

## China Mission: 12-16 November 2018

### MATCHMAKING MISSION

In conjunction with the European Cleantech Internationalization Initiative (EC2I), members of CLEAN are cordially invited to take part in a matchmaking mission to Nanjing in China on 15-16 November 2018 at the CleanConnect Conference. The objective is to match Danish and other European companies with Chinese partners to export European cleantech technology to the Chinese market. Special focus will be on:

- VOCs Treatment
- Soil & Groundwater Remediation
- Waste to Value
- Industrial Wastewater
- Monitoring and Smart Solutions

### CHINESE CLEANTECH MARKET

Due to rapid industrialization and urbanization, China has experienced environmental degradation. In response, the Chinese government has implemented policies to accelerate the deployment of environmental technologies in fields ranging from water treatment, clean energy, and air pollution to soil remediation. Because of this policy push, the Chinese cleantech market will reach EUR2.28 trillion by 2020.

### EVENT: CLEANCONNECT CONFERENCE

The CleanConnect Conference is an annual event focusing on international cooperation for global cleantech companies and organizations. By offering exclusive, prearranged matchmaking with potential partners and investors, CleanConnect offers a good opportunity to match solution providers with buyers. In 2017, more than 232 matchmaking meetings took place, with an average of 20 business meetings for the overseas companies during the two-day conference.

### EC2I

The EC2I initiative consists of five cluster partners from Denmark (CLEAN), Austria, Belgium, France and Sweden who are members of the [International Cleantech Network](#) and are financially supported by the European Commission. All participants will be supported by the clusters as well as a professional matchmaking company (Umore Group) connecting European companies with relevant Chinese project owners and investors.

## Practical Information

The China Mission will take place at the [CleanConnect Conference](#) in **Nanjing the 15-16 November 2018**. Based on your needs and preferences, we will facilitate tailor-made meetings with relevant partners and Chinese investors. You will be part of the European EC2I initiative, including networking with other European technology providers and a clear follow-up process. Different packages suiting your company needs from all-inclusive arrangements (EUR2,200 includes flight, hotel, transportation to the venue, CleanConnect conference, matchmaking event and follow-up process) to minimal booking (EUR400 for the matchmaking event) are organized. The event also envisages site visits to a local industry park and engagement with the national chambers of commerce in Shanghai for an extra fee.

### How to join?

To verify interest from China for your company and plan relevant meetings, we need your tentative confirmation by email to Xu Zhai at [xuz@cleancluster.dk](mailto:xuz@cleancluster.dk) at the earliest convenience or before **31 August 2018**.

For more information on the EC2I China Mission, the program and opportunities in China, please contact:

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## **TENTATIVE PROGRAMME FOR 12-16 November 2018**

### 12-14 November: Site visits and chambers of commerce

- Monday 12 November: Arrival in Shanghai Int. airport
- Tuesday 13 November: Meetings with National Chambers of commerce in Shanghai
- Wednesday 14 November: Site visits to Yixing industry Park (To be confirmed)

