

• Cluster mission: To support European and global cooperation amongst cleantech clusters

• Participation objectives: Meeting clusters interested in focused European and international cluster collaboration



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BUSINESS BEYOND BORDERS



Worldwide

- Year of creation: 2016
- Organisation mission: Business Beyond Borders, a European Commission funded initiative, seeks to create connections between Small and Medium Enterprises (SMEs) and Clusters from around the world and foster opportunities for international collaborations. The initiative aims to help companies participating at international trade fairs by establishing a series of Business to Business (B2B) and Cluster to Custer (C2C) matchmaking events and by supporting the development of the companies' activities in target markets (Australia, South Africa, India, Chile, Iran, among others).
- Geographical coverage: Worldwide
- Core activities and services: B2B & C2C meetings perfectly matching your needs and preferences, organization of international-political conferences, organization of technical workshops on the latest trends in the relevant sector, social media activities and interviews on the spot to give even more visibility to SMEs and Clusters, social networking activities.



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China IPR SME Helpdesk



China

- Year of creation: 2008
- Organisation mission: The China IPR SME Helpdesk supports EU SMEs to protect and enforce their Intellectual Property (IP) rights in China
- Geographical coverage: Mainland China; Taiwan; Macao and Hong Kong
- Core activities and services: Enquiry Helpline; Webinars; IP training; Business Tools (Case studies E-Learning Modules Guides Infographics)



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EU Gateway | Business Avenues



- Year of creation: 2016-2020
- Organisation mission: Helping European companies to establish long-lasting business collaborations in Asia.
- Geographical coverage: Korea, South East Asia, China and Japan.
- Core activities and services: Selected European companies meeting the eligibility criteria get the opportunity to participate in a one-week business mission focused on a specific sector in Korea, South East Asia, China and Japan. Companies benefit from a range of business support services, which include coaching, logistical, and financial support. The EU Gateway | Business Avenues focuses on specific sectors with strong potential for European companies and offers a range of business services.

Business missions act as entry tickets for European companies to markets with opportunities that can be difficult to penetrate due to business culture or regulatory constraints. Between 2008 and 2014, more than 1,500 European companies have been selected. Assistance with business meeting matchmaking is a core service of the programme with 22,000 individual meetings organised from 2008 to 2014.



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EU-Japan Centre for Industrial Cooperation



Japan

- Year of creation: 1987
- Organisation mission: promoting all forms of industrial, trade and investment cooperation between the EU and Japan and at improving EU and Japanese companies' competitiveness and cooperation by facilitating exchanges of experience and know-how between EU and Japanese businesses
- Geographical coverage: Japan & EU
- Core activities and services: training and trade missions to Japan, policies activities, information services, matchmaking support, engineering students internships programmes ...



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EU SME Centre China



China

- Year of creation: 2010
- Organisation mission: is a European Union initiative that provides a comprehensive range of hands-on support services to European small and medium-sized enterprises (SMEs), getting them ready to do business in China.
- Geographical coverage: China, P.R.
- Core activities and services: The EU SME Centre team of experts provides advice and support in four areas: business development, law, standards and conformity and human resources. The Centre converts valuable knowledge and experience into practical business tools and services easily accessible online. From first-line advice to in-depth solutions, targeting each company individually, the Centre offers services through: Knowledge Centre, Advice Centre, Training Centre, SME Advocacy Platform and Hot-Desks as well as Meeting Rooms.



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Latin America IPR SME Helpdesk



Alicante, Spain Brussels, Belgium Rio de Janeiro, Brazil Mexico City, Mexico Santiago, Chile

- Year of creation: 2015
- Organisation mission: the Latin America IPR SME Helpdesk facilitates the expansion of the European Small and Medium-Sized Enterprises (SMEs) which are interested in or already operating in Latin America, through increased know-how of the usage and enforcement of the Intellectual Property (IP) rights system. Accessible services are free of charge, user-friendly, first-line personalised and confidential advice on IP and related issues, plus factsheets, training, and online resources. The Latin America IPR SME Helpdesk is funded by the European Union.
- Geographical coverage: Argentina, Bolivia, Brazil, Chile, Colombia, Costa Rica, Cuba, Ecuador, El Salvador, Guatemala, Honduras, Mexico, Nicaragua, Panama, Paraguay, Peru, Uruguay and Venezuela
- Core activities and services: (1) Helpline: first line advisory services on IPR protection and enforcement in Latin America to EU SMEs, (2) Background materials on IPR for EU SMEs, (3) Training to EU SMEs on IPR protection and enforcement, (4) Monitoring of IP polices and legislation (5) Partnering Services to strengthen the links between EU SMEs and Latin American companies on the protection and enforcement of IPR



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South-East Asia IPR SME Helpdesk



ASEAN Countries

- Year of creation: 2013
- Organisation mission: The South East Asia IPR SME Helpdesk supports EU SMEs to protect and enforce their Intellectual Property (IP) in the ASEAN region
- Geographical coverage: Brunei; Cambodia; Indonesia; Laos; Malaysia; Myanmar; Philippines; Singapore; Thailand and Vietnam
- Core activities and services: Enquiry Helpline; Webinars; IP training; Business Tools (Case studies E-Learning Modules Guides Infographics)



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