

### **Third REINA PLUS STEERING COMMITTEE MEETING held in Linz**

*One year after the launch of the REINA PLUS project, the third steering committee meeting was held in Linz, 12<sup>th</sup> January 2017. The 11<sup>th</sup> of January all the partners spent the day doing technical visits to leading Austrian companies specialized in different sectors such as biomass, solar PV or energy efficiency. Besides, Oekoenergie (OEC) organized a Work Group with some of its companies so they could present their products and services and learn about the REINA PLUS project.*

The Third Steering Committee Meeting of the REINA PLUS project was co-organized and hosted by Oekoenergie Cluster, in Linz (Austria), the 12<sup>th</sup> of January 2017. The meeting was attended by 8 participants from the 4 Energy Clusters comprising the REINA PLUS partnership.

The main objective of the meeting of 8<sup>th</sup> June was to assess the project progress, including the Reina PLUS activities and actions carried out to date, and to plan the next activities to be carried out in the second year of the project.

The REINA PLUS consortium is currently elaborating the second Progress Report, developing the first evaluation report of the Actions carried out during the first year of the project, according to the Action Plan for each target market: Mexico, Brazil, Chile, North America, North Africa and Colombia. It was also agreed to close as soon as possible the dates of the missions and events to target markets. Some of these essential dates were identified during the meeting and closed in that moment. Due to the results exposed in the meeting, it was agreed to continue the fruitful cooperation with "Low Carbon Business Action" initiative and ELAN Network in order to organize events in/from Brazil and Mexico.



In addition, other internal issues of the project were discussed such as budget shifts, possible amendments or the review of project indicators.

Merinova and OEC encourage the other clusters to attend their most relevant events (Vaasa EnergyWeek and World Sustainable Energy Days, respectively) which will take place in March 2017.

Finally, and considering the criteria of rotation, it was agreed that the next ReinaPLUS Steering Committee meeting will be held in Lisbon in June 2017 (dates to be confirmed).

The 11<sup>th</sup> of January was devoted to technical visits to leading infrastructures in Upper-Austria specialised in biomass, solar PV or energy efficiency. These visits have given the REINA PLUS clusters the opportunity to learn first-hand the projects and powerful infrastructures dedicated to these sectors in Upper-Austria and further explore new opportunities for collaboration.

- **INTERNORM**: Internorm is a strong family business. From the birth of the UPVC window to the production of timber/aluminium windows and to the high-tech and high-design innovations nowadays, Internorm is setting standards Europe-wide. Continuous technological further development and continual new innovations make us a pioneer in the brand. Internorm has been a family business for more than 85 years and has developed from a one-man locksmith's to the largest internationally active window brand. Due to the actual concern about energy efficiency in buildings, Internorm has made an extra effort innovating and creating new types of windows with high efficiency level and integrating new technology, such as PV solar panels, in their classic windows.
- **SCHEUCH**: Scheuch provides systems for maintaining clean air. Innovative air and environmental technology for industrial applications has been Scheuch's stock in trade for 50 years now. Whether the solutions involve extraction, dedusting, conveying, flue gas purification or plant manufacturing, Scheuch is a leading expert with a pole position on the market in numerous sectors, and offers its customers application-specific, high-quality solutions to their air and environmental technology issues. One of the main industries where Scheuch provides its products is in biomass plants.
- **FRONIUS**: For over 70 years the name Fronius has stood for intensive research and the constant search for new, innovative solutions. The perfect efficiency of every product has repeatedly been awarded both national and international prizes. Fronius displays its expertise in three divisions: Welding, [Solar PV energy](#) and [Charging batteries](#).

The 11<sup>th</sup> in the afternoon, there was a meeting organised by OEC in the offices of Fronius with several agents from various important companies in the Upper Austria region. These companies represented a diverse group of very important sectors in the region. The meeting was attended by companies working in the following fields: solar PV sector and solar thermal area (**Fronius, Ecotherm, ASIC**), biomass (**ÖkoFEN, Guntamatic, Hargassner, Windhager, Ing. Aigner**), mini-hydraulic energy (**GLOBAL Hydro**) and energy efficiency in buildings (**PAUAT Architects, Ledon Lamp**). REINA PLUS ESCP made the most of the meeting to network with Austrian companies and find possible ways of international collaboration.



## About REINA PLUS

*The purpose of the project is to promote, support and strengthen the internationalisation of European companies in the field of renewable energies and electrical grids in a series of international markets identified as high potential markets for the following sectors: **Mexico, Brazil, Chile, the USA and North Africa (Morocco, Tunisia, Algeria)**. Co-operation among European energy clusters also aims to foster collaboration between companies to address international markets and integrate European companies in value chains competing globally in the field of renewable energies.*

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