### 15-16 November: Matchmaking and CleanConnect conference

#### AGENDA

##### *Conference Registration / Wednesday 14 November 2018*

**19:00 – 20:30 Reception and Networking**

##### *Conference Day 1 / Thursday 15 November 2018*

**09:00 – 09:15 Opening Speech**

**09:15 – 12:00 Keynotes: Market Trend and Investment Overview**

**12:00 – 13:30 Buffet Lunch**

**13:30 – 14:00 Next-Gen Energy & Industry Innovation**

**14:00 – 17:30 Parallel Session 1: Energy Section Roadshow**

**Parallel Session 2: Waste Section Roadshow**

**Parallel Session: Scheduled Matchmaking for Remediation / VOCs Sections**

**18:30 – 20:00 Round-table Chinese Dinner and CleanConnect Awards 2018**

##### *Conference Day 2 / Friday 16 November 2018*

**09:00 – 11:30 Parallel Session 3: Water Section Roadshow**

**Parallel Session 4: Smart Section Roadshow**

**Parallel Session: Scheduled Matchmaking for Energy / Waste Sections**

**12:00 – 13:30 Buffet Lunch**

**13:30 – 17:30 Parallel Session 5: Remediation Section Roadshow**

**Parallel Session 6: VOCs Section Roadshow**

**Parallel Session: Scheduled Matchmaking for Water / Smart Sections**



## KEY CHINESE COMPANY PARTICIPANTS FROM PREVIOUS YEARS



The business focus of DJE in resources recovery and innocuous treatment of industrial and municipal wastes is augmented by environmental engineering and service and other value added peripheral businesses. The company has 44 types of hazardous waste business qualification. DJE has received numerous national awards including "National High-Tech & Innovative Technology Enterprise", "Key Environmental Protection Enterprise of China".



A Sino-US joint venture, who is especially professional in the treatment of various hard and difficult waste water (fracturing waste fluid, waste drilling fluid and ASP waste water) and tertiary oil recovery technology and equipment manufacturing of advanced treatment project for large-scale municipal water supply.



As an industrial environmental protection service provider, with the top ten core technology, Orient Landscape has determined to become the China's first brand, the world's largest and the most complete category company for hazardous waste disposal.



Solid waste treatment business covers waste incineration power generation, garbage compression and transportation, sludge treatment, food waste disposal, hazardous waste treatment, the hazardous waste treatment is 318,000 tons / year. The company has invested more than 2 billion yuan in the construction of Foshan Nanhai solid waste treatment industrial plant, planning the construction of solid waste industry chain processing system.



Bioland is the leader in the field of leachate treatment and kitchen waste disposal. As the pioneer of organic waste comprehensive treatment technology, the company has developed the China's first 200t kitchen waste disposal project.



GEM is China's first listed company in exploiting urban mines, resources recycling field and WEEE recycling industry, the world advanced WEEE recycling facilities, ELVs-recycling and auto parts remanufacturing company, world leading used batteries and nickel/cobalt/tungsten and other rare metal resources recycling company.



GreenNovo has been committed to clean utilization and harmless processing of metallurgy and chemical industry waste containing heavy metals. It is an industry leader in field of metallurgical hazardous solid waste (containing heavy metal) resource utilization in China, as well as a high-tech environmental protection enterprise which is the biggest in its size, the most advanced in its technology and the most integrated in its industrial chain in steel dust processing. GreenNovo developed its core patented technology on its own— "pyro-metallurgical concentration: integrated processing technology of multi-segment coupling by way of wet separation".



ENN Envirotech Co., Ltd specializes in environmental protection business, which covers waste water, solid waste treatment and ecological environment remediation and other fields. The company has more than 120 patents in the field of environmental protection and the independent innovation of supercritical oxidation technology has already achieved the international leading level in the treatment of sludge, hazardous waste, un-degradable wastewater.



China TIANYING Inc. (stock code: 000035) is an environmental protection & new energy enterprise engaged in investment, build, operation and maintenance of MSW incineration power generation and steam manufacture, sludge treatment, food waste treatment, hazardous waste treatment, construction waste treatment, wastewater treatment etc., specialize in R & D, manufacture and sales about waste incineration power generation complete equipment, environmental complete equipment.



Beijing Environment Sanitation Engineering Group Co., Ltd, funded by People's Government of Beijing and set up in 2006, is the largest scale in environment sanitation and the most powerful state owned enterprise. The company undertakes domestic wastes collection, transportation, harmless dispose, and machinery road cleaning in parts of Beijing area. The total amount of wastes being treated has achieved more than 220 tons each year, and the company engages in related service such as sanitation device manufacturing, vehicles maintenance, etc.



Fujian Longma Environmental Sanitation Equipment Co., Ltd (Stock Code 603686) is one of the main suppliers of Chinese professionalization environmental sanitation equipment. They devote themselves into the R&D, production, selling and services of specialized cleaning vehicle, garbage collecting and transporting vehicle and other equipment which are mainly used in environment sanitation department, municipal works and road cleaning.



