Estonian Aviation Cluster

Key Facts and Figures

- **3% of Estonian GDP** > target 5-7% of GDP by 2023
- **Strategic location -** multimodal connections to Nordic region and Russia
- **Nearest airport in EU to the Asia** for air travel, -freight and related services
- **World leader** in digital logistics solutions and innovations
- **Aviation Cluster –** covers value chain (MRO, IT, electronics, logistics).
- **Birthplace of unicorns** - one of the highest producers of startups per capita in the world > ideal birthplace for aviation companies with global ambitions

About cluster

Estonian Aviation Cluster (EAC) is a non-profit organization with the goal of bringing together the aviation industry and connecting it to the global network of aviation clusters. As of October 2019, there are **14 members** in the Cluster from airport, airlines, MRO to industry and service providers in the fields of freight forwarding and handling as well as provision of IT solutions. Within a year, new partners are expected to join from contributing sectors such as ICT, electronics, machinery and logistics.

Objectives

- **To build a new economic sector**, giving new boost to Estonian economy
- **To attract foreign direct investments,** creating favorable conditions
- **To increase cooperation along the value chain,** e.g. ICT, logistics
- **To tap growth opportunities**, e.g. drones, digitalization
- **To attract the best brains,** opening up sector for ambitious start-ups

Value proposition

- **Integrated MRO solutions –** constant innovation and involvement of SME's from connected sectors along the value chain
- **Strategic partner to major airlines –** Estonia has turned its main focus to ACMI market segment
- **Air cargo hub -** working out opportunities for future growth such as an East-West Transit hub
- **Digitalization of aviation value chain –** opening up aviation sector for ICT companies
- **Smart-green autonomous vehicles –** inviting entrepreneurs to develop and test different applications by using drones and smart-green autonomous vehicles