Founded in 1992 and formerly known as Liner Engineering Department of Institute of High Energy Physics Academy of Sciences in China, BGE is a national high-tech enterprise specialized in the environmental technology research and the provision of solutions for pollution control system. At present, it has established three business modules of industrial environment, municipal environment and environmental remediation.



中国航天

China Great Wall Environment Improving Co., Ltd. is an integrated service company specializing in energy conservation and environment protection business. It is established by China Great Wall Industry Corporation which is affiliated to China Aerospace Science and Technology Corporation. Relying on the powerful integrated innovation capability of China Aerospace Science and Technology Corporation, it vigorously promote the broad application of new technologies and products for energy conservation and environment protection. Recently a biomass power plant invested and built by them is successfully in operation.



Wuxi Xuelang Environmental Technology Co., Ltd is a technology leader in China's flue gas purification and ash processing industry. The company has close cooperation with many institutions in industry-university-research cooperation.



Yonker environmental protection Co., Ltd. was established in 2004, which is a green industry chain of integrated services company. Yonker is the leader of whole industry chain of environmental protection. The company has formed a research and development, consulting, design, manufacturing, engineering general contracting, operation, investment and financing for the integrity of the environmental protection industry chain, the business scope covers the field of annular preservation of soil remediation, environmental consulting, clean energy, haze governance, sewage treatment, equipment manufacturing, environmental monitoring, industry has been hailed as the "general practitioner".



Jiangsu WELLE Environmental Co., Ltd. Was founded in February, 2003 and has developed and expanded through a decade as the pioneer specialized in municipal solid waste and waste leachate treatment to become a leading corporate in China with delivering integrated solution on municipal solid waste pollution control and disposal. WELLE has been devoted to providing the overall services ranging from engineering design, equipment supply, installation & commissioning and operation management of waste and leachate treatment plants for our clients.



Jinjiang Environment is a pioneer and leading waste-to-energy operator in China's waste incineration power generation industry. In 1998, Jinjiang Environment constructed the first differential-density circulating fluidized bed waste incineration power plant in China. The Group is the first waste incineration power generation enterprise to develop and industrialize the differential-density circulating fluidized bed in China. The Group also has an established track record in investment, construction, operations, and management, and is currently China's largest operator in terms of waste treatment capacity.



Garden Environmental Protection is an environmental technology company focusing on organic off-gas treatment technology and landfill leachate treatment, founded in 1998, with the registration capital of 100 million RMB. It has strong R&D ability with over 60 patents in China. The company has mature sales network covering multiple mega and big cities in China.



HSJ Environment Protection is the domestic pioneer environmental protection solution provider engaged in the field of industrial VOCs, founded in 2004. The company has strong team in R&D, design and engineering, with over 60 patents in China, more than 600 case studies in industrial organic off-gas treatment, 700 million's revenue. Its products have been widely used in the VOCs treatment in automotive painting, petrochemical, packaging and printing, etc.



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Techspray Environmental Protection Co., Ltd. (STC) is a technology- and service-oriented engineering company, founded in 2008 and listed in NEEQ. The core businesses range from the comprehensive air pollution treatment to PM2.5 prevention and control. STC dedicates itself to provide comprehensive solutions to flue gas treatment, and the business scope has covered waste incineration power generation, manufacturing of paper, thermal power, cement and petrochemical, etc.

Yuanda Environmental Protection Co., Ltd. is a listed company in industrial off-gas treatment, which is founded in 1999, with the total assets of 8.7 billion. It is the only environment company in State Power Investment Corporation that is one of five state owned power companies in China.

The business has covered environmental engineering, nuclear environment treatment, energy efficiency, wastewater treatment, renewable energy, soil remediation, solid and hazardous waste treatment, etc.



Listed in NEEQ, Molway is the leading high tech company focusing environmental monitoring with tracked record in water, air quality and pollutants monitoring. The company owns more than 10 more patents and software copyrights and has developed multiple series of online monitoring products. Molway has taken multiple roles in national and Shanghai programs about technology and industry development.



Beijing Water Business Doctor Co., Ltd, as the first listed environmental company in China's industrial water treatment field, is awarded "One of the China's 10 Leading Environmental Enterprises", and has established great reputation in coal chemical industry, petrochemical industry water treatment and water reuse market.



Poten Environment Group Co., Ltd. has been providing quality environmental services since 1995. With water-associated multi-business strategy, Poten Enviro strives to be a leading integrated service provider of water eco-environment and went public in 2017.



Focused Photonics Inc. (Listed Company), measuring gas, air, dust and water, is one of the world's leading manufacturers of analytical instrumentation for industrial process and environmental monitoring, with the market value at more than 15 billion. Inspired by recognition of the industries, FPI extended its business from monitoring of process to emission, ambient air and wastewater. Truly satisfies the customers with improved safety control, productivity and environmental protection. By combining global expertise with local support, FPI delivers only the cutting-edge technologies of analytical instrumentation with easily accessible networks worldwide. FPI accomplished layout strategies of water treatment by acquiring Dongshen Electronics Ltd and Sanxia Environmental Protection Ltd.



Infere Environment Technology Group is China's leading company providing advanced equipment manufacturing and environmental services. The company is initially from the wind turbine factory founded in 1974, and has listed in 2000 in Shenzhen Stock Exchange, and have transformed to environmental industry in 2015. The company has enhanced its ability by acquisition of China's leading companies in environmental monitoring and waste incineration power generation, and also founded a 3 billion environmental merge fund. The business scope of the company has covered R&D, maintenance and operation of environmental test and monitoring equipment, and environmental treatment consulting, etc.



Fujian Longking Co. Ltd. is a large manufacturer of air pollution control and treatment equipment, also integrated with the ability of R&D, design and operation. It has become the first publicly listed company in China in December 2000, with the total asset of 14 billion RMB. It also tops the whole industry in sales revenue for decades, which was over 7 billion RMB, and its products have spread over all China and also 40 countries and regions such as Japan and South Korea.



AeroSpace Kaitian Environmental Tech. Co. Ltd is a NEEQ listed company, founded in 1998, and providing R&D, manufacturing, engineering design, EPC and operation in environment industry. It is holding by the mega state-owned high-tech company, China Aerospace Science & Industry Corp., which is also one of the Global Fortune 500. The company has the total assets of 224 million RMB, and revenue of 88.97 million RMB in 2016. The business scope covers environmental remediation, wastewater treatment, solid waste treatment, comprehensive environmental services.



Shanghai Honese has a number of sewage, pure water and ultra-pure water treatment technologies and equipment. Also, the company has core technology advantages and rich project experience in high concentration sewage treatment, renewable water reuse and sludge regeneration.



Keysino is a professional industrial fluid treatment and wastewater reuse service provider in China, who utilizes membrane filtration as the core technology for over 20 years.



Shanghai CN Science and Technology Co. LTD. is an environmental company listed on NEEQ. The company runs a hazardous waste utilization base with 200,000 tons production capacity, and owns the Hazardous Waste Operation Permits.



Founded in 1999 and went public in 2015, Bossco is rated as one of the key enterprises in National Torch Program and key enterprise of CAEPI. Bossco has a full industrial chain and wide scope of business, including water treatment, ecological rehabilitation, solid waste treatment, gas treatment, etc..



Anhui Guozhen Environmental Protection & Technology is a listed company, with 20 years of experience in water usage. GZEP currently owns more than 80 WWTPs all across China, reaching a capacity of 3 million tons per day, and is on the list of "China's Top10 Influential Water companies".



CSD Water Service is a listed company, who provides comprehensive water services for small and medium cities, industrial parks and industrial companies. The company has invested and been entrusted to operate more than 30 WWTPs, covering diversified industries.



McWong is a leading environmental engineering company headquartered in U.S. with branch offices in Shanghai and Beijing, China. The company has completed more than hundred projects in China, and its services include feed-water treatment, wastewater treatment, water recycling/reuse, zero-emissions, sludge treatment, oil sludge treatment.

To be continued along registration process..



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